From:
 Gregory Bratcher

 To:
 Lux, Mackinzey

 Subject:
 RE: CON 6087

Date: Monday, March 25, 2024 5:24:30 PM

Below are answers to your questions:

- Provide the name of the original scanner.
 - It's a Siemens Sensation 64
- The date on the Siemens quote states valid until 8/20/2023. Provide a new quote.
 - BJC uses a two-year capital budgeting cycle whereby we ask for vendors' best pricing, with a commitment to honor that pricing. The quote will be honored by Siemens.
- Is the trade-in amount deducted from the total cost? If so, please provide an updated proposed budget form and fee including that deducted amount.
 - It does seem a minimal trade-in value was deducted from the total bid quote in the amount of \$22,750. That supplemental fee of \$22.75 is on its way.
- Will the existing unit be decommissioned or traded in?
 - Trade-in
- Provide the service area for the staff analysis.
 - For this project let's use the Mo. counties of:
 - St. Charles
 - Warren
 - Lincoln

Greg Bratcher
BJC HealthCare
gbratcher@bjc.org

Cell & office: 314-323-1231

From: Lux, Mackinzey < Mackinzey.Lux@health.mo.gov>

Sent: Wednesday, March 20, 2024 3:44 PM

To: Gregory Bratcher < Gregory.Bratcher@bjc.org>

Subject: CON 6087 **Importance:** High

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Greg,

After reviewing, some additional information is need.

- Provide the name of the original scanner.
- The date on the Siemens quote states valid until 8/20/2023. Provide a new quote.
- Is the trade in amount deducted from the total cost? If so, please provide an updated

proposed budget form and fee including that deducted amount.

- Will the existing unit be decommissioned or traded in?
- Provide the service area for the staff analysis.

This information is needed by Friday, March 29, 2024.

Mackinzey Lux

Assistant Program Coordinator, Certificate of Need Department of Health and Senior Services 920 Wildwood Drive, P.O. Box 570 Jefferson City, MO 65102 OFFICE: 573-751-6403

FAX: 573-751-7894

EMAIL: mackinzey.lux@health.mo.gov

http://health.mo.gov/information/boards/certificateofneed/index.php

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Certificate of Need Program

PROPOSED PROJECT BUDGET

<u>Description</u>		<u>Dollars</u>
COSTS:*		(Fill in every line, even if the amount is "\$0".)
1.	New Construction Costs ***	
2.	Renovation Costs ***	
3.	Subtotal Construction Costs (#1 plus #2)	
4.	Architectural/Engineering Fees	
5.	Other Equipment (not in construction contract)	·
6.	Major Medical Equipment	
7.	Land Acquisition Costs ***	
8.	Consultants' Fees/Legal Fees ***	
9.	Interest During Construction (net of interest ear	ned) ***
10.	Other Costs ***	
11.	Subtotal Non-Construction Costs (sum of #4 th	hrough #10
12.	Total Project Development Costs (#3 plus #11	**
FINAN	CING:	
13.	Unrestricted Funds	
14.	Bonds	
15.	Loans	
16.	Other Methods (specify)	
17.	Total Project Financing (sum of #13 through #	16) **
18.	New Construction Total Square Footage	
19.	New Construction Costs Per Square Foot *****	
20.	Renovated Space Total Square Footage	
21.	Renovated Space Costs Per Square Foot ******	

- * Attach additional page(s) detailing how each line item was determined, including all methods and assumptions used. Provide documentation of all major costs.
- ** These amounts should be the same.
- *** Capitalizable items to be recognized as capital expenditures after project completion.
- **** Include as Other Costs the following: other costs of financing; the value of existing lands, buildings and equipment not previously used for health care services, such as a renovated house converted to residential care, determined by original cost, fair market value, or appraised value; or the fair market value of any leased equipment or building, or the cost of beds to be purchased.
- ***** Divide new construction costs by total new construction square footage.
- ***** Divide renovation costs by total renovation square footage.