CERTIFICATE OF NEED APPLICATION

Project Number 6085 RS

Arnold Senior Living

A 78-bed Assisted Living and Memory Care Facility to be Co-Located with a 98-unit Independent Living Facility

Submitted to:

Missouri Health Facilities Review Committee

February 23, 2024

Submitted by:

Cody S. Hagan Attorney at Law Graves Garrett LLC 1100 Main Street, Suite 2700 Kansas City, MO 64105 Telephone: (816) 256-3181

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CERTIFICATE OF NEED APPLICATION

Project Number 6085 RS

Arnold Senior Living

CONTENTS

Divider I

Application Summary

Divider II

Proposal Description

Divider III

Service-Specific Criteria and Standards

Divider IV

Financial Feasibility Review Criteria and Standards



Certificate of Need Program

NEW OR ADDITIONAL LONG TERM CARE BED APPLICATION (Use for RCF/ALF, ICF/SNF and LTCH beds) Applicant's Completeness Checklist and Table of Contents

Project Name:_ Project No:____ Project Description: Done Page N/A Description Divider I. **Application Summary:** 1. Applicant Identification and Certification (Form MO 580-1861) 2. Representative Registration (From MO 580-1869) 3. Proposed Project budget (Form MO 580-1863) and detail sheet with documentation of costs. 4. Provide documentation from MO Secretary of State that the proposed owner(s) and operator(s) are registered to do business in MO. 5. State if the license of the proposed operator or any affiliate of the proposed operator has been revoked within the previous five (5) years. 6. If the license of the proposed operator or any affiliate of the proposed operator has been revoked within the previous 5 years, provide the name and address of the facility whose license was revoked. 7. State if the Medicare and/or Medicaid certification of any facility owned or operated by the proposed operator or any affiliate of the proposed operator has been revoked within the previous 5 years. 8. If the Medicare and/or Medicaid certification of any facility owned or operated by the proposed operator or any affiliate of the proposed operator has been revoked within the previous 5 years, provide the name and address of the facility whose Medicare and/or Medicaid certification was revoked. Divider II. **Proposal Description:** 1. Provide a complete detailed project description. 2. Provide a timeline of events for the project, from CON issuance through project competition. 3. Provide a legible city or county map showing the exact location of the proposed facility. 4. Provide a site plan for the proposed project. 5. Provide preliminary schematic drawings for the proposed project. 6. Provide evidence that architectural plans have been submitted to the Department of Health and Senior Services. 7. Provide the proposed square footage. 8. Document ownership of the project site, or provide an option to purchase. 9. Define the community to be served. 10. Provide 2025 population projections for the 15-mile radius service area. 11. Identify specific community problems or unmet needs the proposal would address. 12. Provide historical utilization for each of the past three (3) FULL years and utilization projections through the first three (3) FULL years of operation of the new LTC beds. 13. Provide the methods and assumptions used to project utilization. 14. Document that consumer needs and preferences have been included in planning this project and describe how consumers had an opportunity to provide input. 15. Provide copies of any petitions, letters of support or opposition received. 16. Document that providers of similar health services in the proposed 15-mile radius have been notified of the application by a public notice in the local newspaper. 17. Document that providers of all affected facilities in the proposed 15-mile radius were addressed letters regarding the application. Divider III. Service Specific Criteria and Standards: 1. For ICF/SNF beds, address the population-based bed need methodology of fifty-three (53) beds per one thousand (1,000) population age sixty-five (65) and older. 2. For RCF/ALF beds, address the population-based bed need methodology of twenty-five (25) beds per one thousand (1,000) population age sixty-five (65) and older. 3. For LTCH beds, address the population-based bed need methodology of one-tenth (0.1) bed per one thousand (1,000) population. 4. Document any alternate need methodology used to determine the need for additional beds such as Alzheimer's, mental health or other specialty beds. 5. For any proposed facility which is designed and operated exclusively for persons with acquired human immunodeficiency syndrome (AIDS) provide information to justify the need for the type of beds being proposed. 6. If the project is to add beds to an existing facility, has the facility received a Notice of Noncompliance within the last 18 months as a result of a survey, inspection or complaint investigation? If the answer is yes, explain. Divider IV. Financial Feasibility Review Criteria and Standards: 1. Document that the proposed costs per square foot are reasonable when compared to the latest "RS Means Construction Cost data" 2. Document that sufficient financing is available by providing a letter from a financial institution or an auditor's statement indicating that sufficient funds are available. 3. Provide Service-Specific Revenues and Expenses (Form MO 580-1865) for the latest three (3) years, and projected through three (3) FULL years beyond project completion. 4. Document how patient charges are derived. 5. Document responsiveness to the needs of the medically indigent.

- be Medicaid eligible on the first day of admission or become Medicaid eligible within 90 days of admission? 7. For an existing skilled nursing or intermediate care facility, what percentage of your admissions are
- 7. For an existing skilled nursing or intermediate care facility, what percentage of your admissions are Medicaid eligible on the first day of admission or becomes Medicaid eligible within 90 days of admission.

DIVIDER I

Application Summary

Divider I: Application Summary

1. Applicant Identification and Certification (Form MO 580-1861).

See Attachment 1-1.1 and 1-1.2.

2. Representative registration (Form MO 580-1869).

See Attachments 1-2.1 to 1-2.4.

3. Proposed Project Budget (Form MO 580-1863) and detail sheet.

See Attachments 1-3.1 to 1-3.6.

4. Documentation from MO SOS that owner and operator are registered to conduct business in Missouri.

See Attachment 1-4.

5. License revoked within the previous 5 years?

No.

6. Name and address of facility whose license was revoked.

N/A

7. Medicare and/or Medicaid certification revoked within the previous 5 years?

No.

8. Name and address of the facility whose Medicare and/or Medicaid certification was revoked.

N/A

DIVIDER I Attachments



Certificate of Need Program

APPLICANT IDENTIFICATION AND CERTIFICATION

The information provided must match the Letter of Intent for this project, without exception.						
1. Project Location (Attach additional pages as necessary to identify multiple project sites.)						
Title of Proposed Project			-	Project Number		
Arnold Senior Living			6085 RS			
Project Address (Street/City/State/Zip Code)			County			
38.418639 / -90.412996 Arnold, MO 63010			Jefferson	Jefferson		
2. Applicant Identification		ree with previously submitte	d Letter of Intent.)			
List All Owner(s): (List corporate	entity.)	Address (Street/City/S		1	Felephone Number	
Arnold Senior Living, LLC Attn: Denise Heintz		5051 S. National Ave., Sui Springfield, MO 65810	te 4-110	• •	(417) 300-4050	
(List entity		<u> </u>			l	
List All Operator(s): licensed or	certified.) Addı	ress (Street/City/State/Z		Telepho	one Number	
Arnold Senior Living, LLC Attn: Denise Heintz		5051 S. National Ave., Sui Springfield, MO 65810	te 4-110		(417) 300-4050	
3. Ownership (Check applicable cate	gory.)					
□ Nonprofit Corporation	🗌 Individua	u □ City		District	t	
Partnership	Corporat	ion 🗌 Cour	nty	\Box Other	LC	
4. Certification				-		
In submitting this project applica	tion, the applica	ant understands that				
 (A) The review will be made as to the community need for the proposed beds or equipment in this application; 						
(B) In determining commu consider all similar be				mittee (Com	mittee) will	
(C) The issuance of a Cert				onformance	with its Rules	
and CON statute;		501., Sj 110 001111111		mormanoo		
 (D) A CON shall be subject to forfeiture for failure to incur an expenditure on any approved project six (6) months after the date of issuance, unless obligated or extended by the Committee for an additional six 						
(6) months:						
 (E) Notification will be provided to the CON Program staff if and when the project is abandoned; and (F) A CON, if issued, may not be transferred, relocated, or modified except with the consent of the 						
Committee.						
We certify the information and da representative's signature below:		ation as accurate to	the best of our k	nowledge an	nd belief by our	
5. Authorized Contact Pers	On (Attach a Conto	ct Person Correction Form if a	different from the Letter	of Intent.)	<u> </u>	
Name of Contact Person			Title			
Cody Hagan			Attorney			
Telephone Number	Fax Number (816) 256 5956		E-mail Address	aarrett oom		
(816) 285-3055 Signature of Contact Person	(816) 256-5958		Chagan@graves	ganett.com		
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Long H	n-		2/2	5/24]	

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Certificate of Need Program

REPRESENTATIVE REGISTRATION

Prescribed Arnold Senior Living Please type or print legibly.) Pane of Representative Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentative page to different two balances, e.g. here first, concellulate, other) Provide the presentation balances, page to different two balances, e.g. here first, concellulate, other Provide the presentative page to different two balances, e.g. here first, concellulate, other Provide the presentation balances, page to different two balances, e.g. here first, concellulate, other Provide the presentation to the presentative Registration Form for each.) Provide the present two theory page to different two balances, e.g. here first, concellulate, e.g. here first, concellulate, e.g. here first, different two balances, e.g. here first, concellulate, e.g. here first, different two balances, e.g. here first, different two balance	(A registration form must be completed for		sented.)		
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	Original Signature				
MO 580-1869 (11/01)	Lody tim		2/22/24		
	MO 580-1869 (11/01)				



REPRESENTATIVE REGISTRATION

(A registration form must be completed for each project presented.) Project Name Number				
Project Name Arnold Senior Living	S			
(Please type or print legibly.)	1			
Name of Representative	Title			
Stephanie Harris				
Firm/Corporation/Association of Representative (may be different from below, e.g., law firm, consultant, other)		Telephone Number		
Arrow Senior Living Arnold, LLC		(636) 724-1766		
Address (Street/City/State/Zip Code)				
3333-9 Rue Royale, Saint Charles, MO 63301				
Who's interests are being represented? (If more than one, submit a separate Representative Registration Form for e	each.)			
Name of Individual/Agency/Corporation/Organization being Represented		Telephone Number		
Arnold Senior Living, LLC		(417) 300-4050		
Address (Street/City/State/Zip Code)				
5051 S. National Ave., Suite 4-110, Springfield, MO 65810				
Check one. Do you: Relati	onship t	to Project:		
☑ Support	Support 🗌 None			
	□ Employee			
□ Neutral	Legal Counsel			
	Consultant			
	Lobbyist			
Other Information:	☑ Other (explain):			
Third party management				
I attest that to the best of my belief and knowledge the testimony and information presented by me is truthful, represents factual information, and is in compliance with §197.326.1 RSMo which says: Any person who is paid either as part of his normal employment or as a lobbyist to support or oppose any project before the health facilities review committee shall register as a lobbyist pursuant to chapter 105 RSMo, and shall also register with the staff of the health facilities review committee for every project in which such person has an interest and indicate whether such person supports or opposes the named project. The registration shall also include the names and addresses of any person, firm, corporation or association that the person registering represents in relation to the named project. Any person violating the provisions of this subsection shall be subject to the penalties specified in §105.478, RSMo.				
MO 580-1869(11/01)		1/31/24		



Certificate of Need Program

REPRESENTATIVE REGISTRATION

(A registration form must be completed for each pr	oject pres	ented.)		
Project Name Number Arnold Senior Living 6085 RS				
	00001			
(Please type or print legibly.)	Title			
Name of Representative Matthew "Hunter" Hein	Memb	er		
Firm/Corporation/Association of Representative (may be different from below, e.g., law firm, consultant, other)	Wienno	Telephone Number		
Arnold Senior Living, LLC		(417) 763-1102		
Address (Street/City/State/Zip Code)				
5051 S. National Ave., Suite 4-110, Springfield, MO 65810				
Who's interests are being represented? (If more than one, submit a separate Representative Registration Form for e	each.)			
Name of Individual/Agency/Corporation/Organization being Represented		Telephone Number		
Arnold Senior Living, LLC		(417) 300-4050		
Address (Street/City/State/Zip Code)				
5051 S. National Ave., Suite 4-110, Springfield, MO 65810				
Check one. Do you: Relati	onship t	o Project:		
✓ Support	None	e.		
□ Oppose	🗌 Emp	loyee		
□ Neutral	🗌 Lega	l Counsel		
	Con:	sultant		
	🗌 Lobb	oyist		
Other Information: Other (explain):				
		Member (owner)		
I attest that to the best of my belief and knowledge the testimony and information presented by me is truthful, represents factual information, and is in compliance with §197.326.1 RSMo which says: Any person who is paid either as part of his normal employment or as a lobbyist to support or oppose any project before the health facilities review committee shall register as a lobbyist pursuant to chapter 105 RSMo, and shall also register with the staff of the health facilities review committee for every project in which such person has an interest and indicate whether such person supports or opposes the named project. The registration shall also include the names and addresses of any person, firm, corporation or association that the person registering represents in relation to the named project. Any person violating the provisions of this subsection shall be subject to the penalties specified in §105.478, RSMo.				
Original Signature M 9 580(1) 69 (11/01)		2/22/24		



PROPOSED PROJECT BUDGET

(Fill in every line, even if the amount is "\$0".
bees struction contract) s *** a (net of interest earned) *** Costs (sum of #4 through #10
bees struction contract) s *** a (net of interest earned) *** Costs (sum of #4 through #10
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Costs (sum of #4 through #10
Costs (#3 plus #11) **
m of #13 through #16) **
are Footage
Square Foot *****
re Footage
quare Foot *****

- *** Capitalizable items to be recognized as capital expenditures after project completion.
- **** Include as Other Costs the following: other costs of financing; the value of existing lands, buildings and equipment not previously used for health care services, such as a renovated house converted to residential care, determined by original cost, fair market value, or appraised value; or the fair market value of any leased equipment or building, or the cost of beds to be purchased.
- ***** Divide new construction costs by total new construction square footage.

****** Divide renovation costs by total renovation square footage.

Proposed Project Budget Detail Sheet

Project #6085 RS comprises 39% of the new units to be constructed at a facility that also includes co-located independent living units. Non-construction expenses for the new facility that are not solely associated with the assisted living and memory care facilities (and not with the independent living) are allocated to Project #6085 RS at a rate of 39%.

1. New Construction Costs.

\$14,388,531 represents the estimated cost of new construction for Project #6085 RS's 54,129 square feet of assisted living and memory care units. The estimated construction cost details are attached hereto as Attachment 1-3.3.

2. Renovation Costs.

This project involves only new construction.

4. Architectural/Engineering Fees.

\$611,512 represents Project #6085 RS's portion of the total architectural and engineering fees for the new facility as provided by SWD Architects.

5. Other Equipment.

\$405,003 is the estimated cost of furniture, fixtures, and other equipment—including for laundry, dining, and common areas allocated to the assisted living and memory care portions of the new facility.

6. Major Medical Equipment.

No major medical equipment will be purchased for this project.

7. Land Acquisition Costs.

\$643,902 is the portion of the total land acquisition cost for the plot allocated to the assisted living and memory care portion of the facility. See Attachment 1-3.4.

8. Consultants' Fees and Legal Fees.

\$141,829 is the estimated consultant and legal expenses for entity organization, real estate purchase, and CON application.

9. Interest During Construction.

\$760,976 is the estimated interest accruing on the construction loan during the period of construction allocated to Project #6085 RS.

10. Other Costs.

\$3,234,477 is the estimated cost of surveying, soil testing, environmental studies, permits and zoning, loan closing fees, market studies, appraisal, application fees, marketing, and advertising allocated to Project #6085 RS.

15. Loans.

Applicant will borrow 80% of project costs.

16. Other Methods.

Applicant will pay for 20% of the project costs with cash.

		1			
	as of	1/22/2024			
O'Reilly Development Pro	iect Budget				
Project Name		Arnold Senior Living			
	Vogel Rd	& Old Lemay Ferry, Rd			
Location	-	Township, MO 63010			
Type of Unit					
Independent Living		100			
Assisted Living		46			
Memory Care		18			
Number of Units		164			
% of Units AL/MC		39.02%			
Sources	% of Total	Total			
Debt	80%	\$42,346,330			
Equity	20%	10,586,583			
Total Sources	100%	\$52,932,913			
Uses		Total Cost	CON Licensed Units		
Construction Contract		-			
IL		21,317,036		0.00%	New Construction Costs
AL		8,980,005	8,980,005	100.00%	14,388,531
MC		2,836,252	2,836,252	100.00%	Arch/Eng Fees
Site, Amenities, Offsite Allowance		6,424,587	2,507,156	39.02%	611,512
Public Improvements- Off-site Sewer Extension		166,866	65,118	39.02%	Other Equipment
Rock Contingency		-			405,003
Chapter 100 Sales Tax Abatement		(1,500,000)		0.00%	MME
Architect-includes Civil/MEP Eng		1,350,000	526,829	39.02%	-
Architect - other direct bill		25,000	9,756	39.02%	Land Acquisition
Arrow design/specs		122,672	47,872	39.02%	643,902
Third Party- Interior Design/Exterior Elevations		25,000	9,756	39.02%	Consulting & Legal Fees
Engineering - Survey		42,000	16,390	39.02%	141,829
Engineering (civil in arch) - 3rd party testing		150,000	58,537	39.02%	Interest During Construction
Geotech- soils report		10,500	4,098	39.02%	760,976
Site Monitoring/Marketing-OxBlue		20,000	7,805	39.02%	Other Costs
Zoning application		20,000	7,805	39.02%	3,234,477
Environmental Study		5,000	1,951	39.02%	20,186,231

Construction Loan - clsg fees/legal	250,000	97,561	39.02%
Interest - constr loan -	1,950,000	760,976	39.02%
Construction Period RE Tax	15,000	5,854	39.02%
Construction Period Ins (BldRisk-Liability)	650,000	253,659	39.02%
Plan Review Fee	50,000	19,512	39.02%
Market Study	5,000	1,951	39.02%
Appraisal	10,000	3,902	39.02%
Title, Recording and Clsg	75,000	29,268	39.02%
Legal - closing/organization	100,000	39,024	39.02%
CON Consultant	75,000	75,000	100.00%
CON application and fees	20,000	20,000	100.00%
Accounting/Cost Segregation	20,000	7,805	39.02%
Leasing Trailer and Set Up	75,000	29,268	39.02%
Arrow presales/marketing fee	572,925	223,580	39.02%
Arrow Foresite	68,000	26,537	39.02%
3rd party marketing consultant	10,000	3,902	39.02%
3rd party marketing Collateral Materials	10,000	3,902	39.02%
FF & E	1,037,820	405,003	39.02%
Vehicles - car and bus	170,000	66,341	39.02%
Contingency (Once Bid)	800,000	312,195	39.02%
Total Replacement Costs	45,958,663	17,464,572	38.00%
Land Acquisition (percent to hard costs)	1,650,000	643,902	39.02%
Land Acquisition Broker fee	74,250	28,976	39.02%
Other Acquisition costs/holding	50,000	19,512	39.02%
Total Replacement plus land	\$47,732,913	\$18,156,962	38.04%
Developer Fee (based on total repl cost)	1,800,000	702,439	39.02%
Fee- equity raise	100,000	39,024	39.02%
Arrow Operating Lease-Up Reserve	3,000,000	1,170,732	39.02%
Operating Lease-Up Contingency (Owner Controlled)	300,000	117,073	39.02%
Total Project Development Cost	\$52,932,913	\$20,186,231	38.14%
Cost Per Unit	322,762	315,410	
Barrymore Cost per Unit	320,122		
Arrow Budget Items	2,046,417		
Check- Plug Total from SH 1/21/24	2,046,417		
Difference			

REAL ESTATE SALE AGREEMENT

by and between

Gail A. Gabrielson and Donna M. Hahn, co-trustees of the Alvin J. Burkard Sr. Trust UIT 11/24/99, and Gail A. Gabrielson and Donna M. Hahn, co-trustees of the Laverne E. Burkard Trust UIT 11/24/99, as tenants-in-common

collectively, as Seller

and

Arnold Senior Living, LLC, its assignee or nominee

as Purchaser

August 18 , 2023

REAL ESTATE SALE AGREEMENT

THIS REAL ESTATE SALE AGREEMENT (this "Agreement") is made and entered into as of August <u>18</u>, 2023 ("Effective Date") by and between GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE ALVIN J. BURKARD SR. TRUST UIT 11/24/99, AND GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE LAVERNE E. BURKARD TRUST UIT 11/24/99, as tenants in common (collectively, the "Seller") and ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company, its successors and assigns (the "Purchaser").

PRELIMINARY STATEMENTS

A. Seller is the fee simple owner of the real estate and related assets hereinafter described; and

B. Seller desires to sell, and Purchaser desires to buy, the real estate and related assets hereinafter described, at the price and on the terms and conditions set forth herein.

In consideration of the recitals, the mutual covenants hereafter set forth, and other good and valuable consideration, the receipt and sufficiency of which are mutually acknowledged, it is agreed by and between the parties as follows:

1. Property.

The real estate which is the subject of this Agreement consisting of approximately fifteen (15) acres of land located in Jefferson County, Missouri, is depicted on **Exhibit A** attached hereto and is identified as Parcel ID 02-7.0-36.0-3-001-001.04, together with all improvements located thereon and all of Seller's right, title and interest in and to any and all fixtures attached thereto; all rights, benefits, privileges, easements, rights of way, and other appurtenances to such land; all air and subsurface rights and other rights, if any, pertaining thereto including without limitation, all oil, gas and mineral rights of Seller, if any, in and to such land; and all of Seller's rights in and to strips and gores and any land lying in the bed of any public right of way adjacent to such land and any unpaid award for damage by reason of any condemnation proceedings or change of grade of any highway, street, road or avenue (collectively, the "**Property**"). The parties hereto acknowledge and agree that the final legal description of the Property, which may be more or less than fifteen (15) acres, shall be determined by the Survey, as set forth in Section 8.

2. Personal Property, Service Contracts and Leases.

- (a) There is no tangible personal property constituting part of the Property.
- (b) There are no service contracts ("Service Contracts") affecting the Property.

(c) There are no leases, licenses, occupancy or use, and rental agreements ("Leases") between Seller, as landlord, licensor, or grantor, and tenants or other occupants or users of the Property in effect as of the Effective Date or any time through the Closing (as defined below), except as set forth in the Title Commitment (as defined below).

3. Sale/Conveyance and Assignment.

Seller agrees to sell, convey and assign to Purchaser, and Purchaser agrees to buy from Seller, at the price and upon the other terms and conditions hereafter set forth the Property.

4. Transfer of Title.

(a) Title to the Property shall be conveyed to Purchaser by a special warranty deed (the "**Deed**") executed by Seller, in the form attached hereto as <u>Exhibit C</u>.

5. Purchase Price; Earnest Money.

The purchase price for the Property shall be One Million Six Hundred Fifty Thousand and No/100 Dollars (\$1,650,000.00) (the "**Purchase Price**") payable by Purchaser to Seller as follows:

(a) Within five (5) business days after the Effective Date of this Agreement, the Purchaser shall deposit into a strict joint order escrow trust (the "Escrow") established with Hillsboro Title Company, 356 Festus Centre Drive, Festus, MO 63028, Attn: Sallee Abeln (the "Escrow Agent"), as issuing agent for a national title insurance company ("Title Insurer"), the sum of Fifteen Thousand and No/100 Dollars (\$15,000.00) (the "Earnest Money") in the Escrow. If requested by Purchaser, any Earnest Money that is deposited shall be invested while held in Escrow in United States treasury obligations or such other interest bearing accounts or other insured investment but only as are directed and approved by the Purchaser in writing and any interest earned on the Earnest Money shall be administered, paid or credited (as the case may be) in the same manner as the Earnest Money and, when credited to the Escrow shall constitute additional Earnest Money. At the closing of the transaction contemplated by this Agreement (the "Closing"), which shall occur on the Closing Date (as defined below), the Purchaser shall receive a credit against the Purchase Price for the Earnest Money deposited by Purchaser.

(b) The Purchase Price, less a credit for the Earnest Money, plus or minus prorations and adjustments as set forth in <u>Section 17</u> hereof, shall be paid by Purchaser to Seller by wire transfer of immediately available federal funds on the Closing Date via the Escrow.

6. Representations and Covenants.

(a) <u>Seller's Representations and Warranties</u>. As a material inducement to Purchaser to execute this Agreement and consummate this transaction, Seller represents and warrants to Purchaser as of the date hereof and continuing through and including the Closing Date as follows:

(1) <u>Authority</u>. The conveyance of the Property and the execution, delivery and performance of Seller of this Agreement has been duly authorized by all necessary trust action on the part of Seller and is not in conflict with the trust instruments or with any agreement to which Seller is a signatory.

(2) <u>Conflicts</u>. To Seller's Knowledge, there is no agreement to which Seller is a party or binding on Seller or the Property, which is in conflict with this Agreement or which would limit or restrict the timely performance by Seller of its obligations pursuant to this Agreement.

(3) <u>Litigation</u>. There is no action, suit or proceeding pending or, to Seller's Knowledge, threatened against either Seller or the Property which (i) if adversely determined, would materially affect the Property, or (ii) challenges or impairs Seller's ability to execute, deliver or perform this Agreement or consummate the transaction contemplated hereby.

(4) <u>Leases</u>. There are no Leases affecting the Property or Seller which would be binding upon Purchaser or the Property, and no Leases will affect the Property at Closing.

(5) <u>Service Contracts</u>. There are no Service Contracts affecting the Property or Seller which would be binding upon Purchaser or the Property, and no Service Contracts will affect the Property at Closing.

(6) <u>Rights to Acquire</u>. There are no options, rights of first refusal, or other contracts which give any other party a right to purchase or acquire, and no one possesses a right to purchase or acquire, any interest in the Property, or any part thereof.

(7) <u>Adverse Condition of Property</u>. Seller has no knowledge of any adverse fact relating to the physical condition of the Property, or any portion thereof, or any improvements thereon including, without limitation, landfills, hazardous wastes, fault lines, sinkholes or other geological conditions.

(8) Notice of Violations. Seller has no knowledge and has not received notice that: the Property is in violation of any applicable zoning, employee safety (including OSHA), environmental, toxic substance, hazardous waste or other statute, law, ordinance, rule, regulation or order relating to the Property; that there are presently such violations or grounds therefor which would adversely affect the Property; or that the Property is in material violation of any law, regulation, ordinance or rule applicable to its use. All permits, concessions, grants, franchises, licenses and other governmental authorizations and approvals material to the Property and the use to which the Property is presently being put have been duly obtained and are in full force and effect, and, Seller has no notice and has not received notice that there are proceedings, pending or threatened, that may result in revocation, cancellation or suspension or any adverse modification, of any thereof.

(9) <u>Withholding Obligation</u>. Seller is not a "foreign person" within the meaning of Section 1445 of the Internal Revenue Code of 1986, as amended.

(10) <u>Condemnation</u>. There is no pending or, to Seller's Knowledge, threatened condemnation or similar proceedings affecting the Property or any part thereof.

(11) <u>Insurance Notices</u>. Seller has not received any uncured notices from any insurance company which has issued a policy with respect to any portion of the Property, or by any board of fire underwriters, or from any governmental or quasi-governmental authority, of zoning, building, fire or health code violations in respect to the Property.

(12) Environmental. To Seller's Knowledge, there are no violations of Environmental Laws (as defined below) related to the Property or the presence or release of Hazardous Materials (as defined below) on or from the Property. Seller has not manufactured, introduced, released or discharged from, on, under or adjacent to the Property any Hazardous Materials or any toxic wastes, substances or materials (including, without limitation, asbestos), and Seller has not used the Property or any part thereof for the generation, treatment, storage, handling or disposal of any Hazardous Materials, in violation of any Environmental Laws. The term "Environmental Laws" includes without limitation the Resource Conservation and Recovery Act and the Comprehensive Environmental Response Compensation and Liability Act and other federal laws governing the environment as in effect on the Effective Date together with their implementing regulations and guidelines as of the Effective Date, and all state, county and other local laws, regulations and ordinances that are equivalent or similar to the federal laws recited above or that purport to regulate Hazardous Materials. (13) <u>ERISA</u>. Seller is not (i) an "employee benefit plan" (within the meaning of Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA")) that is subject to the provisions of Title I of ERISA, (ii) a "plan" that is subject to the prohibited transaction provisions of Section 4975 of the Internal Revenue Code of 1986 (the "Code") or (iii) an entity whose assets are treated as "plan assets" under ERISA by reason of an employee benefit plan or plan's investment in such entity.

(14) OFAC. Seller is in compliance with the requirements of Executive Order No. 13224, 66 Fed. Reg. 49079 (Sept. 25, 2001) (the "Order") and other similar requirements contained in the rules and regulations of the office of Foreign Assets Control, Department of the Treasury ("OFAC") and in any enabling legislation or other Executive Orders or regulations in respect thereof (the Order and such other rules, regulations, legislation, or orders are collectively called the "Orders"). Further, Seller covenants and agrees to make its policies, procedures and practices regarding compliance with the Orders, if any, available to Purchaser for its review and inspection during normal business hours and upon reasonable prior notice.

(i) Neither Seller nor any beneficial owner of Seller:

(A) is listed on one or more of the Specially Designated Nationals and Blocked Persons List maintained by OFAC pursuant to the Order or on any other list of terrorists or terrorist organizations maintained pursuant to any of the rules and regulations of OFAC or pursuant to any other applicable Orders (such lists are collectively referred to as the "Lists");

(B) is a person who has been determined by competent authority to be subject to the prohibitions contained in the Orders;

(C) is owned or controlled by, nor acts for or on behalf of, any person or entity on the Lists or any other person or entity who has been determined by competent authority to be subject to the prohibitions contained in the Orders; or

(D) shall transfer or permit the transfer of any interest in Seller or any beneficial owner in Seller to any person or entity who is, or any of whose beneficial owners are, listed on the Lists.

(ii) Seller hereby covenants and agrees that if Seller obtains knowledge that Seller or any of its beneficial owners becomes listed on the Lists or is indicted, arraigned, or custodially detained on charges involving money laundering or predicate crimes to money laundering, Seller shall immediately notify Purchaser in writing, and in such event, Purchaser shall have the right to terminate this Agreement without penalty or liability to Seller immediately upon delivery of written notice thereof to Seller. In such event the Earnest Money shall promptly be returned to Purchaser, and neither party shall have any further liability or obligation to the other under this Agreement, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except for the indemnity provisions set forth in <u>Section 22(p)</u> of this Agreement and any other provision of this Agreement that is intended to survive the termination of this Agreement.

(15) <u>Ownership of the Property</u>. Seller owns indefeasible fee simple title to the Property. The Property constitutes, or shall at Closing constitute, one separate tax parcel for purposes of ad valorem taxation. Seller has not executed any document with or for the benefit of any governmental or quasi-governmental authority restricting the development, use or occupancy of the Property that is not recorded in the land records of the county in which the Property is located.

(16) Legally Subdivided Lot. As of Closing, using the description of the Property reflected on the Survey, the Property shall be a legally subdivided lot or shall otherwise be in a condition to be legally conveyed to Purchaser in compliance with all applicable laws, acts, ordinances and any other legal requirements governing the conveyance, platting and subdivision of land.

For purposes of this <u>Section 6(a)</u>, the term "Seller's Knowledge" means the actual knowledge of Gail Gabrielson, whom Seller represents to Purchaser is the person who is the most knowledgeable about the Property.

(b) Purchaser's Representations and Warranties. As a material inducement to Seller to execute this Agreement and consummate this transaction, Purchaser represents and warrants to Seller that Purchaser has been duly organized and is validly existing as a limited liability company organized pursuant to the laws of the State of Missouri. Purchaser has the full right and authority and has obtained any and all consents required therefor to enter into this Agreement, consummate or cause to be consummated the purchase, and make or cause to be made the deliveries and undertakings contemplated herein or hereby. The persons signing this Agreement on behalf of Purchaser are authorized to do so. This Agreement and all of the documents to be delivered by Purchaser at the Closing have been (or will be) authorized and properly executed and will constitute the valid and binding obligations of Purchaser, enforceable against Purchaser in accordance with their terms.

Representations and Warranties Prior to Closing. The continued validity in all (c) respects of the foregoing representations and warranties shall be a condition precedent to the obligation of the party to whom the representation and warranty is given to close the transaction contemplated herein. If (i) any of Seller's representations and warranties shall not be true and correct at any time on or before the Closing whether or not true and correct as of the Effective Date, or (ii) any change in facts or circumstances has made the applicable representation and warranty no longer true and correct and regardless as to whether Purchaser becomes aware of such fact through Seller's notification or otherwise, then Purchaser may, at Purchaser's option, exercised by written notice to Seller (and as its sole and exclusive remedy), either (y) proceed with this transaction, accepting the applicable representation and warranty as being modified by such subsequent matters or knowledge and waiving any right relating thereto, if any, or (z) terminate this Agreement and declare this Agreement of no further force and effect, in which event the Earnest Money shall be immediately returned to Purchaser and Seller shall have no further liability or obligation hereunder by reason thereof, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except for the indemnity provisions set forth in Section 22(p) of this Agreement, any other provision of this Agreement that is expressly intended to survive the termination of this Agreement, and, if the breach of any representation and warranty of Seller hereunder results from the willful and intentional act of Seller, Purchaser shall also have the rights and remedies available to Purchaser under Section 18(b) of this Agreement upon a default by Seller of its obligations under this Agreement.

(d) <u>Covenants of Seller</u>. Seller covenants and agrees that during the period from the Effective Date through and including the Closing Date:

(1) There are no Service Contracts or Leases affecting the Property, and no Service Contracts or Leases will affect the Property at Closing. (2) Seller will not enter into any contract or agreement or Service Contracts or Leases that will be an obligation affecting the Property subsequent to the Closing Date except for contracts entered into in the ordinary course of business that are terminable without cause and without payment of a fee or penalty on not more than 30-days' notice.

(3) Seller will continue to maintain the Property in accordance with past practices and will not make any material alterations or changes thereto.

(4) Seller currently has and will maintain liability insurance of a level and type consistent with the insurance maintained by Seller prior to the execution of this Agreement with respect to the Property.

(5) Seller shall not, without the prior written consent of Purchaser, except as provided herein, apply for, consent to or process any applications for zoning, re-zoning, variances, site plan approvals, subdivision approvals or development with respect to the Property or any portion thereof.

(6) Seller shall not, without the prior written consent of Purchaser, sell, assign, transfer or encumber all or any portion of the Property or any interest therein or dispose of or abandon either thereof.

(7) Seller shall not do anything, nor authorize anything to be done, which would adversely affect the condition of title as shown on the Title Commitment without the prior written consent of Purchaser in Purchaser's sole discretion.

(8) Seller shall give immediate notice to Purchaser in the event Seller receives written notice or obtains knowledge of (i) the taking or threatened taking of the Property or any portion thereof by eminent domain or other applicable legal proceeding; (ii) any casualty relating to the Property; (iii) the filing or threat to file an action, claim or proceeding in any court or administrative agency against Seller which may affect the Property; or (iv) any violation of any legal requirements or insurance requirements affecting the Property, any service of process relating to the Property or which affects Seller's ability to perform its obligations under this Agreement.

(9) Purchaser shall have the ability to interact with necessary governmental authorities, submit applications, documents, forms, etc. as required during pursuit of all requisite entitlements and approvals; including, without limitation, planning and zoning consents, building permits, onsite/offsite utility coordination, etc. but shall be without cost or expense to Seller. In addition, as may be required, Seller agrees to reasonably cooperate, at no cost or expense to Seller, and shall execute all documents related to any zoning, permitting or authorizations related to the Property as Purchaser may reasonably deem necessary or appropriate in connection with Purchaser's intended use and development of the Property, including without limitation, those required by governmental or quasi-governmental agencies, utility companies and authorities having jurisdiction.

7. Purchaser's Due Diligence.

(a) <u>Property Representation</u>. The Property is a part of a larger tract of land. Seller represents that the Property is currently zoned R20 within Jefferson County, Missouri and has been used for agricultural purposes since the 1840s.

(b) <u>Due Diligence Period</u>. Purchaser shall have a period beginning on the Effective Date and ending at 11:59 p.m., local time where the Property is located, on the date that is ninety (90) days after the Effective Date (the "**Due Diligence Period**"), to access, examine, inspect, and investigate the Property and, in Purchaser's sole discretion, to determine whether Purchaser wishes to proceed to purchase the Property. If Purchaser is not satisfied with the condition of the Property for any reason whatsoever, then Purchaser may terminate this Agreement by giving written notice thereof to Seller prior to the expiration of the Due Diligence Period, in which event the Escrow Agent shall immediately return the Earnest Money to Purchaser and neither party shall have any further obligations under this Agreement except for those obligations which expressly survive the termination hereof. If such written notice of termination has not been delivered by Purchaser to Seller prior to the expiration of the Due Diligence Period, then the foregoing right to terminate shall be deemed not to have been exercised by Purchaser, the sale shall proceed to Closing, and the Earnest Money shall become nonrefundable to Purchaser, except as set forth herein, including, but not limited to a default by Seller under this Agreement, the failure of a Purchaser Closing Condition, the Zoning Contingency, and/or the CON Contingency.

Inspections. Purchaser, during the Due Diligence Period and through the Closing, (c) shall have reasonable access to the Property for the purpose of conducting surveys, architectural, engineering, geo-technical and environmental inspections and tests, and any other inspections, studies, or tests reasonably required by Purchaser. Purchaser shall give Seller not less than twenty-four (24) hours prior telephonic notice before entering onto the Property to perform inspections or tests, and in the case of tests (i) Purchaser shall specify to Seller the nature of the test to be performed. All examinations of the physical condition of the Property, which may include an examination for the presence or absence of hazardous or toxic materials, substances or wastes (collectively, "Hazardous Materials"), shall be performed or arranged by Purchaser at Purchaser's sole expense. Purchaser shall keep the Property free and clear of any liens and will indemnify, protect, defend, and hold each of Seller and its officers, directors members, managers, employees, and agents (each, a "Seller Related Party") harmless from and against all losses, costs, damages, claims, liabilities and expenses (including reasonable attorneys' fees and court costs) arising from physical damage to the Property and injury to persons asserted against or incurred by any Seller Related Party as a result of such entry by Purchaser, its agents, employees or representatives (provided, however, that Purchaser shall have no obligation to indemnify, defend and hold Seller harmless from and against any such claims, damages, liabilities, or losses to the extent resulting from Seller's acts or omissions or Purchaser's mere discovery of adverse physical conditions affecting the Property, including, without limitation, any Hazardous Materials). If any inspection or test damages the Property and Purchaser does not acquire the Property, Purchaser will restore the Property to substantially the same condition as existed prior to any such inspection or test. Purchaser and its agents, employees and representatives may, upon not less than 24 hours prior telephonic or email notice to Seller (with it being agreed that no other form of notice is required), examine and make copies of all books and records and other materials relating to the condition of the Property in Seller's possession at the location where such records are maintained. Any information provided to or obtained by Purchaser with respect to the Property shall be subject to the provisions of Section 22(0) of this Agreement. In the event this Agreement is terminated, except in the event of a Seller default, upon receipt of written request from Seller, Purchaser agrees to provide copies of non-proprietary, third-party prepared survey, geotechnical reports and environmental reports obtained in connection with Purchaser's acquisition of the Property; provided, however, that the diligence items provided pursuant to the terms herein shall be expressly without representation or warranty, including, but not limited to the truth, accuracy or completeness.

(d) <u>Certificate of Need Contingency</u>. On or prior to November 30, 2023 (the "CON **Deadline**"), Purchaser shall have obtained a Certificate of Need (the "CON") required by governmental authorities (the "Authorities") to permit Purchaser to operate an assisted/independent living facility on the Property (the "CON Contingency"). In the event Purchaser requires Seller's cooperation, then, at Purchaser's sole cost and expense, Purchaser and Seller shall cooperate in good faith to obtain the CON,

and to provide to the applicable Authorities any information reasonably required for the same. Subject to Purchaser's satisfaction of the Submittals (as hereinafter defined), in the event the CON Contingency is not satisfied by the CON Deadline, Purchaser may terminate this Agreement by written notice delivered to Seller within ten (10) days after the CON Deadline, in which event the Escrow Agent shall return the Earnest Money to Purchaser and neither party shall have any further obligations under this Agreement except for those obligations which expressly survive the termination hereof. Purchaser shall diligently and in good faith prepare and submit the following items (each a "Submittal") to the Authorities on or prior to the following deadlines (each a "Submittal Deadline"): (i) on or prior to July 26, 2023, the letter of intent for the CON; and (ii) on or prior to August 15, 2023, the full application for the CON.

(e) Zoning Contingency. Within ten (10) days after the date the CON Contingency has been satisfied, Purchaser may make formal application for any zoning approval(s) (collectively, the "Zoning Approvals") required for Purchaser's intended development of the Property as a 150-to-160unit continuum of care senior community facility consisting of independent living, assisted living, and memory care for rent units with common area amenities (the "Intended Development") and will thereafter diligently pursue the receipt of such Zoning Approvals (the "Zoning Contingency") in the event the Property is not already approved. In the event Purchaser requires Seller's cooperation, then, at Purchaser's sole cost and expense, Purchaser and Seller shall cooperate in good faith to obtain the Zoning Approvals, and to provide to the applicable Authorities any information reasonably required for the same. If the Zoning Approvals are not obtained on or prior to the date that is ninety (90) days after the CON Contingency has been satisfied or the CON Deadline, whichever is earlier, then Purchaser may terminate this Agreement by giving written notice thereof to Seller prior to Closing, in which event the Escrow Agent shall return the Earnest Money to Purchaser and neither party shall have any further obligations under this Agreement except for those obligations which expressly survive the termination hereof. If such written notice of termination has not been delivered by Purchaser to Seller prior to Closing, then the foregoing right to terminate shall be deemed not to have been exercised, the sale shall proceed to Closing, and the Earnest Money shall become nonrefundable to Purchaser, except as provided for in this Agreement, including a default by Seller under this Agreement or the failure of a Closing Condition. Notwithstanding anything in the Agreement to the contrary, it is understood and agreed that in no event shall any change in the zoning of the Property be effective prior to Closing and all Zoning Approvals obtained by Purchaser shall be expressly contingent upon and effective only upon the Closing of the acquisition of the Property by Purchaser from Seller. Purchaser and Seller agree and acknowledge that Purchaser shall be responsible for preparing and submitting any necessary applications or other documents relating to the Zoning Approvals, but that Seller shall be shown as the applicant on such applications and documents. Seller agrees to cooperate with Purchaser in good faith in Purchaser's efforts to obtain the Zoning Approvals, including requests from Purchaser to sign or acknowledge applications and other documents related to the Zoning Approvals promptly upon request from Purchaser.

(f) Notwithstanding anything to the contrary contained in this Agreement, each of the termination rights of Purchaser pursuant to one or more subsections of this <u>Section 7</u> shall govern and control all other provisions of this Agreement.

8. <u>Survey</u>. Purchaser shall obtain, at Purchaser's expense, an ALTA survey of the Property (the "Survey") certified to Purchaser, which Survey shall confirm and determine the acreage of the Property.

9. <u>Title Insurance</u>.

(a) Promptly after the Effective Date, Purchaser, at its sole cost and expense, shall request from Escrow Agent, as issuing agent for Title Insurer, a commitment for the Title Policy described in <u>Section 9(b)</u> below dated on or after the Effective Date (the "Title Commitment"), together with legible

copies of all of the underlying documentation described in such Title Commitment (the "Title Documents") to the extent not already delivered to Purchaser.

Purchaser shall have until the expiration of the Due Diligence Period (the "Title (b) Review Period") in which to review the Title Commitment, the Title Documents, and the Survey and notify Seller and Escrow Agent in writing, at Purchaser's election, of such objections as Purchaser may have to any matters contained therein ("Purchaser's Objection Notice"; any of said objections listed on Purchaser's Objection Notice are deemed the "Objectionable Exceptions"). The Purchaser's Objection Notice shall include copies of the Title Commitment and the Survey, if obtained. If Seller does not notify Purchaser in writing within five (5) business days after receiving Purchaser's Objection Notice, Seller shall conclusively be deemed to have elected not to remove the Objectionable Exceptions at or before Closing. On the other hand, if Seller notifies Purchaser and Escrow Agent in writing within five (5) business days after receipt of Purchaser's Objection Notice that it has elected to cure one or more of said Objectionable Exceptions ("Seller's Notice") (subject to Seller's obligation to remove or cure those items referenced in Section 9d below) at or before Closing, Seller shall eliminate or secure title insurance endorsements (which endorsements shall be paid for by Seller and with Purchaser's approval of such endorsements) for any Objectionable Exceptions that Seller has elected to cure. Purchaser shall have the right to either: (a) terminate this Agreement by delivering written notice within five (5) business days after receipt of such Seller's Notice or after Seller's failure to cure an Objectionable Exception which Seller has elected to cure or has deemed to have elected not to cure, in which event, the Earnest Money shall be returned to Purchaser and neither party shall have any further rights or obligations under this Agreement, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except any provision of this Agreement that is expressly intended to survive the termination of this Agreement, or (b) Purchaser may consummate the transaction contemplated by this Agreement in accordance with the terms hereof, in which event, all those Objectionable Exceptions that Seller has so elected not to cure shall conclusively be deemed to constitute "Permitted Encumbrances". Notwithstanding the foregoing, prior to Closing, Purchaser may, at its cost and expense, obtain an update or endorsement to the Title Commitment which updates the effective date of the Title Commitment. If such update or endorsement adds any previously unlisted title or survey exceptions to Schedule B-II of the Title Commitment or its equivalent which, one or more of the following: (i) renders title to the Property unmarketable, (ii) would materially and adversely affect Purchaser's contemplated use(s) of the Property, or (iii) may materially increase the costs to complete any project that Purchaser desires to construct on the Property, each as determined in Purchaser's sole discretion, then Purchaser may object to any such new exception(s) by delivering written notice to Seller and Escrow Agent prior to Closing and: (x) any such notice shall be treated as a Purchaser's Objection Notice, (y) the exception(s) objected to in any such notice shall be treated as Objectionable Exceptions, and (z) Seller shall have until the earlier to occur of: (1) the time period provided under Section 9(b), or (2) the Closing, to respond to such Purchaser's Objection Notice; provided, however, that matters of title or survey created by, through, or under Purchaser, if any, shall not be objectionable and shall automatically be deemed additional Permitted Encumbrances.

(c) Seller, at its sole expense, shall cause to be delivered to Purchaser at Closing a standard owner's title insurance policy (the "Title Policy") issued by Title Insurer, dated the day of Closing, in the full amount of the Purchase Price, the form of which shall be American Land Title Association Owner's Policy, 2021 (or such other form required or promulgated pursuant to applicable state insurance regulations), subject only to the Permitted Exceptions (as defined below). The Title Policy may contain extended coverage or any endorsements requested by Purchaser; provided that, Purchaser shall satisfy itself as to the availability of any such coverage or endorsements prior to the expiration of the Due Diligence Period. The costs of such extended coverage and any such endorsements shall be paid for by Purchaser unless otherwise provided herein.

(d) Seller shall have no obligation to remove or cure title objections, except for (1) monetary liens, which liens Seller shall cause to be released at the Closing or affirmatively insured over by Title Insurer with Purchaser's approval, (2) any exceptions or encumbrances to title which are created by Seller after the Effective Date without Purchaser's written consent, and (3) any exceptions or encumbrances which Seller agreed in writing to remove or cure pursuant to this <u>Section 9</u>. In addition, Seller and Purchaser shall provide Title Insurer with the Title Insurer's form of owner's affidavit that will permit Title Insurer to provide extended coverage and to remove the standard "mechanic's lien" and "gap" exceptions and otherwise issue the Title Policy.

(e) "Permitted Exceptions" shall mean: (1) any exception arising directly out of an act of Purchaser or its representatives, agents, employees or independent contractors; (2) Permitted Encumbrances, as described in <u>Section 9(b)</u> above; and (3) real estate taxes and assessments not yet due and payable.

10. **Closing.** The Closing shall be accomplished through the Escrow Agent, and shall take place on the date (the "**Closing Date**") that is selected by Purchaser by written notice to Seller and Escrow Agent, which date shall be no later than forty-five (45) days after the expiration of the Zoning Contingency (and if no selection is made by Purchaser, such date shall be deemed the Closing Date as provided herein), provided that all conditions precedent to Closing have been fulfilled or have been waived in writing by the respective party entitled to waive same.

11. <u>Conditions to Purchaser's Obligation to Close</u>. Purchaser's obligations under this Agreement are expressly conditioned on the satisfaction at or before the time of Closing hereunder, or at or before such earlier time as may be expressly stated below, of each of the following conditions (each, a "Purchaser Closing Condition," and collectively, the "Purchaser Closing Conditions"):

(a) All of the representations and warranties of Seller contained in this Agreement shall have been true and correct in all materials respects when made, and shall be true and correct in all materials respects on the Closing Date with the same effect as if made on and as of such date.

(b) There shall be no moratorium imposed by any governmental authority or utility supplier with respect to the issuance of plan approvals, building permits, certificates of occupancy or sanitary sewer, water or electricity connections with respect to all or any portions of the Property.

(c) Seller shall have performed, observed and complied in all materials respects with all covenants, agreements and conditions required by this Agreement to be performed, observed and complied with on its part prior to or as of the Closing hereunder.

(d) All instruments and documents required on Seller's part to effectuate this Agreement and the transactions contemplated hereby shall be delivered at Closing and shall be in form and substance consistent with the requirements herein.

(e) All utility services, including, but not limited to, natural gas, electrical, water and sewer to the Property and/or, as applicable, with respect to storm water and sanitary sewer systems, shall be available at the Property in capacities sufficient to serve the Property as developed for Purchaser's Intended Development. Purchaser shall have received confirmation that the sewer facility is able to be properly extended to the Property. Notwithstanding anything herein to the contrary, Purchaser and Seller acknowledge and agree that Purchaser shall pay for the costs to extend the existing sanitary sewer access to the Property.

(f) Purchaser shall have received such permits, consents, authorizations, variances, waivers, licenses, certificates of need, governmental incentives, zoning, rezoning, subdivision, plat approval, water/sewer availability confirmation, and any other necessary site approvals necessary for the development of the Intended Development (collectively, the "Approvals"). None of the Approvals shall have been modified, repealed, rescinded, revoked or terminated, and no additional conditions, restrictions or encumbrances shall have been placed on the development of the Property that would cause a material adverse effect on the ownership or development of the Property or prevent the Property from being developed for the Intended Development.

(g) On the Closing Date, the Title Insurer shall be unconditionally obligated and prepared, subject to the payment of the applicable title insurance premium and other related charges, to issue to Purchaser an ALTA Extended Coverage Owner's Policy of Title Insurance insuring the fee simple title to the Property in Purchaser with liability in the amount of the Purchase Price, subject only to the Permitted Exceptions.

(h) This Agreement shall not have been previously terminated pursuant to any other provision hereof.

(i) There shall exist no pending or threatened actions, suits, arbitrations, claims, attachments, proceedings, assignments for the benefit of creditors, insolvency, bankruptcy, reorganization or other proceedings, against or involving Seller, to the best of Seller's Knowledge with no obligation of conducting independent inquiry, that would materially and adversely affect Seller's ability to perform its obligations under this Agreement.

(j) Purchaser shall have conducted, immediately prior to the Closing, a re-inspection of the Property which confirms that no material change has occurred from the date of the original Property inspection. If the Property has materially changed from the date of the original Property inspection, Purchaser shall have the rights and remedies under <u>Section 18(b)</u> hereof.

In the event that any of the foregoing conditions shall not have been fulfilled on or before the time for Closing hereunder (excluding those conditions that by their nature can only be satisfied at Closing, but subject to the satisfaction or waiver of those conditions), then subject to the provisions of <u>Section 18(b)</u> hereof, Purchaser may elect, upon written notice to Seller and Escrow Agent, to either (1) terminate this Agreement, in which event the Earnest Money shall be immediately released to Purchaser and neither party shall have any further liability or obligation to the other, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except any provision of this Agreement that is expressly intended to survive the termination of this Agreement, (2) extend the Closing Date to allow the parties sufficient time to diligently pursue all actions reasonably necessary to satisfy such Purchaser Closing Condition, or (3) waive any one or more of the foregoing conditions and proceed to Closing.

12. <u>Conditions to Seller's Obligation to Close</u>. Seller shall not be obligated to proceed with the Closing unless and until each of the following conditions has been fulfilled or waived in writing by Seller:

(a) All representations and warranties of Purchaser contained herein shall be true and accurate in all material respects as though said representations and warranties were made at and as of Closing.

(b) Purchaser shall have materially performed and complied with all covenants, conditions and contingencies of this Agreement on Purchaser's part to be performed and complied with prior to or at Closing.

13. <u>As-Is Sale</u>. EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, IT IS UNDERSTOOD AND AGREED THAT SELLER IS NOT MAKING AND HAS NOT AT ANY TIME MADE ANY WARRANTIES OR REPRESENTATIONS OF ANY KIND OR CHARACTER, EXPRESS OR IMPLIED, WITH RESPECT TO THE PROPERTY, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OR REPRESENTATIONS AS TO HABITABILITY, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

SELLER SHALL NOT BE RESPONSIBLE FOR MAKING ANY MODIFICATIONS, REPAIRS, IMPROVEMENTS, OR OTHER ALTERATIONS TO THE PROPERTY AT ANY TIME DURING THE PENDENCY OF THIS TRANSACTION.

PURCHASER ACKNOWLEDGES AND AGREES THAT UPON CLOSING SELLER SHALL SELL AND CONVEY TO PURCHASER AND PURCHASER SHALL ACCEPT THE PROPERTY "AS IS, WHERE IS, WITH ALL FAULTS", EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, AND/OR IN THE CLOSING DOCUMENTS REFERENCED HEREIN.

14. Documents and Other Deliverables to be Delivered to Purchaser at Closing.

At Closing, Seller shall deliver or cause to be delivered to Purchaser each of the following instruments and documents:

(a) <u>Deed.</u> The original Deed.

(b) <u>Sewer Easements</u>. Two original sanitary sewer easements (collectively, the "Sewer Easements"), the form of which shall be reasonably acceptable to both Purchaser and Seller and Rock Creek Public Sewer District, and shall be finalized during the Due Diligence Period whereby (1) Seller shall convey a sanitary sewer easement to Rock Creek Public Sewer District from the easement recorded at Document No. 2022R-032389 to Vogel Road to allow for a mainline under Vogel Road to connect to the Property, and (2) Seller shall convey a sanitary sewer easement across the Property to the southside of Old Lemay Ferry which leads to Seller's adjoining 10.49 acre tract to Rock Creek Public Sewer District to allow for a mainline under Old Lemay Ferry for service to the adjoining tract.

(c) <u>The Title Policy</u>. The Title Policy, provided, however, that the Title Policy may be delivered after the Closing if at the Closing, Title Insurer issues a currently effective, duly executed "marked-up" Title Commitment and commits in writing to issue the Title Policy in the form of the "marked-up" Title Commitment after the Closing.

(d) <u>Transfer Tax Declarations</u>. Original copies of any required real estate transfer tax excise or documentary stamp tax declarations executed by Seller or any other similar documentation required to evidence the payment of any tax imposed by the state, county and city on the transaction contemplated hereby.

(e) <u>FIRPTA</u>. An affidavit, in the form attached hereto as <u>Exhibit D</u>, stating Seller's U.S. taxpayer identification number and that Seller is a "United States person", as defined by Internal Revenue Code Section 1445(f)(3) and Section 7701(b).

(f) <u>Owner's Affidavit</u>. A Seller's affidavit and such other documents as may be reasonably required by the Title Insurer, all in form and substance acceptable to the Title Insurer sufficient to cause deletion of all standard exceptions in the Title Commitment, including a "gap" indemnity.

(g) <u>Certificate</u>. A certificate of Seller dated as of the Closing Date certifying that the representations and warranties of Seller set forth in <u>Section 6(a)</u> of this Agreement as applicable, remain true and correct in all material respects as of the Closing Date.

(h) <u>Authority Documents</u>. Customary authorization and governance documents as the Title Insurer may reasonably require.

 (i) <u>Settlement Statement</u>. A signature page to the settlement statement as prepared by the Escrow Agent.

(j) Additional Forms. A Form 1099-S as applicable.

(k) <u>Other Documents</u>. Such other documents and instruments as may be required by any other provision of this Agreement or as may reasonably be required to carry out the terms and intent of this Agreement.

(l) <u>Assignment of Intangibles</u>. An Assignment of Intangibles, in the form attached hereto as <u>Exhibit E</u> ("Assignment of Intangibles").

15. Documents to be Delivered to Seller at Closing.

At Closing, Purchaser shall deliver or cause to be delivered to Seller each of the following instruments, documents and amounts:

(a) <u>Purchase Price</u>. The Purchase Price calculated pursuant to <u>Section 5</u> hereof, subject to adjustment and proration as provided in <u>Section 17</u> below.

(b) Assignment of Intangibles. A counterpart of the Assignment of Intangibles.

(c) <u>Settlement Statement</u>. A signature page to the settlement statement as prepared by the Escrow Agent.

(d) <u>Other Documents</u>. Such other documents and instruments as may be required by any other provision of this Agreement or as may reasonably be required to carry out the terms and intent of this Agreement.

16. Intentionally Deleted.

17. **Prorations and Adjustments**. The following prorations and adjustments shall be made between Seller and Purchaser as credits or additions, as applicable, against the Purchase Price. All prorations shall be made as of 11:59 p.m. on the Closing Date on the basis of the number of days in the month of Closing. To the extent any prorations or adjustments cannot be made at the Closing, or to the extent there are to be reprorations, or if the actual tax bill is not available at Closing, the same shall be adjusted and completed after the Closing as and when complete information becomes available, but in no event later than nine (9) months after the Closing Date. The terms and provisions of this <u>Section 17</u> shall survive the Closing for a period of three hundred sixty-five (365) days.

(a) Real estate taxes and assessments will be prorated between Purchaser and Seller for the period for which such taxes are assessed, regardless of when payable. If the current tax bill is not available at Closing, then the proration shall be made on the basis of 110% of the most recent ascertainable tax assessment and tax rate. Any taxes paid at or prior to Closing shall be prorated based upon the amounts actually paid. If taxes and assessments for the fiscal year in which Closing occurs or any prior years have not been paid before Closing, Purchaser shall be credited by Seller at the time of Closing with an amount equal to that portion of such taxes and assessments which are ratably attributable to the period before the Closing (or are paid at Closing with proceeds from the Purchase Price), Seller shall be credited by Purchaser at the time of Closing with an amount equal to that portion of such taxes and after the Closing Date. All prorations pursuant to this <u>Section 17(a)</u> shall be final.

(b) All utilities shall be prorated based upon estimates using the most recent actual invoices. Seller shall receive a credit for the amount of deposits, if any, with utility companies that are transferable and that are assigned to Purchaser at the Closing. In the case of non-transferable deposits, Purchaser shall be responsible for making any security deposits required by utility companies providing service to the Property.

18. Default; Termination.

(a) If Purchaser defaults in any material respect hereunder which is not cured within five (5) business days of Seller's delivery of written notice to Purchaser of such default(s), Seller's sole remedy shall be to terminate this Agreement by giving written notice thereof to Purchaser, whereupon the Earnest Money deposited by Purchaser prior to such default shall be retained by Seller as liquidated damages as Seller's sole and exclusive remedy, and neither party shall have any further liability or obligation to the other, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except for the indemnity provisions set forth in <u>Section 22(p)</u> of this Agreement and any other provision of this Agreement that is expressly intended to survive the termination of this Agreement. The parties acknowledge and agree that Seller's actual damages in the event of Purchaser's default are uncertain in amount and difficult to ascertain and that said amount of liquidated damages was reasonably determined and is not a penalty. Seller may not exercise its sole remedy if Seller is in default in any material respect under this Agreement.

(b) If Seller defaults in any material respect hereunder which is not cured within five (5) business days of Purchaser's delivery of written notice to Seller of such default(s), Purchaser may, at its sole election, either:

(1) Terminate this Agreement, whereupon the Earnest Money shall be immediately returned to Purchaser and Seller shall reimburse Purchaser for all of Purchaser's actual costs incurred in connection with this Agreement including, without limitation, any and all costs related to Purchaser's due diligence on the Property, reasonable attorneys' fees in reviewing and negotiating this Agreement and preparing for Closing, and the costs, including reasonable attorneys' fees incurred in connection with Purchaser's contemplated financing of the Property, and neither party shall have any further liability or obligation to the other, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except for the indemnity provisions set forth in <u>Section 22(p)</u> of this Agreement and

any other provision of this Agreement that is expressly intended to survive the termination of this Agreement; or

(2) Assert and seek judgment against Seller for specific performance, provided that if a court of competent jurisdiction determines that the remedy of specific performance is not available to Purchaser (for example, but not in limitation, because Seller's default arose under the last sentence of <u>Section 6(c)</u> or Seller has sold all or any portion of the Property to a third party in violation of the terms of this Agreement), then Purchaser shall have all remedies available to it at law or in equity, including, without limitation, the right to seek judgment against Seller for actual contract damages.

Purchaser may not exercise its remedies hereunder if Purchaser is in default in any material respect under this Agreement.

19. Expenses.

(a) Title insurance premiums for the standard coverage Title Policy (other than the costs of the endorsements to such Title Policy), and one-half (½) of the escrow fee, shall be borne and paid by Seller.

(b) The costs of extended coverage and any endorsements to the Title Policy, one-half $(\frac{1}{2})$ of the escrow fee and all recording fees respecting the Deed shall be borne and paid by Purchaser.

(c) All other costs, charges, and expenses shall be borne and paid as provided in this Agreement, or in the absence of such provision, in accordance with applicable law or local custom.

20. Intermediaries.

(a) Purchaser and Seller acknowledge and agree that Eric Walesh (the "**Purchaser's Broker**") has acted as Purchaser's Broker in connection with this transaction. Purchaser and Seller acknowledge that Seller has no broker. Upon Closing, Purchaser agrees to pay a brokerage commission to Purchaser's Broker per separate agreement with Purchaser's Broker.

(b) Except for the parties to be paid in accordance with <u>Section 20(a)</u> above, if there is any claim is made for broker's or finder's fees or commissions in connection with the negotiation, execution or consummation of this Agreement or the transactions contemplated hereby by or through acts of Seller or Purchaser or their respective partners, agents or affiliates, then Seller or Purchaser, as applicable, shall defend, indemnify and hold harmless the other party from and against any such claim based upon any statement, representation or agreement of such party, which obligation shall survive Closing.

21. <u>Condemnation</u>. If, prior to Closing, any condemnation proceeding is commenced or threatened by a governmental or quasi-governmental agency with the power of eminent domain ("Condemnation"), then:

(a) Purchaser may elect, within ten (10) business days from and after its receipt of written notice of such Condemnation, by written notice to Seller, to terminate this Agreement, and if necessary, the time of Closing shall be extended to permit such election. In the event of an election to terminate, the Earnest Money shall be immediately returned to Purchaser and neither party shall have any liability to the other by reason hereof, including, without limitation, the obligation to incur any additional

costs or expenses contemplated under this Agreement, except any provision of this Agreement that is expressly intended to survive the termination of this Agreement; or

(b) In the event Purchaser does not timely elect to terminate pursuant to subsection (a)(1) above, the transaction contemplated hereby shall be closed without a reduction in the Purchase Price, and Seller shall assign all of Seller's right, title and interest in any Condemnation award to be paid to Seller, to Purchaser in connection with such Condemnation.

22. General Provisions.

(a) <u>Entire Agreement</u>. This Agreement, including all exhibits and schedules attached hereto and documents to be delivered pursuant hereto, shall constitute the entire agreement and understanding of the parties with respect to the subject matter contained herein, and there are no other prior or contemporaneous written or oral agreements, undertakings, promises, warranties, or covenants related to such subject matter not contained herein.

(b) <u>Amendments in Writing</u>. This Agreement may be amended only by a written agreement executed by all of the parties hereto. Purchaser and Seller agree that any amendments or modifications to this Agreement may be entered into by either Purchaser or its counsel or Seller or its counsel (including without limitation, amendments or modifications related to title and survey matters) and the execution of an amendment or modification by counsel instead of the applicable Purchaser or Seller is expressly permitted and agreed to by the parties to this Agreement and each party's counsel shall be deemed a permitted and authorized agent of such party until the time that Purchaser or Seller notifies the other party in writing that their respective counsel does not have authority to amend or modify this Agreement on its behalf.

(c) <u>Waiver</u>. No waiver of any provision or condition of this Agreement by any party shall be valid unless in writing signed by such party. No such waiver shall be taken as a waiver of any other or similar provision or of any future event, act, or default.

(d) <u>Time of the Essence</u>. Time is of the essence of this Agreement. However, if Purchaser is acting diligently and in good faith to proceed with the consummation of the transaction contemplated by this Agreement on the Closing Date, Seller will, upon the written request of Purchaser, extend the Closing Date, one time only, up to ten (10) days. If any date or time period provided for in this Agreement or by law falls on a Saturday, Sunday or legal holiday when banks are not open for business in Jefferson County, Missouri, then such date or time period shall then be deemed to refer to the next day which is not the last to occur of: (1) a Saturday or Sunday, or (2) any one or more of a legal holiday, governmental shutdown or order, or any reasonable equivalent exists when banks are not open for business in any one or more of such locations. Further and for the avoidance of doubt, when any date is calculated "from" or "within" a specific date, the first day after such specific date shall be deemed for all purposes the first day for purposes of computing the applicable date or time period. Purchaser shall have, in its sole discretion, the unilateral (one time only) right to extend the date to deposit Earnest Money by ten (10) days by providing Seller with written notice of such election to extend on or prior to the date the same is due.

(e) <u>Severability</u>. Except as otherwise provided in the succeeding sentence, every term and provision of this Agreement is intended to be severable, and if any term or provision of this Agreement is illegal or invalid for any reason whatsoever, such illegality or invalidity shall not affect the legality or validity of the remainder of this Agreement. The preceding sentence shall be of no force or effect if the consequence of enforcing the remainder of this Agreement without such illegal or invalid term or provision would be to cause any party to lose the benefit of its economic bargain. (f) <u>Headings</u>. Headings of sections are for convenience of reference only, and shall not be construed as a part of this Agreement.

(g) <u>Successors and Assigns</u>. This Agreement shall be binding upon and shall inure to the benefits of the parties hereto, and their respective successors, and permitted assigns. The terms and conditions of this Agreement are hereby made binding on the successors and assigns of the parties hereto. Purchaser may assign this Agreement, in part or in whole, at any time to, or may nominate an Affiliate to take title to the Property at closing. An "Affiliate" is defined as any person or entity that: (i) controls, is controlled by or is under common control with the assignor in question. Seller shall have no right to assign this Agreement without the prior written consent of Purchaser.

(h) Notices. Any notice required or permitted to be given under this Agreement shall be in writing and shall be deemed to be an adequate and sufficient notice if given in writing and delivery is made either by (i) personal delivery, in which case the notice shall be deemed received the date of such personal delivery or refusal of receipt, (ii) nationally recognized overnight air courier service, next day delivery, prepaid, in which case the notice shall be deemed to have been received one (1) business day following delivery to such nationally recognized overnight air courier service or refusal of receipt, (iii) facsimile, provided that at the time of being sent by facsimile, delivery thereof is confirmed by sender's receipt of a transmission report generated by sender's facsimile machine, which confirms that the facsimile was successfully transmitted, or (iv) email, and to the following addresses, facsimile numbers or email addresses, as applicable:

IF TO PURCHASER:

Wichita Senior Community, LLC c/o O'Reilly Development Company, LLC 5051 S. National Ave., Ste. 4-100 Springfield, Missouri 65810 Attention: Denise Heintz <u>denise@oreillydevelopment.com</u> (417)-300-4050

with a copy to:

Polsinelli, PC Attn: S. Shawn Whitney 201 E. Las Olas Boulevard, Suite 2250B Fort Lauderdale, Florida 33301 Email: swhitney@polsinelli.com

IF TO SELLER:

Gail Gabrielson and Donna M. Hahn, Trustees Laverne E. Burkard Trust and Alvin J. Burkard, Sr., Trust 2680 Old Lemay Ferry Road Arnold, MO 63010 gabrielsons@sbcglobal.net (314) 578-0574

with a copy to:

Bianca L. Eden Wegmann Law Firm P.O. Box 740, 455 Maple Street Hillsboro, MO 63050 <u>beden@wegmannlaw.com</u> (636) 797-2665

or to such additional or other persons, at such other address or addresses as may be designated by notice from Purchaser or Seller, as the case may be, to the other party. Any notice to be delivered pursuant to this Agreement (including without limitation, any notice or responses related to title, survey or other due diligence matters) may be delivered by either Purchaser or its counsel or Seller or its counsel and the delivery of notice by counsel instead of the applicable Purchaser or Seller is expressly permitted and agreed to by the parties to this Agreement and each party's counsel shall be deemed a permitted and authorized agent of such party for purposes of delivering notices until the time that Purchaser or Seller notifies the other party in writing that their counsel does not have authority to deliver notices of this Agreement on its behalf, respectively.

(i) <u>Governing Law</u>. This Agreement shall be governed in all respects by the internal laws of the State of Missouri. Venue shall be in Jefferson County, Missouri.

(j) <u>Counterparts; Non-Paper Records</u>. This Agreement may be signed or otherwise authenticated in any number of counterparts and by different parties to this Agreement on separate counterparts, each of which, when so authenticated, shall be deemed an original, but all such counterparts shall constitute one and the same Agreement. Any signature or other authentication delivered by facsimile or electronic transmission shall be deemed to be an original signature hereto. Each party who signs or otherwise authenticates this Agreement hereby: (1) agrees that the other party may create a duplicate of this Agreement by storing an image of it in an electronic or other medium (a "Non-Paper Record"); (2) agrees that, after creating the Non-Paper Record, such party may discard or destroy the original in reliance on this Section; (3) agrees that the Non-Paper Record shall be treated as the original for all purposes; and (4) expresses its present intent to adopt and accept the Non-Paper Record as an authenticated record of this Agreement. This Agreement, when signed or authenticated pursuant to this Section, shall be evidence of the existence of this Agreement and may be received in all courts and public spaces as conclusive evidence of the existence of this Agreement and that this Agreement was duly executed by the parties to this Agreement.

(k) <u>Attorney's Fees</u>. In the event of any action or proceeding brought by either party against the other under this Agreement, the prevailing party shall be entitled to recover all costs and expenses including its attorneys' fees in such action or proceeding in such amount as the court may adjudge reasonable. The prevailing party shall be determined by the court based upon an assessment of which party's major arguments made or positions taken in the proceedings could fairly be said to have prevailed over the other party's major arguments or positions on major disputed issues in the court's decision. If the party which shall have commenced or instituted the action, suit or proceeding shall dismiss or discontinue it without the concurrence of the other party, such other party shall be deemed the prevailing party.

(1) <u>Construction</u>. This Agreement shall not be construed more strictly against Purchaser merely by virtue of the fact that the same has been prepared by Purchaser or its counsel, it being recognized both of the parties hereto have contributed substantially and materially to the preparation of this Agreement. All words herein which are expressed in the neuter gender shall be deemed to include the masculine, feminine and neuter genders and any word herein which is expressed in the singular or plural shall be deemed, whenever appropriate in the context, to include the plural and the singular. (m) <u>Reporting Obligations</u>. Seller and Purchaser hereby designate Title Insurer to act as and perform the duties and obligations of the "reporting person" with respect to the transaction contemplated by this Agreement for purposes of 26 C.F.R. Section 1.6045-4(e)(5) relating to the requirements for information reporting on real estate transaction closed on or after January 1, 1991. If required, Seller, Purchaser and Title Insurer shall execute at Closing a designation agreement designating Title Insurer as the reporting person with respect to the transaction contemplated by this Agreement.

(n) <u>1031 Exchange</u>. Seller and Purchaser may each structure the sale of the Property as a like-kind exchange under Internal Revenue Code Section 1031 at such party's sole cost and expense. The other party shall reasonably cooperate therein, provided that such party shall incur no material costs, expenses or liabilities in connection with such party's exchange and the other party shall not be required to take title to or contract for purchase of any other property. If either party uses a qualified intermediary to effectuate the exchange, any assignment of the rights or obligations of such party hereunder shall not relieve, release or absolve such party of its obligations to the other party hereunder.

Confidentiality/Exclusivity. (i) Purchaser and its respective representatives shall (0)hold in strictest confidence all data and information obtained with respect to the operation and management of the Property and the terms and conditions of this Agreement, and (ii) Seller and its respective representatives shall hold in strictest confidence all data and information obtained with respect to Purchaser and its affiliates' operations and the terms and conditions of this Agreement, whether obtained before or after the execution and delivery hereof, and shall not use such data or information for purposes unrelated to this Agreement or disclose the same to others except as expressly permitted hereunder. The preceding sentence shall not be construed to prevent either party from disclosing to: (x) its prospective lenders or investors, or to its officers, directors, attorneys, accountants, architects, engineers and consultants to perform their designated tasks in connection with the transaction contemplated by this Agreement; provided that such disclosing party advises any such third party of the confidential nature of the information disclosed, (y) Jefferson County officials and representatives in connection with any rezoning of the property or (z) Title Insurer. However, neither party shall have this obligation concerning information which: (a) is published or becomes publicly available through no fault of either Purchaser or Seller; (b) is rightfully received from a third party; or (c) is required to be disclosed by law. Seller agrees that, from and after the Effective Date until the earlier of such time as (1) the Closing Date or (2) the termination of this Agreement, Seller shall not, directly or indirectly, through any officer, director, agent, representative or otherwise, market, solicit, initiate or encourage the making of any inquiries, engage in marketing, negotiations or other substantial discussions, or enter into any agreement with any party, with respect to the transaction contemplated under this Agreement and shall discontinue any marketing, pending discussions or negotiations with respect to the transaction contemplated hereunder.

(p) Indemnification. Seller hereby agrees to indemnify, protect, defend and hold Purchaser and its officers, directors, members, managers, partners, shareholders, employees and agents harmless from and against any third party loss, cost, damage, claim, liability or expense (including reasonable attorneys' fees and court costs) relating to the Property (except acts occurring during the Due Diligence Period due to the conduct of Purchaser's agents or invitees) or as a result of a breach or inaccuracy of one of Seller's covenants, representations or warranties pursuant to this Agreement and arising or accruing at any time prior to the Closing or the earlier termination of this Agreement, as the case may be. This provision shall survive the Closing or the earlier termination of this Agreement, as the case may be for a period of three hundred sixty-five (365) days.

(q) <u>Exculpation</u>. Purchaser and Seller each agree that it does not have and will not have any claims or causes of action against any disclosed or undisclosed officer, director, employee, trustee, shareholder, partner, principal, parent, subsidiary or other affiliate of the other, or any officer, director, employee, trustee, shareholder, partner, or principal of any such parent, subsidiary or other affiliate

(collectively, "Affiliates"), arising out of or in connection with this Agreement or the transactions contemplated hereby (including, without limitation, under any documents executed pursuant hereto). Subject to the terms of this Agreement, Purchaser and Seller agree to look solely to the other and its assets for the satisfaction of any liability or obligation arising under this Agreement, the transactions contemplated hereby or the documents executed pursuant hereto, or for the performance of any of the covenants, warranties or other agreements contained herein or therein, and further agree not to sue or otherwise seek to enforce any personal obligation against any Affiliates with respect to any matters arising out of or in connection with this Agreement, the transactions contemplated hereby or the documents executed pursuant hereto. Without limiting the generality of the foregoing provisions of this Section 22(q), Purchaser and Seller each hereby unconditionally and irrevocably waives any and all claims and causes of action of any nature whatsoever it may now or hereafter have against Affiliates, and hereby unconditionally and irrevocably releases and discharges Affiliates from any and all liability whatsoever which may now or hereafter accrue in favor of Purchaser or Seller, as applicable, against Affiliates, in connection with or arising out of this Agreement, the transactions contemplated hereby or the documents executed pursuant hereto. The provisions of this Section 22(q) shall survive the termination of this Agreement and the Closing.

[THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK; THE SIGNATURE PAGE TO THIS REAL ESTATE AGREEMENT FOLLOWS.]

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed as of the day and year first above written.

SELLER:

THE ALVIN J. BURKARD, SR TRUST UIT 11/24/99

By: rulso

Name: Gail A. Gabrielson Its: Co-Trustee

By: O

Name: Donna M. Hahn Its: Co-Trustee

THE LAVERNE E. BURKARD TRUST UIT 11/24/99

By:

Name: Gail A. Gabrielson Its: Co-Trustee

By: Di

Name: Donna M. Hahn Its: Co-Trustee

PURCHASER:

ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company

By: OH Arnold Senior, LLC, a Missouri limited liability company

By:

Patrick E. O'Reilly, Manager

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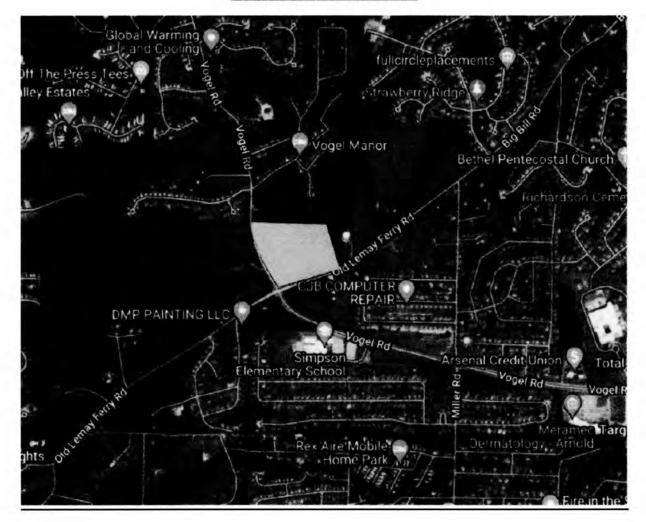
Signature Page

LIST OF EXHIBITS AND SCHEDULES

EXHIBITS	DESCRIPTIONS
1. EXHIBIT A	LEGAL DESCRIPTION
2. EXHIBIT B	LIST OF SERVICE CONTRACTS
3. EXHIBIT C	FORM OF DEED
5. EXHIBIT D	FORM OF FIRPTA AFFIDAVIT
6. EXHIBIT E	FORM OF ASSIGNMENT OF INTANGIBLES

EXHIBIT A

DEPICTION OF PROPERTY



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Ex A - 1

EXHIBIT B

LIST OF SERVICE CONTRACTS

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Ex B - 1

EXHIBIT C

FORM OF SPECIAL WARRANTY DEED

	This	DEED	is	made	this	day	of	,	202 ,	by	and	between
1	-			0.00], with	an addres	s of [. 5	_) ("	Grantor")
and	[],	with a	m addre	ss of [1
("Gra	intee").											

WITNESSETH, that Grantor, for and in consideration of the sum of TEN DOLLARS (\$10.00) and other good and valuable consideration, to Grantor paid by Grantee (the receipt of which is hereby acknowledged) does by these presents GRANT, BARGAIN AND SELL, CONVEY AND CONFIRM, unto Grantee and its successors and assigns, the following described land, lots, tracts or parcels of land, lying, being and situate in the County of Jefferson and State of Missouri (the "Property"), to wit:

See Exhibit A attached hereto.

SUBJECT TO: The permitted exceptions described on Exhibit B attached hereto.

TO HAVE AND TO HOLD, the Property aforesaid, with all and singular the rights, privileges, appurtenances and immunities thereto belonging or in any way appertaining unto the said Grantee and unto its successors and assigns forever; Grantor hereby covenanting that it is lawfully seized of an indefeasible estate in fee in the Property herein conveyed; that it has good right to convey the same; that the said Property is free and clear from any encumbrances done or suffered by, through or under Grantor, except as above stated; and that it will warrant and defend the title of the said Property unto Grantee and unto its successors and assigns forever, against the lawful claims and demands against Grantor and Grantor's successors and assigns, and all and every person or persons whomsoever, lawfully claiming or to claim the same by, through, or under Grantor, except as set forth above.

[SIGNATURE PAGE FOLLOWS]

90358942.5

Ex C - 1

IN WITNESS WHEREOF, Grantor has caused this instrument to be executed and delivered by its duly authorized officer, as of the day and year first above written.

	[] a[]
	By: Name: Title:
STATE OF)) SS. COUNTY OF)	
This instrument was acknowledge as, as].	before me, a Notary Public, on, 20, b of [],
My Commission Expires:	Notary Public in and for said County and State
[SEAL]	Print Name:

Exhibit A

LEGAL DESCRIPTION

[To be inserted and confirmed by Title Insurer]

Exhibit B

PERMITTED EXCEPTIONS

EXHIBIT D

FORM OF FIRPTA AFFIDAVIT

Section 1445 of the Internal Revenue Code, as amended, provides that a transferee of a United States real property interest must withhold tax if the transferor is a foreign person. To inform the Transferee (as defined below) that withholding of tax is not required upon the disposition of a United States real property interest by ______, a _____ (the "Transferor") to _______, a _____ (the "Transferree") relating to the real property described on Schedule A hereto (the "Transferred Interests"), the undersigned, being first duly sworn upon oath, does hereby depose and say, and does hereby on behalf of the Transferor represent that the following is true as of the date hereof:

1. is the _____ of Transferor, and is familiar with the affairs and business of Transferor;

2. Transferor is not a foreign person; that is, Transferor is not a nonresident alien, a foreign corporation, foreign partnership, foreign trust or foreign estate (as all such terms are defined in the Internal Revenue Code of 1986, as amended, and United States Treasury Department Income Tax Regulations in effect as of the date hereof);

3. Transferor is a _____ duly organized, validly existing and in good standing under the laws of the State of _____;

Transferor's United States employer identification number is _____;

5. Transferor's office address and principal place of business is c/o ; and

6. Transferor is not a disregarded entity as defined in §1.1445-2(b)(2)(iii).

The undersigned and Transferor understand that this affidavit and certification may be disclosed to the United States Internal Revenue Service by Transferee and that any false statement contained herein could be punished by fine, imprisonment, or both.

All terms (whether capitalized or not) used but not defined herein shall have the same respective meanings as in the Internal Revenue Code of 1986, as amended, and the United States Treasury Department Income Tax Regulations in effect as of the date hereof.

Under penalties of perjury, we declare that we have examined this affidavit and certificate, and to the best of our knowledge and belief, it is true, correct and complete. We further declare that we have authority to sign this affidavit and certificate on behalf of the Transferor.

IN WITNESS WHEREOF, Transferor has executed and delivered this FIRPTA Affidavit as of 202 .

By:	
Name:	
Its:	

, a

STATE OF _____) OUNTY OF _____)

I, the undersigned a Notary Public in and for the County and State aforesaid, DO HEREBY CERTIFY, that the above named ______, being the ______ of _____, personally known to me to be the same person whose name is subscribed to the foregoing instrument as such _______, appeared before me this day in person and acknowledged that he/she signed and delivered the said instrument as his/her own free and voluntary act and as the free and voluntary act of said corporation for the uses and purposes therein set forth.

Given under my hand and Notary Seal, this _____ day of _____, 202_.

Notary Public My Commission Expires:

Schedule A

EXHIBIT E

FORM OF ASSIGNMENT AND ASSUMPTION OF INTANGIBLES

	THIS ASSIGNMENT AND ASSUMPTION OF INTANGIBLES	5 ("Assignment") dated as of
Ĺ] (the "Effective Date") between [(" <u>Assignor</u> ") and
Ĺ] (" <u>Assignee</u> ").	

A. Assignor has conveyed to Assignee that certain parcel of real property and improvements located at ______ pursuant to that certain Real Estate Sale Agreement, dated as of ______, 202___ (the "<u>Agreement</u>") by and between Assignor, as Seller, and Assignee, as Purchaser. Capitalized terms not otherwise defined herein shall have the meaning given to them in the Agreement.

B. Assignor and Assignee have also agreed to complete an assignment and transfer of all of Assignor and its affiliate(s) right, title and interest in and to all of the intangible property directly or indirectly related to the real property legally described on <u>Exhibit A</u> attached hereto (the "Property"), on the terms and conditions contained herein.

C. Assignor now desires to assign and transfer to Assignee all of Assignor's right, title and interest in, to and under the Intangibles (defined below).

1. <u>Definition of Intangibles</u>. For purposes of this Assignment, "Intangibles" shall mean the following: (i) all licenses, contracts, permits, certificates of occupancy, approvals, dedications, or entitlements issued, approved or granted by federal, state or municipal authorities or otherwise in connection with the Property and its renovation, construction, use, maintenance, repair, leasing or operation; and (ii) all licenses, consents, easements, rights of way and approvals required from private parties to make use of utilities, to insure pedestrian ingress and egress to the Property and to insure continued use of any vaults under public rights-of-way presently used in the operation of the Property or contemplated to be used in any project to be located at the Property.

2. <u>Assignment</u>. For good and valuable consideration received by Assignor, the receipt and sufficiency of which are hereby acknowledged and agreed and to the maximum extent permitted by applicable law, Assignor hereby grants, transfers and assigns to Assignee all of its right, title and interest of Assignor in and to the Intangibles. To the extent that any affiliate(s) of Assignor are the direct or indirect owner of any Intangibles related to the Property, the Assignor shall cause such affiliate(s) to enter into an assignment in substantially the same form as this Assignment assigning such affiliate(s) right, title and interest in and to the Intangibles to the Assignee.

3. Indemnity. Assignor agrees to indemnify, protect, defend and hold Assignee and its officers, directors, members, partners, shareholders, employees and agents harmless from and against any third party loss, cost, damage, claim, liability or expense (including reasonable attorneys' fees and court costs) (collectively, "Losses") relating to the Intangibles and accruing any time prior to the Closing or relating to time periods prior to Closing, including without limitation, any amounts related to the Intangibles that are payable by Assignor pursuant to Section 3 of this Assignment.

4. <u>Successors and Assigns</u>. This Assignment shall be binding upon and inure to the benefit of Assignor and Assignee and their respective successors and assigns.

 <u>Counterparts</u>. This Assignment may be executed in any number of identical counterparts, any or all of which may contain the signatures of fewer than all of the parties but all of which shall be taken together as a single instrument.

Assignment of Intangibles - 1

6. <u>Governing Law</u>. This Assignment shall be governed and interpreted in accordance with the laws of the State of Missouri.

[Remainder of page intentionally blank]

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Assignment of Intangibles - 2

IN WITNESS WHEREOF, the parties have executed this Assignment as of the Effective Date.

ASSIGNOR:

	, a	
By:		
By: Name:		
Its:		

ASSIGNEE:

By:_____ Name:_____ Its:

Assignment of Intangibles - 3

EXHIBIT A TO ASSIGNMENT OF INTANGIBLES

LEGAL DESCRIPTION

90358942.5

Assignment of Intangibles - 4

FIRST AMENDMENT TO REAL ESTATE SALE AGREEMENT

THIS FIRST AMENDMENT TO REAL ESTATE SALE AGREEMENT (this "<u>Amendment</u>") is made and entered into effective as of August ______, 2023, by and between GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE ALVIN J. BURKARD SR. TRUST UIT 11/24/99, AND GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE LAVERNE E. BURKARD TRUST UIT 11/24/99, as tenants in common (collectively, the "<u>Seller</u>") and ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company, its successors and assigns (the "<u>Purchaser</u>").

RECITALS

WHEREAS, Seller and Purchaser previously executed and delivered that certain Real Estate Sale Agreement dated August 18, 2023 (the "Agreement"); and

WHEREAS, the parties desire to amend the Agreement as set forth herein.

NOW, THEREFORE, for and in consideration of the foregoing premises, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

<u>1.</u> <u>Defined Terms</u>. Unless otherwise defined in this Amendment, each term used in this Amendment with its initial letter capitalized that has been specially defined in the Agreement shall have the same meaning herein as given to such term in the Agreement.

<u>2.</u> <u>Due Diligence Period</u>. Seller and Purchaser acknowledge and agree that the Due Diligence Period, as defined in Section 7(b) of the Agreement shall be revised from ninety (90) days after the Effective Date to one hundred eighty (180) days after the Effective Date.

<u>3.</u> Amendment to Property Representation. Seller and Purchaser hereby acknowledge and agree that Section 7(d) is hereby deleted in its entirety and replaced with the following:

On or prior to May 31, 2024 (the "CON Deadline"), Purchaser shall have obtained a Certificate of Need (the "CON") required by governmental authorities (the "Authorities") to permit Purchaser to operate an assisted/independent living facility on the Property (the "CON Contingency"). In the event Purchaser requires Seller's cooperation, then, at Purchaser's sole cost and expense, Purchaser and Seller shall cooperate in good faith to obtain the CON, and to provide to the applicable Authorities any information reasonably required for the same. Subject to Purchaser's satisfaction of the Submittals (as hereinafter defined), in the event the CON Contingency is not satisfied by the CON Deadline, Purchaser may terminate this Agreement by written notice delivered to Seller within ten (10) days after the CON Deadline, in which event the Escrow Agent shall return the Earnest Money to Purchaser and neither party shall have any further obligations under this Agreement except for those obligations which expressly survive the termination hereof. Purchaser shall diligently and in good faith prepare and submit the full application for the CON (the "Submittal") to the Authorities on or prior to January 31, 2024 (the "Submittal Deadline").

<u>4.</u> <u>Miscellaneous</u>. The Agreement, as hereby modified and amended by this Amendment, is hereby ratified and confirmed. All capitalized terms used herein and not otherwise defined shall have the same meaning as in the Agreement. The terms of this Amendment shall control in the event of a conflict between the Agreement and the Amendment. This Amendment may be

executed in counterparts, each of which shall be deemed to be an original, but all of which shall constitute one and the same instrument. This Amendment may be executed by PDF with the same force and effect as original signatures.

[remainder of page intentionally left blank; signature page follows]

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed as of the day and year first above written.

SELLER:

THE ALVIN J. BURKARD, SR TRUST UIT 11/24/99

By: Dail (Jahry son TOP

Name: Gail A. Gabrielson Its: Co-Trustee

By: C

Name: Donna M. Hahn Its: Co-Trustee

THE LAVERNE E. BURKARD TRUST UIT 11/24/99

Tabuelson By: /

Name: Gail A. Gabrielson Its: Co-Trustee

By/

Name: Donna M. Hahn Its: Co-Trustee

PURCHASER:

ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company

By: OH Arnold Senior, LLC, a Missouri limited liability company

By:

Patrick E. O'Reilly, Manager

SECOND AMENDMENT TO REAL ESTATE SALE AGREEMENT

THIS SECOND AMENDMENT TO REAL ESTATE SALE AGREEMENT (this "Amendment") is made and entered into effective as of January 24, 2024, by and between GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE ALVIN J. BURKARD SR. TRUST UIT 11/24/99, AND GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE LAVERNE E. BURKARD TRUST UIT 11/24/99, as tenants in common (collectively, the "Seller") and ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company, its successors and assigns (the "Purchaser").

RECITALS

WHEREAS, Seller and Purchaser previously executed and delivered that certain Real Estate Sale Agreement dated August 18, 2023, as amended by that certain First Amendment to Real Estate Sale Agreement dated August 30, 2023 (the "Agreement"); and

WHEREAS, the parties desire to amend the Agreement as set forth herein

NOW, THEREFORE, for and in consideration of the foregoing premises, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

Defined Terms. Unless otherwise defined in this Amendment, each term used in this Amendment with its initial letter capitalized that has been specially defined in the Agreement shall have the same meaning herein as given to such term in the Agreement.

Extension of Due Diligence Period. Seller and Purchaser acknowledge and agree that the Due Diligence Period, as defined in Section 7(b) of the Agreement, shall be revised to expire at 11:59 p.m. local time on April 30, 2024.

Miscellaneous. The Agreement, as hereby modified and amended by this 3. Amendment, is hereby ratified and confirmed. All capitalized terms used herein and not otherwise defined shall have the same meaning as in the Agreement. The terms of this Amendment shall control in the event of a conflict between the Agreement and the Amendment. This Amendment may be executed in counterparts, each of which shall be deemed to be an original, but all of which shall constitute one and the same instrument. This Amendment may be executed by PDF with the same force and effect as original signatures.

[remainder of page intentionally left blank; signature page follows]

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed as of the day and year first above written.

SELLER:

THE ALVIN J. BURKARD, SR TRUST UIT 11/24/99

By:

Name: Gail A. Gabrielson Its: Co-Trustee

By: (he

Name: Donna M. Hahn Its: Co-Trustee

THE LAVERNE E. BURKARD TRUST UIT 11/24/99

By: Dail Jabriel son Name: Gail A. Gabrielson

Its: Co-Trustee

By: C

Name: Donna M. Hahn Its: Co-Trustee

PURCHASER:

ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company

By: OH Arnold Senior, LLC, a Missouri limited liability company

By: Patrick E. O'Reilly, Manage

STATE OF MISSOUR

John R. Ashcroft Secretary of State

CERTIFICATE OF ORGANIZATION

WHEREAS,

ARNOLD SENIOR LIVING, LLC LC014475453

filed its Articles of Organization with this office on the 3rd day of July, 2023, and that filing was found to conform to the Missouri Limited Liability Company Act.

NOW, THEREFORE, I, John R. Ashcroft, Secretary of State of the State of Missouri, do by virtue of the authority vested in me by law, do certify and declare that on the 3rd day of July, 2023, the above entity is a Limited Liability Company, organized in this state and entitled to any rights granted to Limited Liability Companies.

IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the GREAT SEAL of the State of Missouri. Done at the City of Jefferson, this 3rd day of July, 2023.



Certificate of Need Application #6085 RS Arnold Senior Living

DIVIDER II

Proposal Description

Certificate of Need Application #6047 RS Arnold Senior Living

DIVIDER II Attachments

Divider II: Proposal Description

1. Provide a complete detailed project description.

Arnold Senior Living, LLC ("Applicant") seeks a Certificate of Need to construct a new 54,129 square-foot assisted living facility that will offer 78 assisted living beds. The new community will house 58 standard AL beds and 20 specialized memory care beds in 66 units, with 12 units featuring dual occupancy. This proposed 78-bed ALF facility will be co-located with a new 98-unit independent living facility (collectively, the "Community").

The aging baby boomer population has caused an increase in the number of senior citizens looking for modern, innovative, and charming senior communities. They desire a community that can provide a continuum of care for all stages of senior life and that will meet not only their physical needs, but also their social and emotional needs. Arnold Senior Living will address the concerns and expectations of the modern senior citizen in a beautiful and spacious environment. Co-locating Project #6085 RS with an independent living facility will allow residents to maintain a sense of community, safety, and belonging as their medical and support needs change.

This moderately-priced project will provide upgraded amenities, comfort, and care compared to existing facilities in the area. Applicant's economic and market analysis indicates that Project #6085 RS is poised to serve the immediate need of seniors and aging parents of current Arnold residents, as well as the long-term demands of the new baby boomer consumer.

Overview Summary

- Applicant: Arnold Senior Living, LLC an O'Reilly Development entity
- Project #6085 RS: 78 beds of Assisted Living and Memory Care
 - 48 Assisted Living special care private apartments with 10 second person accommodations for couples
 - 21 Studio
 - 23 One-Bedroom
 - 6 second person beds
 - 4 Two-Bedroom
 - 4 second person beds
 - 18 Memory Care rooms with private bathrooms
 - 16 Private Studio rooms
 - 2 Shared rooms
 - o Co-located with 98 Independent Living units
- Developed by: O'Reilly Development Company of Springfield, Missouri
- Owned and Operated by: Arnold Senior Living, LLC
- Managed by: Arrow Senior Living Management, LLC
- General Contractor: O'Reilly Build, LLC of Springfield, Missouri

Assisted Living and Special Care

The two-story Assisted Living area will offer affordably priced, private apartments for seniors requiring hands-on personal care services. Services will meet the needs of physically frail seniors and will provide a higher level of care for those unable to make a pathway to safety. Before 2008, seniors who were not able to physically or mentally negotiate a pathway to safety had to move to a nursing home. Since 2008, regulatory changes permit such individuals to remain at facilities meeting the construction and staffing requirements of an ALF. This change created a market for memory care communities with an ALF licensure and has enabled physically frail individuals to stay in ALFs. This benefits residents because nursing home facilities typically cost more money than assisted living facilities. Many facilities built after 2008 meet the ALF construction qualifications but not the staffing qualifications. Applicant's model meets both so that people can stay longer in assisted living without moving to a nursing home-allowing Project #6085 RS to maximize aging-in-place while minimizing costs to residents. It will offer optional care services competitive with the private-pay nursing home market at a much more affordable rate. Project #6085 RS will also have access to an on-site fitness area and spa to provide additional focus on physical health and self-improvement. The Assisted Living units, labeled Units 101-126 and 201-226, are shown on the Floor Plan at pages 4 and 5 of Attachment 2-4.

Memory Care

Project #6085 RS's Memory Care neighborhood is designed for the safety and comfort of cognitively impaired residents. Walk-in showers, height-appropriate fixtures such as toilets and sinks, and locking cabinets protect residents and offer families assurance that their loved one is safe from harm. The Memory Care units are shown on the Floor Plan at page 6 of Attachment 2-4. They are labeled Units 1-18. The units are located in a secluded unit on the second floor with an enclosed courtyard at the center of the units.

Assisted Living and Memory Care Commons Area

The commons area will feature an open design to allow closer monitoring of residents by caregivers, as well as increased opportunity for residents' interaction and engagement. The dining room and living room will provide comfortable places for residents to eat, socialize, and participate in activities tailored to their specific needs and skill levels. The commons area will also feature Life Stations, which attract residents and allow for purposeful wandering. Each Life Station is designed to engage by triggering memories of tasks important to a resident throughout her life. For instance, Life Stations include a simulated infant nursery for care and nurturing, wardrobe to promote grooming habits, and work station for a sense of purpose and accomplishment.

A nurse's station will provide a hub for care partners and nurses to conduct care updates and paperwork. Residents who need a calm, soothing atmosphere can sit in the quiet sitting room. There will also be a small salon so residents can receive special attention in a familiar environment. A whirlpool & spa room will ease bathing for residents with physical disabilities while promoting vascular circulation. Residents whose dementia has created a fear of water often find the spa less alarming than a shower, greatly easing their anxiety and the time a care partner must spend in providing a bath. An enclosed courtyard between the two Memory Care hallways will provide fresh air and engagement with the outdoors without risk of elopement. Attractively designed raised planters in the courtyard will guide residents on the walkways and promote residents' interaction with plants and green space.

Independent Living

The co-located Independent Living building will house 98 apartments on four floors. This facility offers a higher number of one and two-bedroom apartment options (compared to studios) than is typically offered, which will attract couples with one spouse who requires extra oversight or assistance. Apartments will feature senior-friendly fixtures, such as walk-in showers with grab bars in the bathroom, and a full kitchen. Each apartment will be equipped with personal washer and dryer units.

"Smart design" features will be integrated into each apartment. A counter-height bar will open into the living area, eliminating the need for a separate dining area. Ample knee space below the bar on both sides serves as a dining table for two or the second side can be used as a desk for sole occupants. Counter height will allow for a resident to easily match a standard 18" to 20" chair. An abundance of closet space can be found in two-bedroom apartments, alleviating storage concerns of many prospects.

Several special areas for socialization and interaction can be found in the commons room. These include a theater room for movie screenings and Wii gaming; men's lounge with a pool table and poker game tables to promote socialization amongst male residents; a club room for cooking classes and mid-size group events; and a private dining area for family functions that will also serve as a conference room when needed. The Community's fitness area will focus on preventative health and wellbeing, and will include space for physician and care offices, dressing rooms, fitness equipment for individual and group exercise, and an infinity pool. The pool, while unlikely to be used by the majority of residents outside of scheduled fitness programs, is a great selling point for adult children. A full-service salon with manicure station offers a full-service amenity for residents.

Technology & Energy Efficiency

The Community will be designed with modern technology to support the networking needs of increasingly tech-savvy seniors and to support the operational systems that will help deliver services more efficiently. The Community will also feature energy-saving technology that includes blown exterior insulation, efficient appliances, and light controls. It will also be designed to use electronic health records and electronic medication management systems that reduce paper use by approximately 75 percent.

Technology from Foresite Healthcare, called Foresite Eldercare, will be installed in Assisted Living and Memory Care neighborhoods to provide passive monitoring of adverse events such as falls, changes in sleeping behaviors, changes in vital signs, as well as predictive capabilities for illness detection and possible emergencies. Such investment in proactive monitoring will equip all residents and their loved ones to be as proactive as they choose to be about monitoring their care.

Lifestyle

Onsite services and amenities, including the highly successful all-day dining program, will provide residents convenience and satisfaction every day. Onsite staff's attentive and professional demeanor and attention to detail will ensure that residents feel important and cared for. And with a varied and engaging social program, a sense of community and excitement will be prevalent. A concentration on resident fitness and wellbeing will maintain a feeling of independence and security.

Affordability

The use of technology and the analysis of data it provides will improve length-of-stay measurements and reduce hospitalizations. This, in turn, allows the community to reduce inefficiencies and improve the care provided. Through this efficiency in operations and quality of care, the project can sustain its affordability. The community will partner with a local home health and therapy company—which will have an onsite office—to maximize use of Medicare coverage.

New Jobs

The Community will create approximately 67 new jobs, including highly skilled and licensed staff. Of these 67 jobs, 59 will serve the portion of the Community represented by Project #6085 RS, while the remaining eight new jobs will serve the independent living portion of the Community. A majority of the positions will be full-time with competitive benefits, including 401K, health coverage, and life insurance benefits. Females and minorities comprise the largest percentage of the senior living job force. While there may be some minimal need to hire outside the area for the licensed Administrator, it is expected that all newly created jobs will benefit the region's employment.

Operations

Applicant will contract with Missouri-based Arrow Senior Living Management, LLC to manage the property. Applicant's parent company, O'Reilly Development, LLC, has a very successful history of working with Arrow Senior Living Management, LLC's parent company, Arrow Senior Living ("Arrow"), to achieve above-market utilization. In total, Applicant's parent company contracts Arrow at eleven other facilities in Missouri. For illustrative purposes, please consider the following examples:

- 1. The Parkway Senior Living in Blue Springs opened in 2017. The Parkway Senior Living has a six-quarter average occupancy rate of 89.8% for its 33 ALF and 29 MC units.
- 2. The Castlewood Senior Living in Nixa opened in May 2017. The Castlewood Senior Living has a six-quarter average occupancy rate of 86.9% for its 40 ALF and 13 MC units.
- 3. The Fremont Senior Living in Springfield, which opened in 2013. The Fremont Senior Living has a six-quarter average occupancy rate of 80.6% for its 48 ALF and 16 MC units.

O'Reilly has finished development on seven additional facilities. Each of these facilities are managed by Arrow. There are five facilities that have stabilized: The Boulevard Senior Living of Wentzville, Boulevard Senior Living in St. Charles, The Township Senior Living, The Madison Senior Living, and The Wildwood Senior Living. Most of these facilities have a six-quarter average occupancy rate higher than 80%.

Three additional facilities developed by O'Reilly and managed by Arrow have opened in the last three years and are still in the stabilization process. The Westbury Senior Living was licensed January 2022 and has already achieved 98.6% occupancy in its ALF and MC units. The Princeton Senior Living was licensed April 2022 and currently has 94.2% occupancy for its ALF and MC units. The Wellington Senior Living was licensed in October 2022 and has already achieved 88.1% occupancy in its ALF and MC units.

Arrow will provide above-market occupancy rates at the proposed facility, just as it does at its other facilities. Arrow accomplishes this through its personalized and exceptional marketing initiatives, 24-hour onsite service and emergency maintenance, and a high level of involvement in every aspect of operations. Arrow is an industry leader in managing consistently fully occupied communities and implementing exceptional services, such as all-day dining programs, constantly evolving and expanding event programming, and dignified, respectful caregiving that set the bar for senior living communities. Every aspect of Arrow's involvement in these communities speaks to a commitment to residents and their families—as well as to property owners and investors.

Management's offices will be located in the front of the lobby so their presence is immediately known by visitors. This serves as a visual reminder of the commitment of every team member to openness and accountability.

2. Provide a timeline of events for the project, from CON issuance through project completion.

CON Letter of Intent – Submitted January 24, 2024 CON Application Submission – February 23, 2024 CON Meeting and Approval – May 6, 2024 Predevelopment and Design Stage – Now through December, 2024 Construction Bidding – Spring 2025 Notice to Proceed-Construction – Spring 2025 Preleasing – Spring 2026 Construction Completion – Spring 2027 Licensing – Spring 2027 Stabilization – Summer 2028 **3.** Provide a legible city or county map showing the exact location of the proposed facility.

See Attachment 2-3.

4. Provide a site plan for the proposed project.

See Attachment 2-4.

5. Provide preliminary schematic drawings for the proposed project including the location of each bed.

See Attachment 2-4.

6. Provide evidence that the architectural plans have been submitted to the Department of Health and Senior Services.

See Attachment 2-6.

7. Provide the proposed gross square footage.

Project #6085 RS will require 54,129 square feet of new construction. See Attachment 2-4.

8. Document ownership of the project site, or provide an option to purchase.

See Attachments 2-8.1 through 2-8.3.

9. Define the community to be served (service area: 2025 population, area, rationale).

The community to be served is primarily residents within a 10-mile radius of the proposed facility age 65 and older who are in need of assisted living or specialized memory care facilities. Project #6085 RS will also serve the residents of the co-located independent living facility when their health needs become appropriate for assisted living or memory care.

10. Provide 2025 population projections for the 15-mile radius service area.

The 2025 projected 15-mile radius population age 65 and older is 136,155. See Attachments 2-10.1 and 2-10.2.

11. Identify specific community problems or unmet needs the proposal would address.

Applicant determined specific needs in Arnold by conducting market research to ascertain the opinions of seniors and their families and interviewing key healthcare professionals and organizations in the area. That research revealed the following needs in and around Arnold:

- a senior community with better resident interaction and social events;
- quality memory care services, which are currently in shortage in and around Arnold;

- more affordable AL and MC communities;
- better staffed AL and MC communities;
- more senior communities close to where seniors have lived; and
- more senior communities that can protect the safety of residents.

Project #6085 RS will directly address all of those needs. It will also be designed with modern technology to support the networking needs of an increasingly tech-savvy senior population—and to support the operational systems that will help deliver services to residents more efficiently.

As for staffing, the project will utilize centralized recruiting efforts that help drive applicants to the community for group interviews. Additionally, the project will offer competitive wages through an ongoing review of wages for local, competitive businesses. And finally, the project will hire based on the trending occupancy rather the current occupancy to ensure appropriate coverage is in place before a new resident moves in.

As for affordability, the project will provide seniors with the option of aging in place with lower cost independent living to enable full-services before care is required at a higher price point (assisted living and memory care). This will allow our seniors to avoid higher-priced care for as long as possible. Additionally, apartment pricing will vary for the same unit type up to \$400 to allow for lower cost offerings.

12. Provide historical utilization for each past three (3) years and utilization projections through the first three (3) full years of operation for the new LTC beds.

As this is a new proposal, historical utilization data for the past three years does not exist. Applicant projects utilization for the first three full years of operation as:

2027: 48% 2028: 86% 2029: 92%

See Attachments 2-12.1 and 2-12.2.

13. Provide the methods and assumptions used for project utilization.

Applicant projected utilization by analyzing both the market's current occupancy and its historical operating performance. Applicant's historical performance is discussed in part above in Question 1, *Operations*. Applicant used a conservative, industry-expected fill-up rate of approximately 24 months with up to three years to stabilize the asset. Applicant also considered the ratio of single-occupancy and couples units in forecasting occupancy goals.

Applicant further considered the co-located independent living facility's effect on assisted living and memory care utilization. It is expected that as many as 20 percent of the co-located independent living residents will transfer to the assisted living and memory care neighborhoods over time as a part of an aging-in-place community.

14. Document that consumer needs and preferences have been included in planning this project and describe how consumers had an opportunity to provide input.

Applicant telephoned seniors and care professionals in home health, rehab centers, senior centers, and private duty care in the Arnold area to ascertain consumer needs and preferences and allow consumers an opportunity to provide input. The majority contacted believed there is a need for more senior living communities in the area, especially affordable options. Consumers and care providers noted the following needs and preferences:

- more memory care services
- more assisted living and independent living facilities
- greater affordability
- good, kind staff
- quality care
- more activities and entertainment to stimulate residents' minds
- communities with greater amenities
- more communities that can protect the safety of residents

Project #6085 RS and its co-located independent living facility are designed as a continuing care senior community that will address the above concerns. The new community will allow for aging-in-place to help maintain a sense of community, safety, and belonging. It will also provide a full spectrum of care through unbundled services—which allows rates to be dictated by the residents' individual needs, rather than offering only a single all-inclusive rate. Further, Project #6085 RS is designed to specifically promote resident fitness and well-being. The new community will also leverage a technology suite that combines the Foresite early detection monitoring system, Wi-Fi, nurse call, and access management software to maximize residents' independence and sense of safety—as well as their health and well-being. Finally, Project #6085 RS is projected to exceed the above needs with its modern Senior Community—all with cost to residents on par with the current market. Moreover, Project #6085 RS will be developed and managed by a proven team with an excellent track record of providing affordable, high-quality care in attractive and comforting senior communities: O'Reilly Development and Arrow Senior Living.

Applicant has ascertained consumer needs specific to the Arnold market. Project #6085 RS will directly meet those needs.

15. Provide copies of any petitions, letters of support, or opposition received.

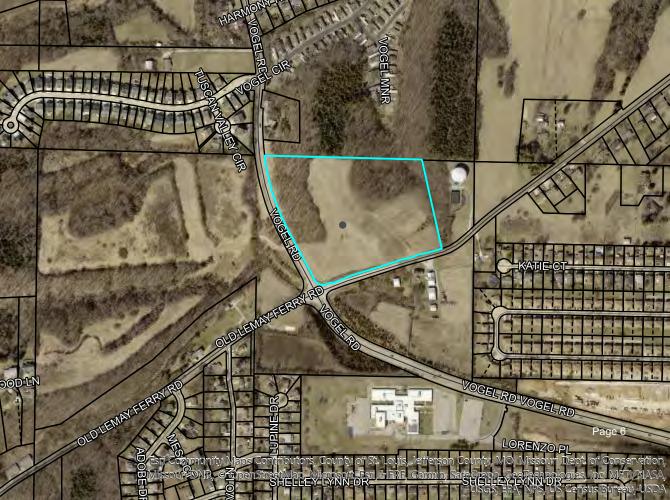
See Attachments 2-15.1 et seq.

16. Document that providers of similar health services in the proposed 15-mile radius have been notified of the application by a public notice in the local newspaper.

Notice was published in the St. Louis Post Dispatch, Jefferson County Leader, Arnold-Imperial Leader, and West Side Leader. See Attachments 2-16.1 and 2-16.2.

17. Document that providers of all affected facilities in the proposed 15-mile radius were addressed letters regarding the application.

Applicant has provided an attestation of compliance, the list of facilities notified, and a sample letter sent to the facilities. See Attachment 2-17.1 through 2-17.3.





CERTIFICATE OF NEED ARNOLD SENIOR LIVING

NE CORNER OF VOGEL RD & OLD LEMAY FERRY RD ARNOLD, JEFFERSON COUNTY, MISSOURI 63010



STARK WILSON DUNCAN ARCHITECTS INC 315 NICHOLS ROAD STE 228 - KANSAS CITY, MO 64112 - T 816.531.1698 F 816.532.1978

		ST - CERTIFICATE OF NEED SITE PLAN SITE DETAILS	
	MCAL A1.2	MCAL OVERALL PLAN - SECOND FLOOR FIRST FLOOR PLAN - ASSISTED LIVING SECOND FLOOR PLAN - MEMORY CARE SECOND FLOOR PLAN - ASSISTED LIVING	
	MCAL A2.1 MCAL A2.2	BUILDING ELEVATIONS - MC BUILDING ELEVATIONS - AL	
	MCAL A4.1	ENLARGED PLANS - MCAL UNIT TYPES	
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GENERAL PROJECT NOTES .. ALL WORK TO MEET ALL APPLICABLE BUILDING, PLUMBING, MECHANICAL, ELECTRICAL, ADA / ACCESSIBILITY & LIFE SAFETY CODES & REQUIREMENT:

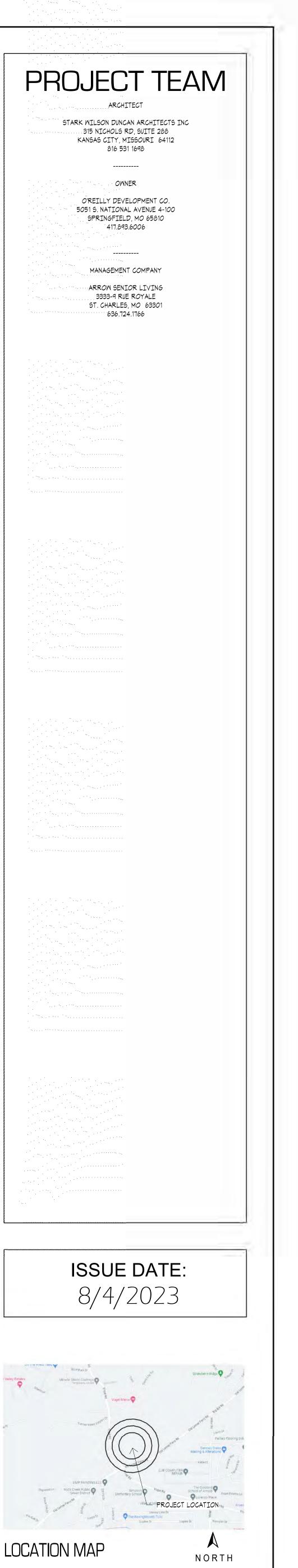
B. THE GENERAL CONTRACTOR & ALL SUBCONTRACTORS SHALL THOROUGHLY FAMILIARIZE THEMSELVES TO ALL EX. BUILDING SPECIFIC REQUIREMENTS & EXTENTS OF THE WORK PRIOR TO BIDDING. NO CHANGES IN THE CONTRACT WILL BE CONSIDERED FOR INFORMATION DISCERNIBLE FROM THE EX. CONDITIONS OR THE DRAWINGS. C. DO NOT SCALE DRAWINGS. FIELD VERIFY ALL EX. CONDITIONS, DIMENSIONS & ELEVATIONS PRIOR TO ORDERING, FABRICATION, ETC. D. NOTIFY ARCHITECT OF ANY DISCREPANCIES BETWEEN THE PROJECT DOCUMENTS PRIOR TO BID. NOTIFY THE ARCHITECT OF ANY DISCREPANCIES BETWEEN THE PROJECT

- ALL WORK TO BE PERFORMED IN A FIRST CLASS, PROFESSIONAL, CODE COMPLIANT MANNER. F. REFERENCE ARCHITECTURAL, STRUCTURAL, MECHANICAL, PLUMBING & ELECTRICAL PLANS FOR ADDITIONAL INFORMATION. G. INSTALL NON-EXPANDING SPRAY FOAM INSULATION AT WINDOW & EXTERIOR DOOR BLOCKING. SEAL ALL CRACKS, GAPS & HOLES (FLOOR / WALL JOINT, WALL TOP PLATE, ELEC. OUTLET BOXES, MEP PENETRATING ITEMS, HVAC SUPPLY & RETURN BOOTS, ETC.) IN THE GYP. BD. BUILDING ENVELOPE (WALLS & CEILING) W/ CAULK OR EXPANDING FOAM. H. CAULK ALL JOINTS BETWEEN DISIMILAR MATERIALS FOR WEATHERPROOF, WATERPROOF, AIRTIGHT, ETC. PERFORMANCE. I. ALL COLORS ARE TO BE SELECTED FROM MANUFACTURERS FULL RANGE.
- J. REFER TO DOOR SCHEDULE FOR DOOR & HARDWARE REQUIREMENTS. THE HINGE SIDE FO THE DOOR JAMB SHALL BE AS FOLLOWS: a. 4" IN RESIDENT UNITS AT PREHUNG DOORS.
- b. 6" IN COMMON AREA & RESIDENT UNIT ENTRY DOORS WHEN CASING 3" & OVER IS SCHEDULED. K. TERMITE TREATMENT SHALL BE INSTALLED PRIOR TO BUILDING SLAB INSTALLATION.

DOCUMENTS & EX. CONDITIONS.

d. INDEPENDENT LIVING POOL.

- L. INTERIOR TRIM: COORDINATE WITH ID DRAWINGS. LEAN RAIL: MC & AL PROVIDE LEAN RAIL EA. SIDE OF CORRIOR, IL LEAN RAIL ON ONE SIDE, CHAIR RAIL THE OTHER. M. ALL ROOFTOP & GROUND MOUNTED EQUIPMENT ARE TO BE SCREENED FROM THE STREET.
- N. RESIDENT MONITORING SYSTEM SHALL BE PROVIDED BY THE OWNER. ALL ELECTRICAL REQUIREMENTS SHALL BE COORDINATED WITH THE VENDOR. RESIDENT MONITORING SYSTEM SHALL BE INSTALLED IN ALL MEMORY CARE & ASSISTED LIVING RESIDENT UNTS. RESIDENT MONITORING SYSTEM REQUIRES A DUPLEX RECEPTACLE MOUNTED AT THE CEILING. COORD. WITH ELECTRICAL. D. NURSE CALL SYSTEM IS TO BE PROVIDED IN THE FOLLOWING AREAS:
- a. MEMORY CARE RESIDENT UNITS: BED AREA & BATHROOMS. b. ASSISTED LIVING RESIDENT UNITS: BED AREA, & BATHROOMS. C. MEMORY CARE, ASSISTED LIVING, & INDEPENDENT LIVING COMMON AREA RESTROOMS.



12	11		10	9	
Area Schedule	(Gross Building)	Room Schedule - A	L (UNIT TYPE)	Room Schedule - M	C (UNIT TYP
Name	Area	Name	Count	Name	Coun
Area - AL	41675.53 SF	UNIT (1BR/1BA)	23	UNIT (STUDIO)	18
Area - MC	12453.23 SF	UNIT (2BR/2BA)	4		18
Grand total	54128.76 SF	UNIT (STUDIO)	21		10
			48		

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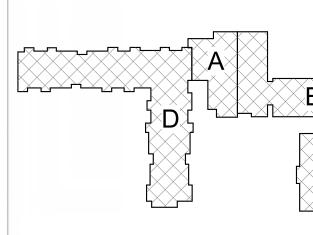
THESE NOTES ONLY APPLY TO THIS SHEET 1. ASPHALT PAVING. RE: CIVIL. 2. CONCRETE PAVING. RE: CIVIL. 3. 4" STRIPING. WHITE. TYP. 4. CARPORT. RE: DETAIL 5. LOADING AREA. 6. MASONRY TRASH ENCLOSURE W/ GATES. RE: DETAIL 7. DOG PARK - ARTIFICIAL TURF, 48" ALUM. FENCE W/ 36" GATE. 8. 4" CONCRETE PATIO. RE: CIVIL. 9. 4" CONCRETE SIDEWALK. RE: CIVIL. 10. GENERATOR. 11. ELEC. TRANSFORMER.

SITE PLAN NOTES

- 12. PORTE-COCHERE. 13. 30' FLAGPOLE. RE: ELEC. FOR LIGHTING. 14. MONUMENT SIGN. 15. SIGNAGE: REFER TO DETAILS ON SHEET A8.1 A. POST AND PANEL TYPE A
- B. POST AND PANEL TYPE B C. POST AND PANEL TYPE C
- D. BUILDING SIGN TYPE D E. BUILDING SIGN TYPE E
- F. BUILDING SIGN TYPE F G. BUILDING SIGN TYPE G
- H. CARPORT NUMBERS (EA SPACE) TYPE H I. ADDRESS SIGNAGE J. CLEARANCE SIGN TYPE J
- K. SMOKE FREE CAMPUS SIGN TYPE K 16. 4' HIGH BLACK DECORATIVE ALUM. FENCE W/ 36"
- WIDE GATE. 17. OUTDOOR COOKING. 18. COVERED PAVILION.
- 19. PRE-FINISHED ALUM. FENCE GATE. 36" WIDE, GATE TO LOCK & INCLUDE ACCESS CONTROL W/ DELAYED EGRESS LOCKS. 20. PRE-FINISHED VINYL FENCE GATE. 36" WIDE.
- GATE TO LOCK AND TO INCLUDE ACCESS CONTROL W/ DELAYED EGRESS LOCKS.
- 21. MODULAR BLOCK RETAINING WALL. 22. SHUFFLEBOARD COURT. 23. PUTTING GREEN.
- 24. RIGHT OF WAY TO THE EDGE OF THE EXISITNG PAVEMENT IS TO RECEIVE SOD & IRRIGATION.

SITE PLAN GENERAL NOTES

- A. ALL ROOFTOP EQUIPMENT TO BE SCREENED ON ALL SIDES.
- B. ALL SIGNAGE TO BE PERMITTED SEPARATELY. C. COORDINATE ALL SITE WORK WITH CIVIL ENGINEERING PLANS.
- D. CONTRACTOR WILL BE RESPONSIBLE FOR VERIFICATION OF ALL UTILITIES. E. NEW CONCRETE WALKS TO HAVE MEDIUM
- BROOM FINISH, EDGES & JOINTS TO BE TOOLED, BROOM OUT ALL TOOL MARKS.
- F. PROVIDE CONC. WHEEL STOPS AT ALL AREAS ADJACENT TO SIDEWALKS.
- G. DOG AREA TO RECIEVE URINE RESISTANT ARTIFICIAL TURF.
- H. ALL AREAS ARE TO BE SODDED AND RECIEVE IRRIGATION. INCLUDING AREAS IN ROW.





ARCHITECTS

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ARCHITECTURAL CORPORATION ARKANSAS CERTIFICATE OF AUTHORITY. C761 ВD \bigcirc <u>____</u> FERRY 30 \mathcal{O} R LIVING LEMAY SOU MIS OLD SENIOR . থ ВО $\overline{}$ ARNOLD ERS \leq С NE COI SEAL ARCHITECT - TIMOTHY O. K. WILSON 9264 SITE PLAN ISSUE DATE: 8/4/2023 **REVISIONS:**

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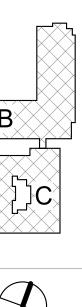
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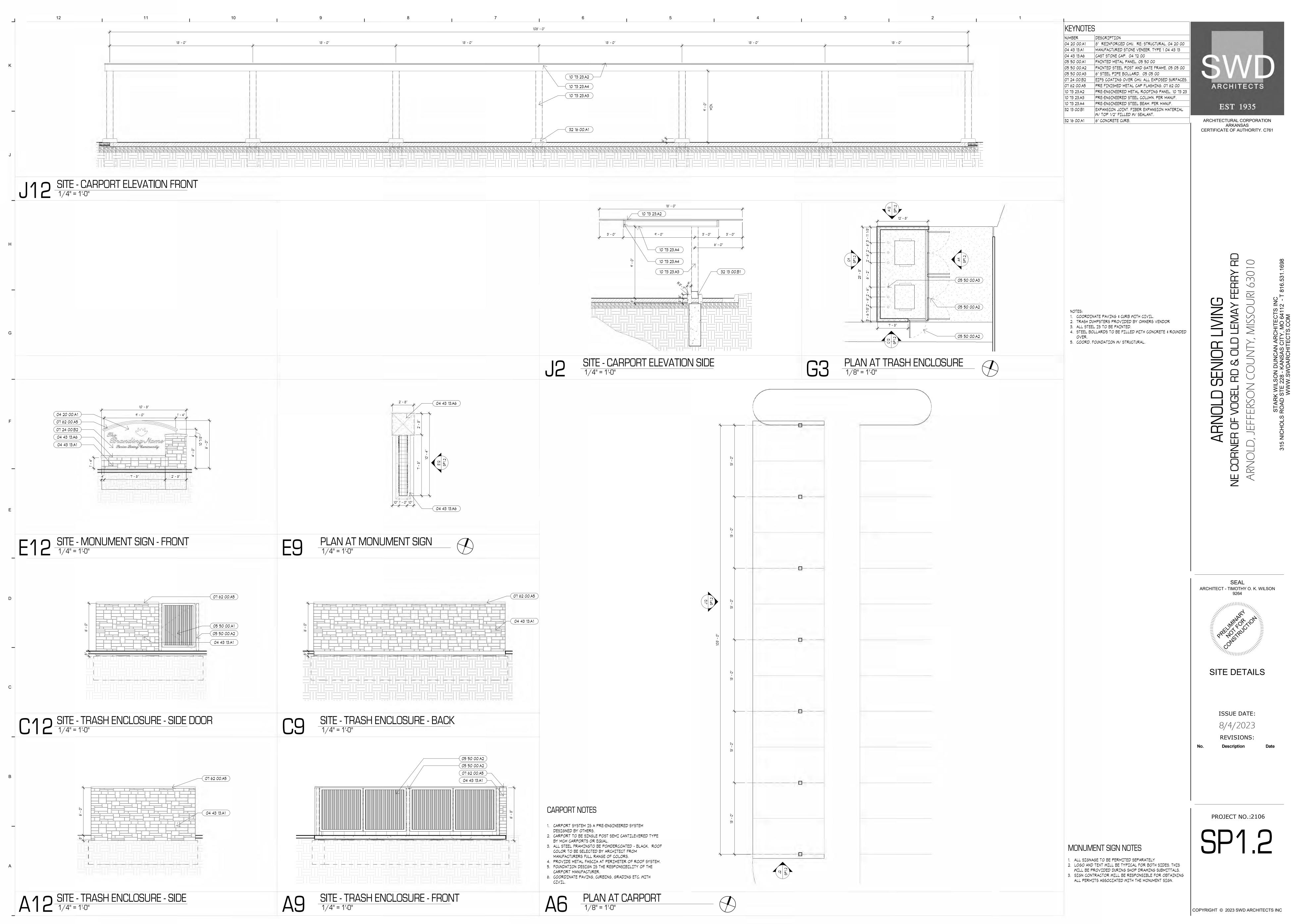
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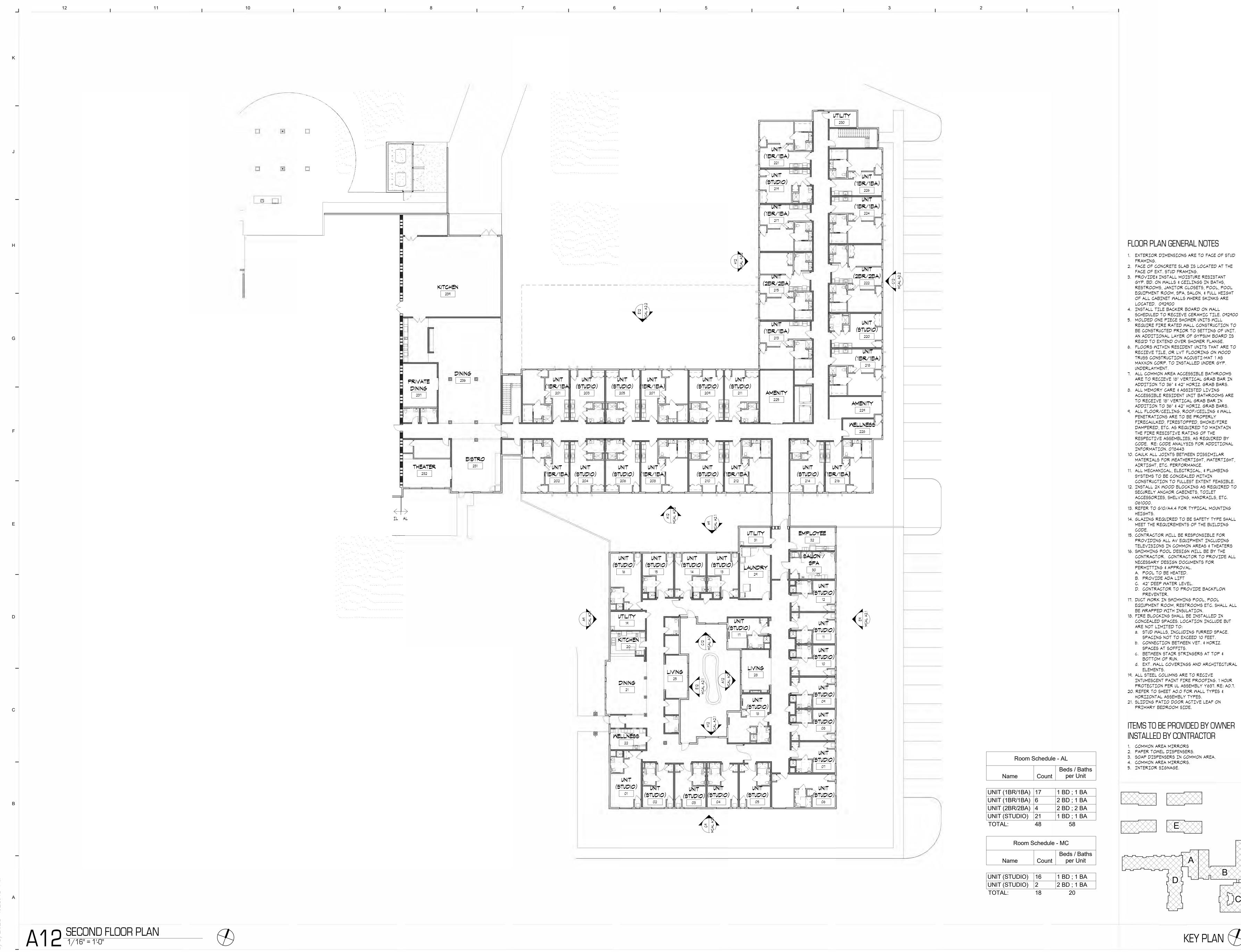


PROJECT NO.:2106 SP1.1

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Page 6

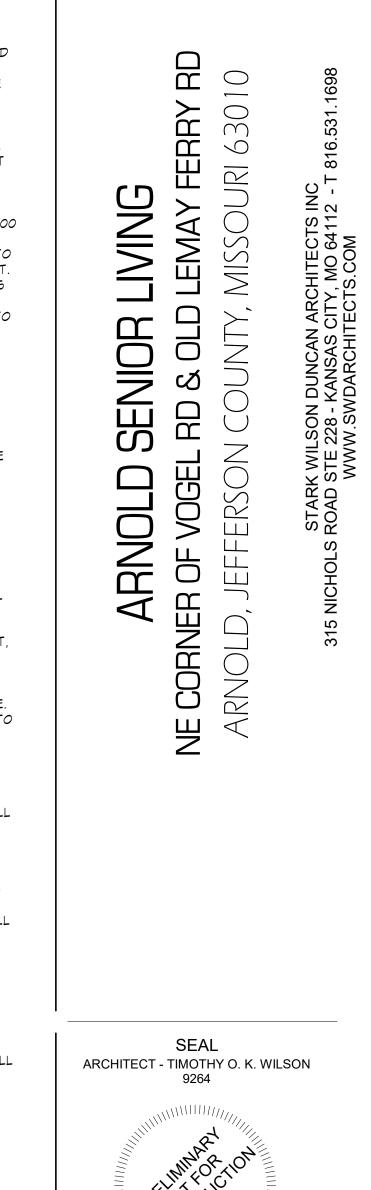


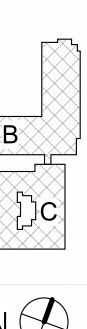


KEY PLAN 🔗



ARCHITECTURAL CORPORATION ARKANSAS CERTIFICATE OF AUTHORITY. C761







MCAL OVERALL

PLAN - SECOND

FLOOR

ISSUE DATE:

8/4/2023

REVISIONS:

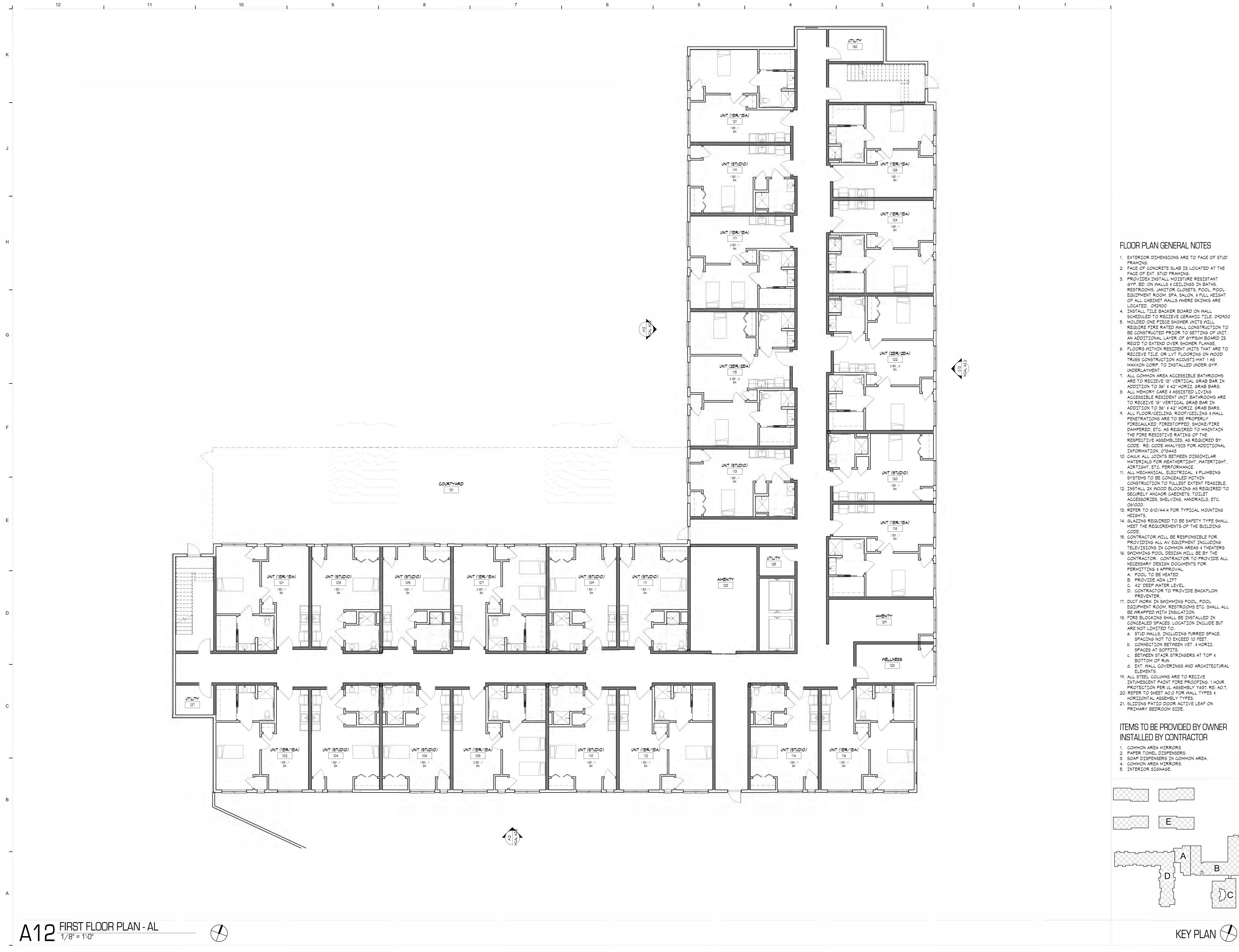
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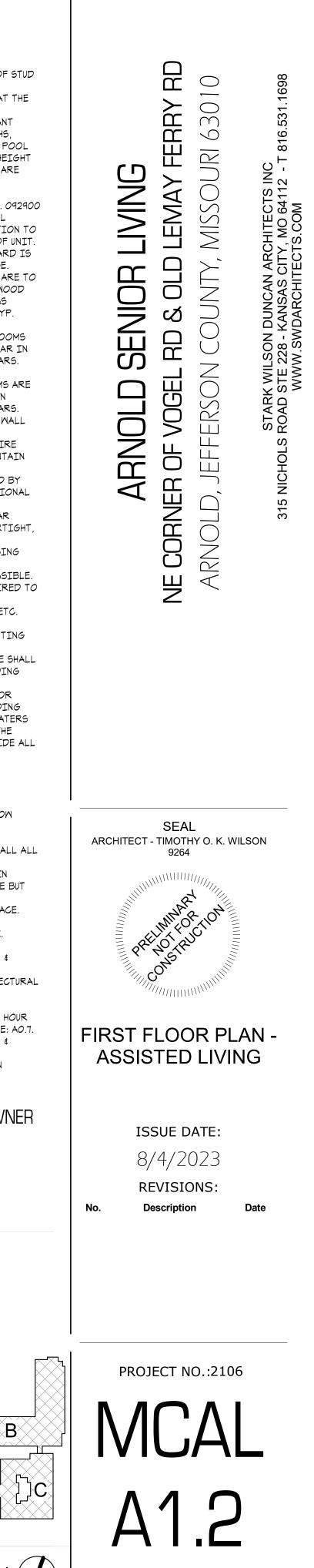
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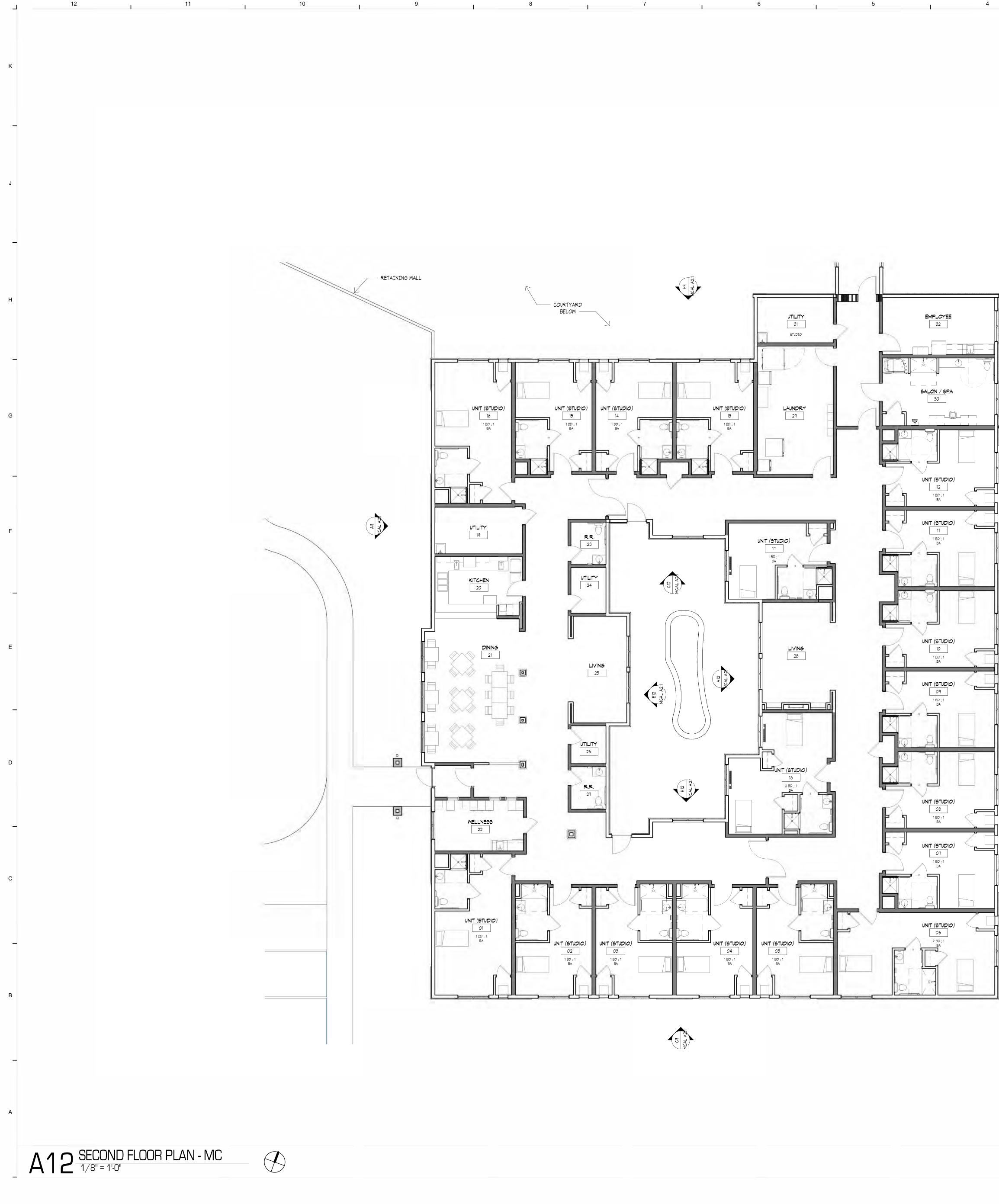




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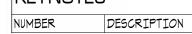
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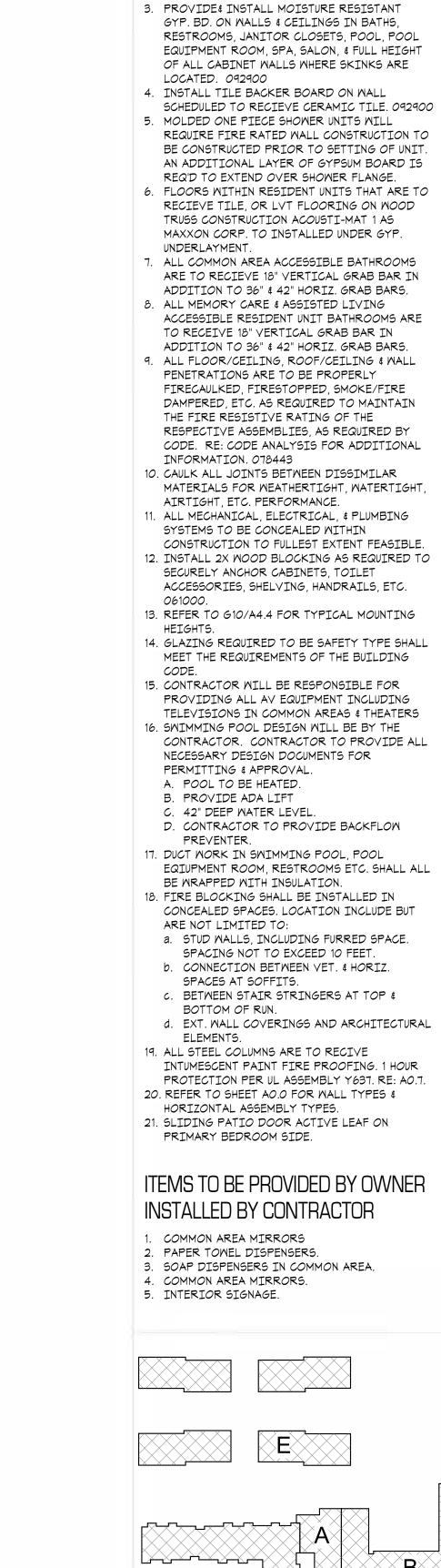
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FLOOR PLAN GENERAL NOTES

FACE OF EXT. STUD FRAMING.

FRAMING.





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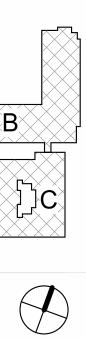
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1. EXTERIOR DIMENSIONS ARE TO FACE OF STUD 2. FACE OF CONCRETE SLAB IS LOCATED AT THE

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SEAL ARCHITECT - TIMOTHY O. K. WILSON 9264 SECOND FLOOR PLAN - MEMORY CARE

> ISSUE DATE: 8/4/2023 **REVISIONS:** Description

Date

PROJECT NO.:2106 $\Delta 1 3$

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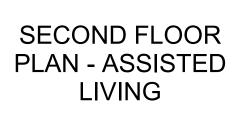
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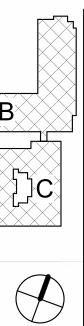
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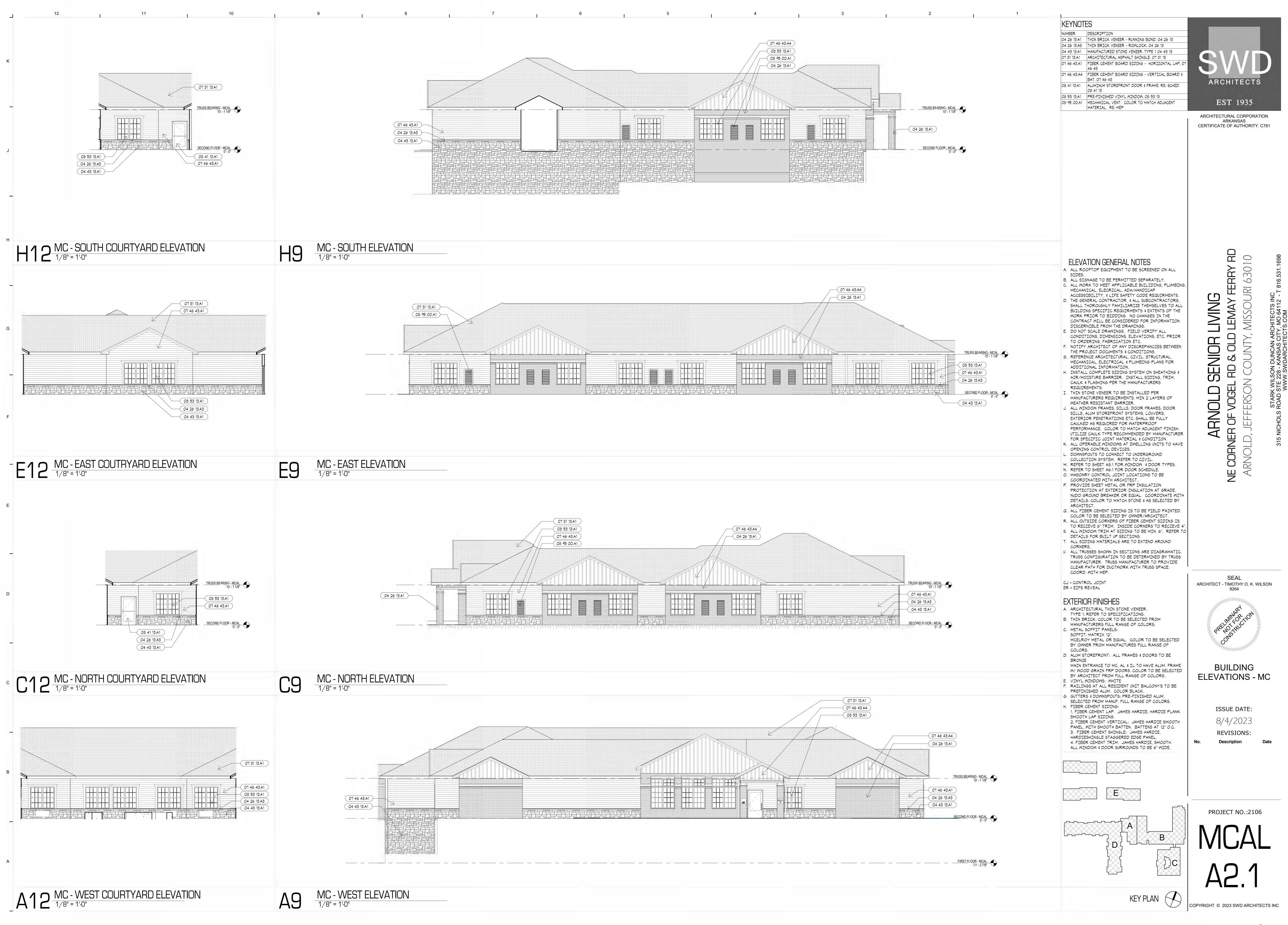
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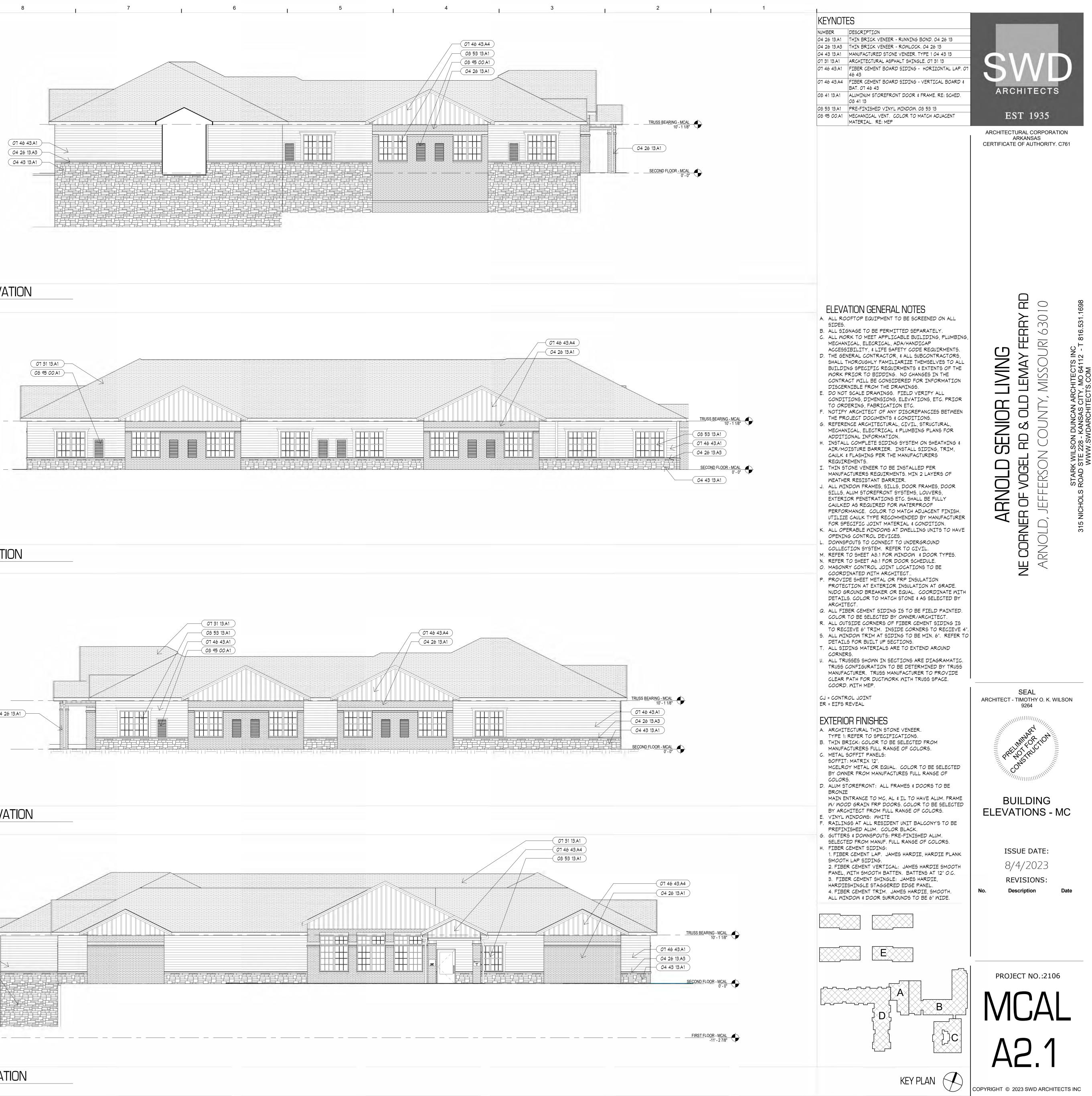
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PROJECT NO.:2106

MCAL A2.2

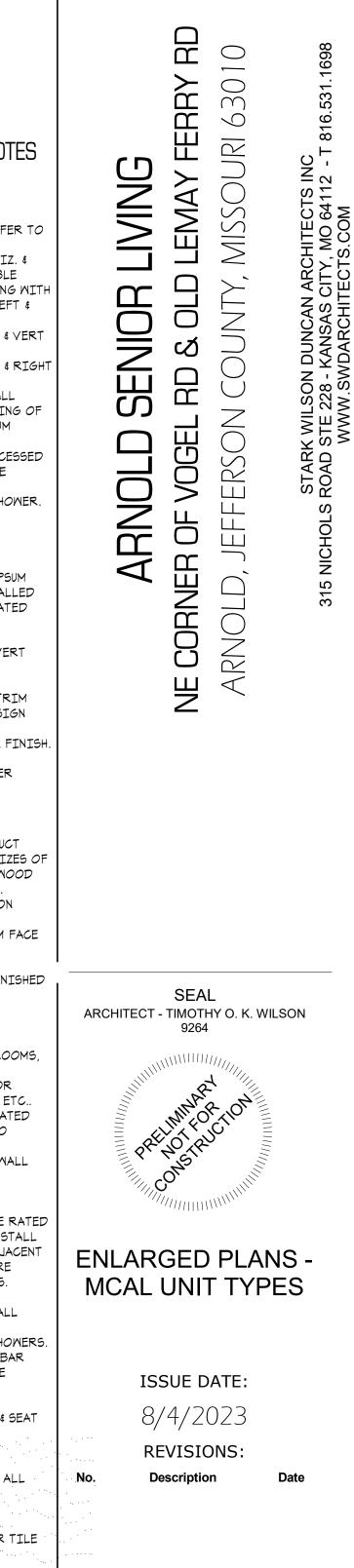
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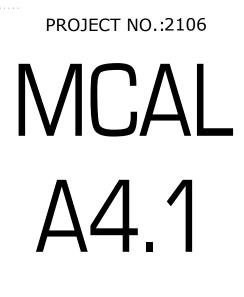


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Black, Christina

From: Sent: To: Subject: Hagan, Cody Friday, January 26, 2024 2:33 PM East, David; DHSS, ECU Architectural Plans for CON Application #6085RS

Mr. East,

Please see the below dropbox link containing the architectural package for a proposed ALF in Arnold, MO. Let me know if you have any questions or difficulties accessing the documents.

https://www.dropbox.com/scl/fi/838yox5kzzr0njmxbs7ko/DHSS-Submittal-of-Architectural-Plans.pdf?rlkey=tfbpjylk3iaeymqy62ucjenlf&dl=0

All the best, -Cody



Cody S. Hagan 816.285.3055 phone 816.256.5958 fax chagan@gravesgarrett.com

January 26, 2024

<u>Via Electronic Mail</u>

David East Carrie Brixey Department of Health and Senior Services Division of Regulations and Licensure Section for Hospital Regulation PO Box 570 Jefferson City, MO 65102 David.East@health.mo.gov ECU@health.mo.gov

Re: Architectural plans for CON application #6085RS, Arnold Senior Living

Dear Mr. East and Ms. Brixey:

Please find enclosed the CON architectural submittal package for Arnold Senior Living, LLC's proposed assisted living facility to be located at approximately 38.418639, -90.421996, Arnold, MO 63010. These plans closely mirror those previously submitted for Project #6047RS on August 16, 2023. Due to factors unrelated to the architectural designs, the LOI for Project #6047RS was withdrawn.

The currently proposed facility will house 78 beds in 48 assisted living and 18 memory care units. The full application for CON will be submitted on February 23, 2024, to be heard at the May 6, 2024, Committee meeting.

Please let me know if you need any further information.

Sincerely,

loty Hyr

Cody S. Hagan

Enclosures



CERTIFICATE OF NEED ARNOLD SENIOR LIVING

NE CORNER OF VOGEL RD & OLD LEMAY FERRY RD ARNOLD, JEFFERSON COUNTY, MISSOURI 63010



STARK WILSON DUNCAN ARCHITECTS INC 315 NICHOLS ROAD STE 228 - KANSAS CITY, MO 64112 - T 816.531.1698 F 816.532.1978

		ST - CERTIFICATE OF NEED SITE PLAN SITE DETAILS	
	MCAL A1.2	MCAL OVERALL PLAN - SECOND FLOOR FIRST FLOOR PLAN - ASSISTED LIVING SECOND FLOOR PLAN - MEMORY CARE SECOND FLOOR PLAN - ASSISTED LIVING	
	MCAL A2.1 MCAL A2.2	BUILDING ELEVATIONS - MC BUILDING ELEVATIONS - AL	
	MCAL A4.1	ENLARGED PLANS - MCAL UNIT TYPES	
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GENERAL PROJECT NOTES

.. ALL WORK TO MEET ALL APPLICABLE BUILDING, PLUMBING, MECHANICAL, ELECTRICAL, ADA / ACCESSIBILITY & LIFE SAFETY CODES & REQUIREMENT: B. THE GENERAL CONTRACTOR & ALL SUBCONTRACTORS SHALL THOROUGHLY FAMILIARIZE THEMSELVES TO ALL EX. BUILDING SPECIFIC REQUIREMENTS & EXTENTS OF THE WORK PRIOR TO BIDDING. NO CHANGES IN THE CONTRACT WILL BE CONSIDERED FOR INFORMATION DISCERNIBLE FROM THE EX. CONDITIONS OR THE DRAWINGS. C. DO NOT SCALE DRAWINGS. FIELD VERIFY ALL EX. CONDITIONS, DIMENSIONS & ELEVATIONS PRIOR TO ORDERING, FABRICATION, ETC. D. NOTIFY ARCHITECT OF ANY DISCREPANCIES BETWEEN THE PROJECT DOCUMENTS PRIOR TO BID. NOTIFY THE ARCHITECT OF ANY DISCREPANCIES BETWEEN THE PROJECT

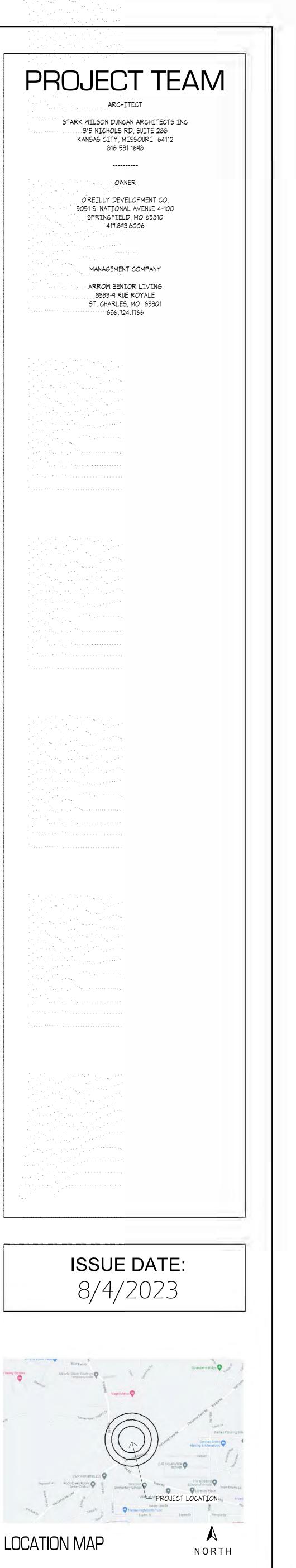
- ALL WORK TO BE PERFORMED IN A FIRST CLASS, PROFESSIONAL, CODE COMPLIANT MANNER. F. REFERENCE ARCHITECTURAL, STRUCTURAL, MECHANICAL, PLUMBING & ELECTRICAL PLANS FOR ADDITIONAL INFORMATION. G. INSTALL NON-EXPANDING SPRAY FOAM INSULATION AT WINDOW & EXTERIOR DOOR BLOCKING. SEAL ALL CRACKS, GAPS & HOLES (FLOOR / WALL JOINT, WALL TOP PLATE, ELEC. OUTLET BOXES, MEP PENETRATING ITEMS, HVAC SUPPLY & RETURN BOOTS, ETC.) IN THE GYP. BD. BUILDING ENVELOPE (WALLS & CEILING) W/ CAULK OR EXPANDING FOAM. H. CAULK ALL JOINTS BETWEEN DISIMILAR MATERIALS FOR WEATHERPROOF, WATERPROOF, AIRTIGHT, ETC. PERFORMANCE.
- I. ALL COLORS ARE TO BE SELECTED FROM MANUFACTURERS FULL RANGE ... J. REFER TO DOOR SCHEDULE FOR DOOR & HARDWARE REQUIREMENTS. THE HINGE SIDE FO THE DOOR JAMB SHALL BE AS FOLLOWS: a. 4" IN RESIDENT UNITS AT PREHUNG DOORS.
- b. 6" IN COMMON AREA & RESIDENT UNIT ENTRY DOORS WHEN CASING 3" & OVER IS SCHEDULED. K. TERMITE TREATMENT SHALL BE INSTALLED PRIOR TO BUILDING SLAB INSTALLATION.

DOCUMENTS & EX. CONDITIONS.

d. INDEPENDENT LIVING POOL.

- L. INTERIOR TRIM: COORDINATE WITH ID DRAWINGS. LEAN RAIL: MC & AL PROVIDE LEAN RAIL EA. SIDE OF CORRIOR, IL LEAN RAIL ON ONE SIDE, CHAIR RAIL THE OTHER. M. ALL ROOFTOP & GROUND MOUNTED EQUIPMENT ARE TO BE SCREENED FROM THE STREET.
- N. RESIDENT MONITORING SYSTEM SHALL BE PROVIDED BY THE OWNER. ALL ELECTRICAL REQUIREMENTS SHALL BE COORDINATED WITH THE VENDOR. RESIDENT MONITORING SYSTEM SHALL BE INSTALLED IN ALL MEMORY CARE & ASSISTED LIVING RESIDENT UNTS. RESIDENT MONITORING SYSTEM REQUIRES A DUPLEX RECEPTACLE MOUNTED AT THE CEILING. COORD. WITH ELECTRICAL.
- D. NURSE CALL SYSTEM IS TO BE PROVIDED IN THE FOLLOWING AREAS: a. MEMORY CARE RESIDENT UNITS: BED AREA & BATHROOMS. b. ASSISTED LIVING RESIDENT UNITS: BED AREA, & BATHROOMS. C. MEMORY CARE, ASSISTED LIVING, & INDEPENDENT LIVING COMMON AREA RESTROOMS.





12	11		10	9	
Area Schedule (Gross Building)		Room Schedule - AL (UNIT TYPE)		Room Schedule - MC (UNIT TYPE)	
Name	Area	Name	Count	Name	Count
					40
Area - AL	41675.53 SF	UNIT (1BR/1BA)	23	UNIT (STUDIO)	18
Area - MC	12453.23 SF	UNIT (2BR/2BA)	4		18
Grand total	54128.76 SF	UNIT (STUDIO)	21		
		·	48		

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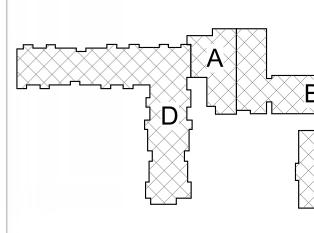
THESE NOTES ONLY APPLY TO THIS SHEET 1. ASPHALT PAVING. RE: CIVIL. 2. CONCRETE PAVING. RE: CIVIL. 3. 4" STRIPING. WHITE. TYP. 4. CARPORT. RE: DETAIL 5. LOADING AREA. 6. MASONRY TRASH ENCLOSURE W/ GATES. RE: DETAIL 7. DOG PARK - ARTIFICIAL TURF, 48" ALUM. FENCE W/ 36" GATE. 8. 4" CONCRETE PATIO. RE: CIVIL. 9. 4" CONCRETE SIDEWALK. RE: CIVIL. 10. GENERATOR. 11. ELEC. TRANSFORMER.

SITE PLAN NOTES

- 12. PORTE-COCHERE. 13. 30' FLAGPOLE. RE: ELEC. FOR LIGHTING. 14. MONUMENT SIGN. 15. SIGNAGE: REFER TO DETAILS ON SHEET A8.1 A. POST AND PANEL TYPE A
- B. POST AND PANEL TYPE B C. POST AND PANEL TYPE C
- D. BUILDING SIGN TYPE D E. BUILDING SIGN TYPE E
- F. BUILDING SIGN TYPE F G. BUILDING SIGN TYPE G
- H. CARPORT NUMBERS (EA SPACE) TYPE H I. ADDRESS SIGNAGE J. CLEARANCE SIGN TYPE J
- K. SMOKE FREE CAMPUS SIGN TYPE K 16. 4' HIGH BLACK DECORATIVE ALUM. FENCE W/ 36"
- WIDE GATE. 17. OUTDOOR COOKING.
- 18. COVERED PAVILION.
- 19. PRE-FINISHED ALUM. FENCE GATE. 36" WIDE, GATE TO LOCK & INCLUDE ACCESS CONTROL W/ DELAYED EGRESS LOCKS. 20. PRE-FINISHED VINYL FENCE GATE. 36" WIDE. GATE TO LOCK AND TO INCLUDE ACCESS
- CONTROL W/ DELAYED EGRESS LOCKS. 21. MODULAR BLOCK RETAINING WALL.
- 22. SHUFFLEBOARD COURT. 23. PUTTING GREEN.
- 24. RIGHT OF WAY TO THE EDGE OF THE EXISITNG PAVEMENT IS TO RECEIVE SOD & IRRIGATION.

SITE PLAN GENERAL NOTES

- A. ALL ROOFTOP EQUIPMENT TO BE SCREENED ON ALL SIDES.
- B. ALL SIGNAGE TO BE PERMITTED SEPARATELY. C. COORDINATE ALL SITE WORK WITH CIVIL ENGINEERING PLANS.
- D. CONTRACTOR WILL BE RESPONSIBLE FOR VERIFICATION OF ALL UTILITIES.
- E. NEW CONCRETE WALKS TO HAVE MEDIUM BROOM FINISH, EDGES & JOINTS TO BE
- TOOLED, BROOM OUT ALL TOOL MARKS. F. PROVIDE CONC. WHEEL STOPS AT ALL AREAS
- ADJACENT TO SIDEWALKS. G. DOG AREA TO RECIEVE URINE RESISTANT
- ARTIFICIAL TURF. H. ALL AREAS ARE TO BE SODDED AND RECIEVE IRRIGATION. INCLUDING AREAS IN ROW.





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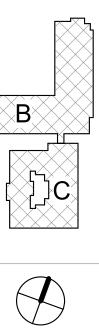
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SEAL ARCHITECT - TIMOTHY O. K. WILSON 9264

SITE PLAN

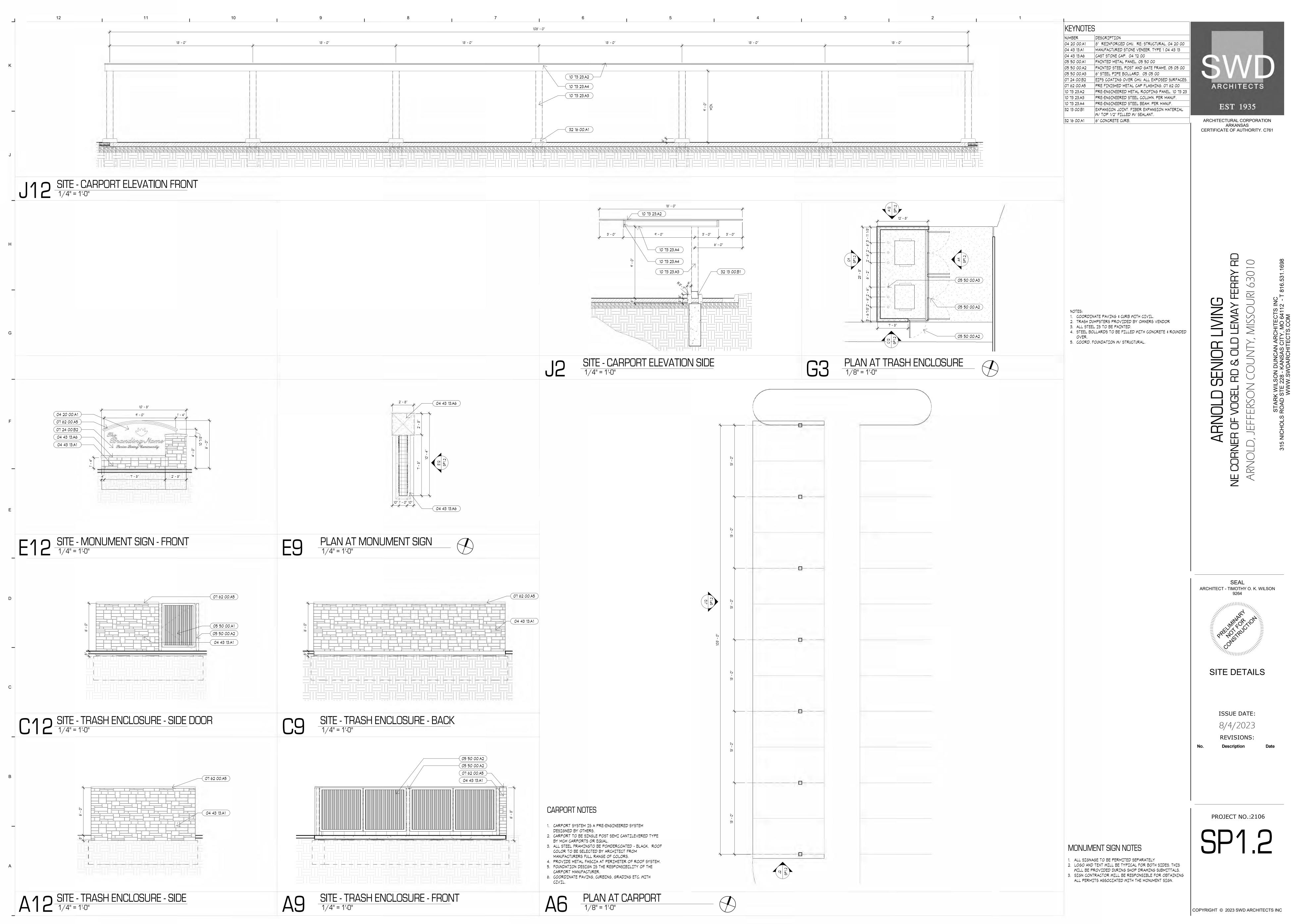
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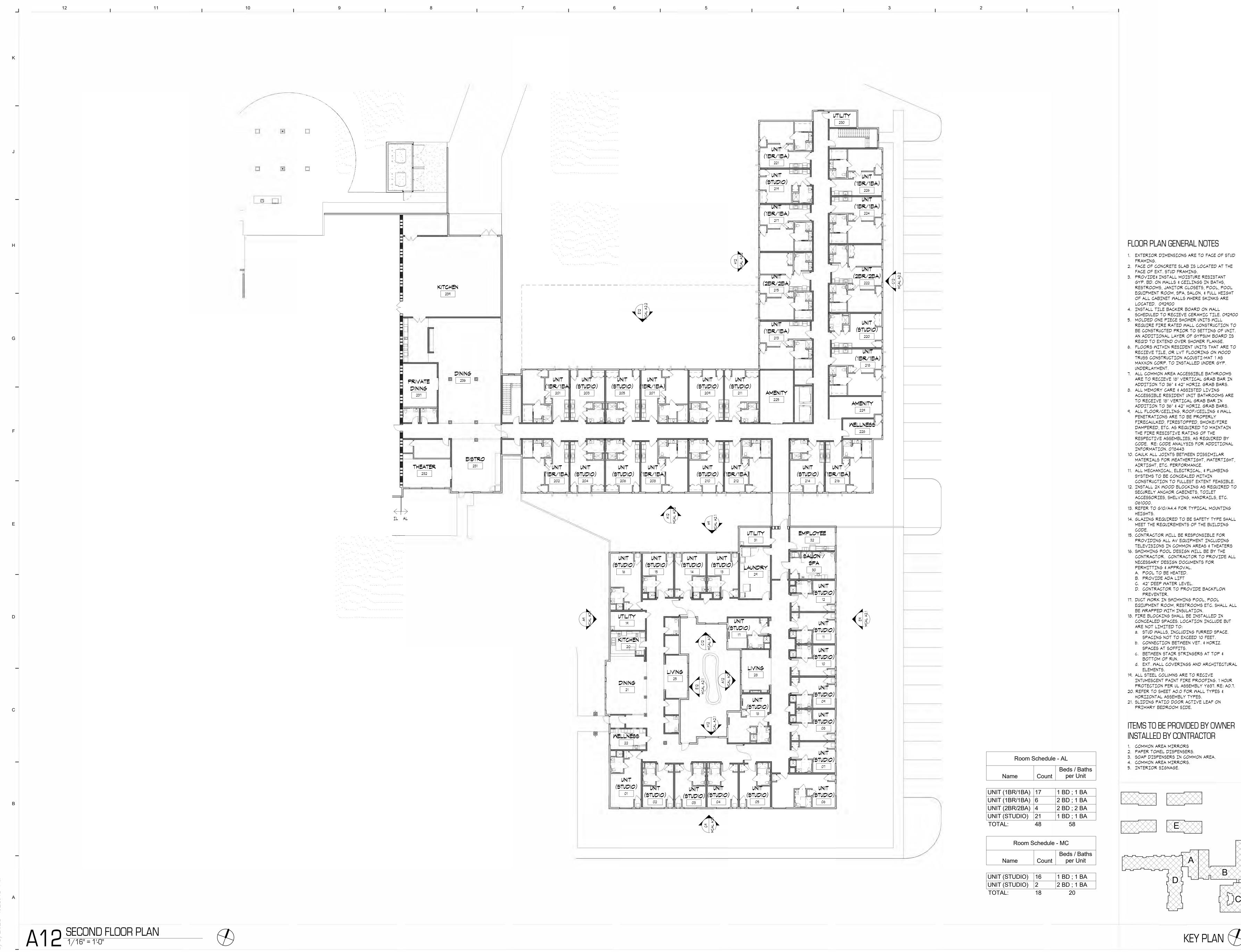
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PROJECT NO.:2106 SP1.1

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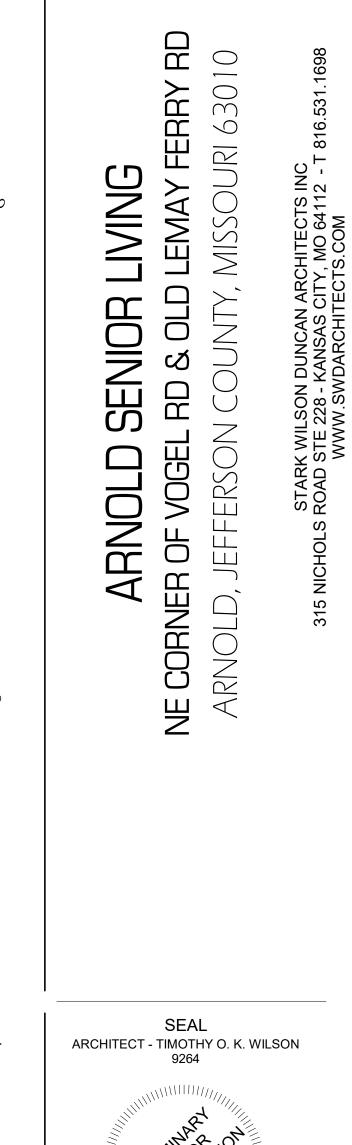


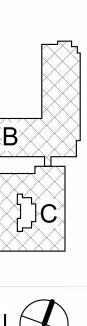


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MCAL OVERALL

PLAN - SECOND

FLOOR

ISSUE DATE:

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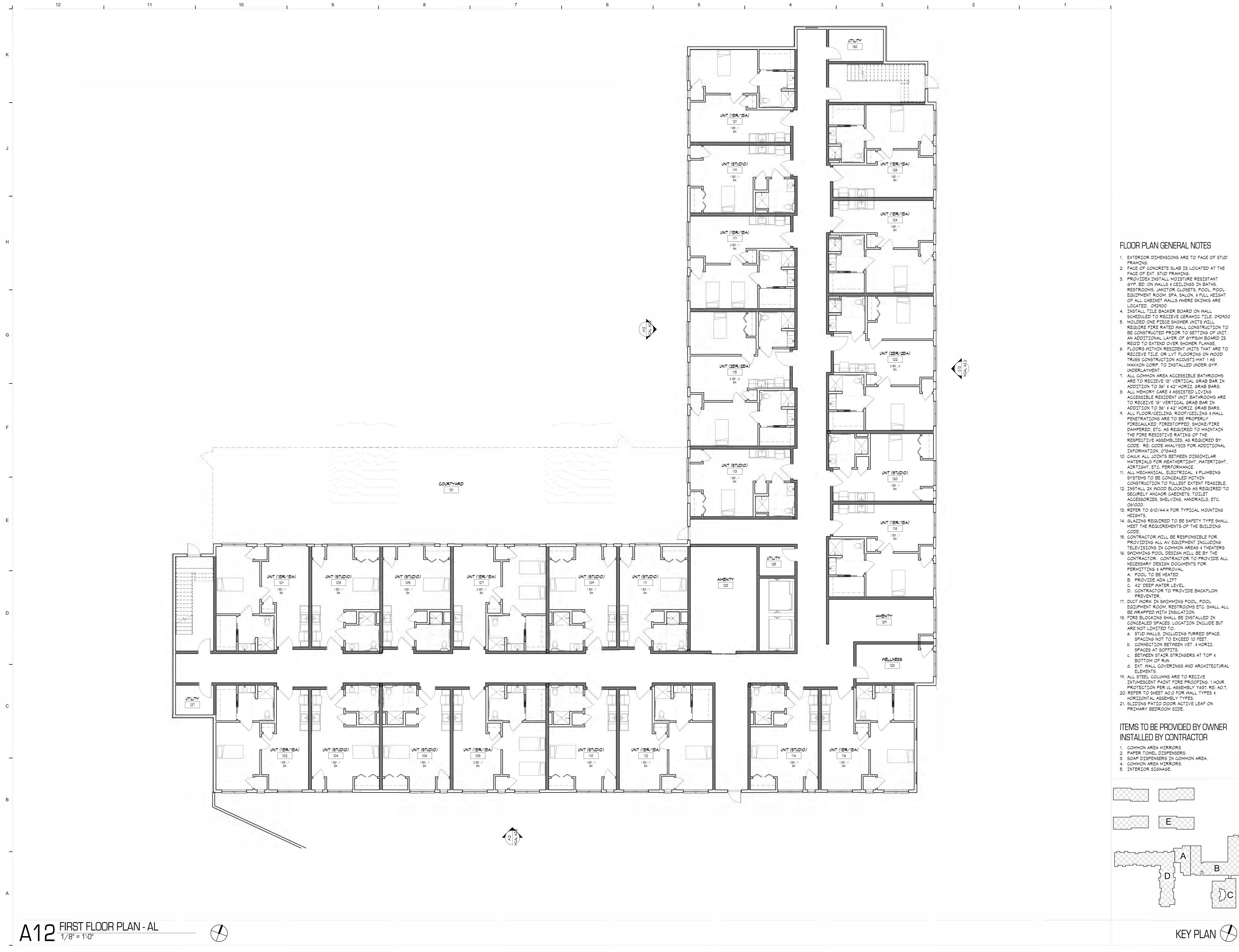
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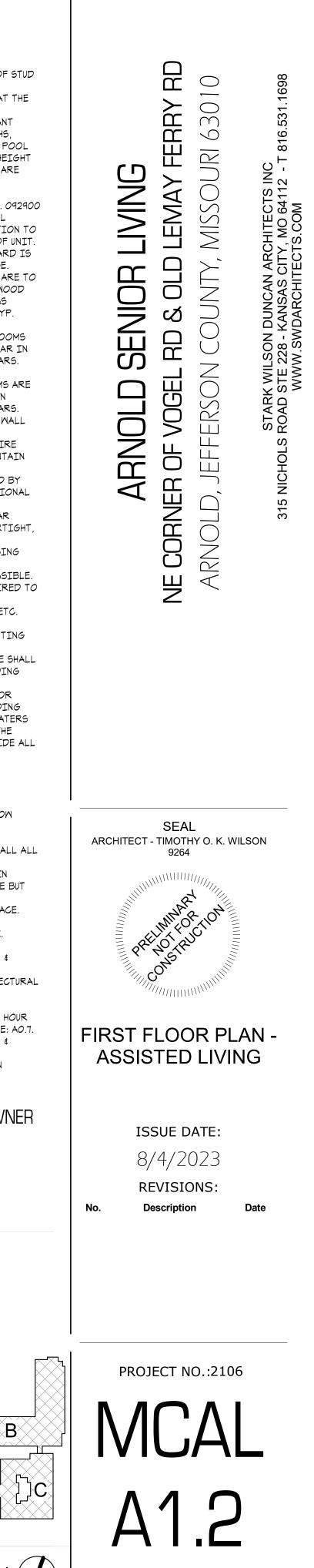
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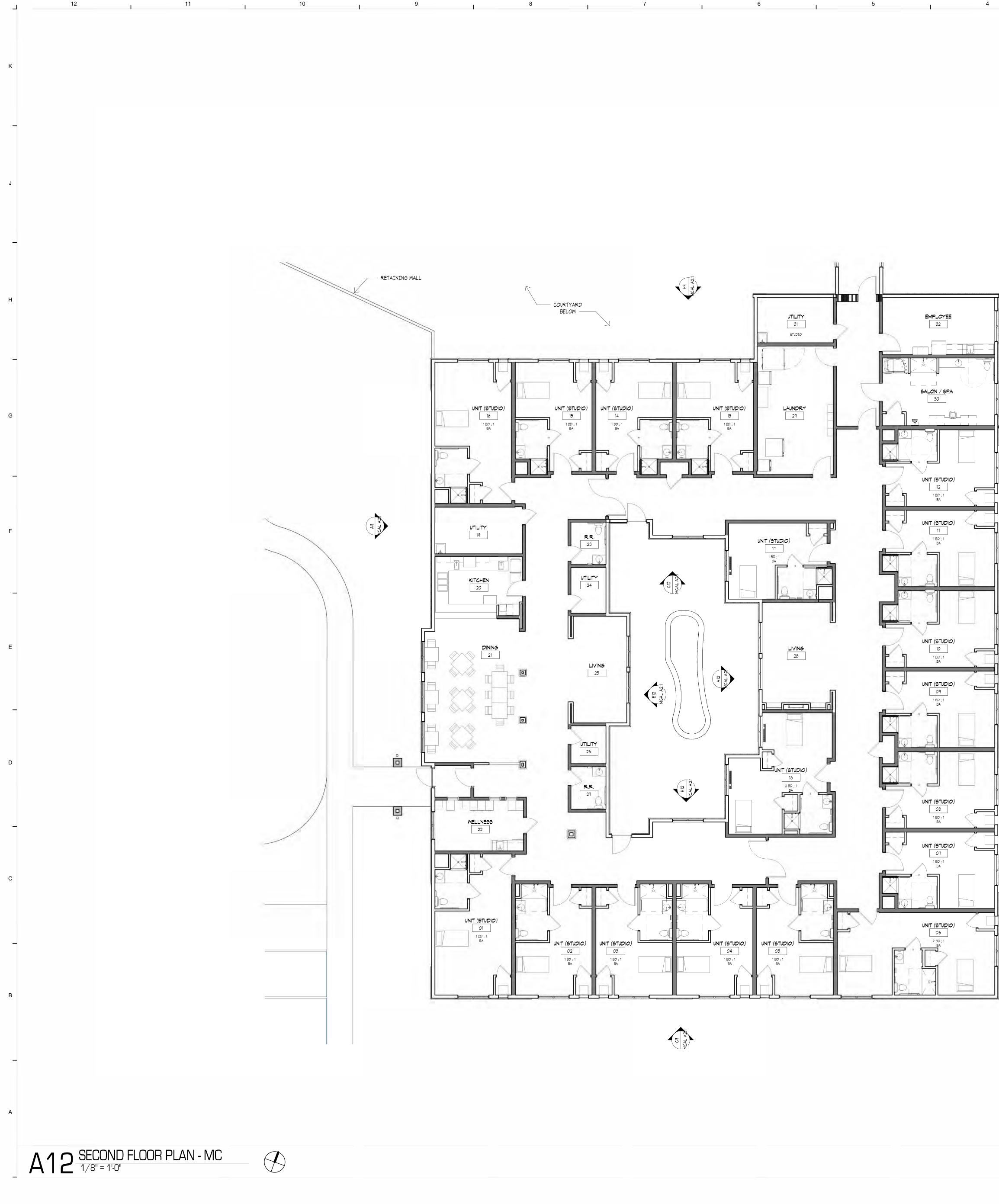




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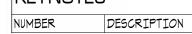
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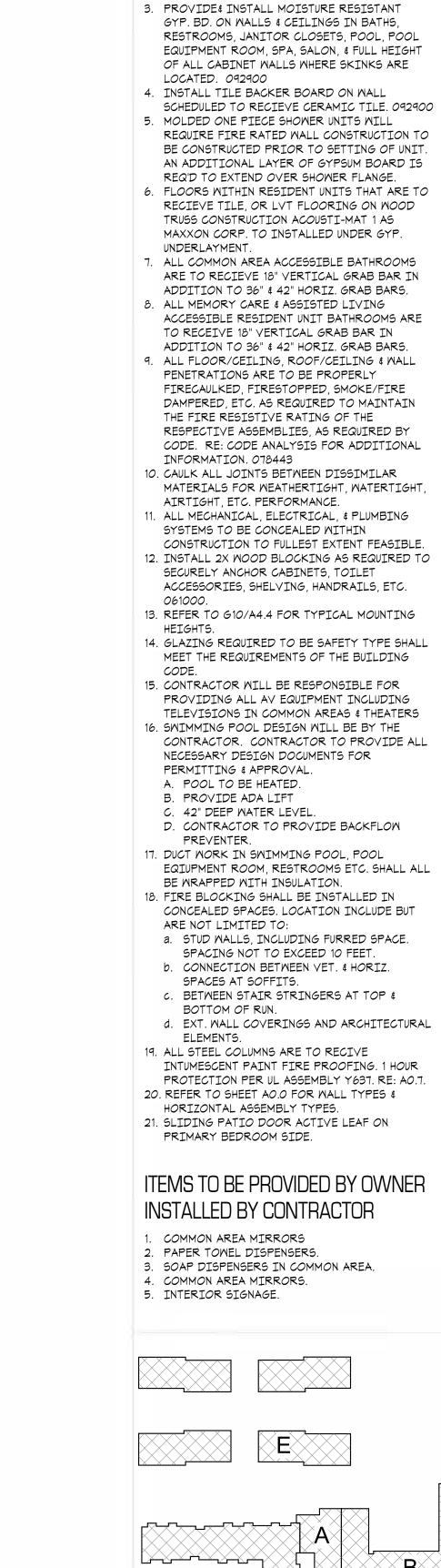
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FLOOR PLAN GENERAL NOTES

FACE OF EXT. STUD FRAMING.

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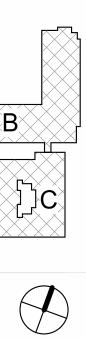
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SEAL ARCHITECT - TIMOTHY O. K. WILSON 9264 SECOND FLOOR PLAN - MEMORY CARE

> ISSUE DATE: 8/4/2023 **REVISIONS:** Description

Date

PROJECT NO.:2106 $\Delta 1 3$

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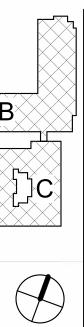
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SECOND FLOOR PLAN - ASSISTED LIVING

> ISSUE DATE: 8/4/2023 **REVISIONS:** Description

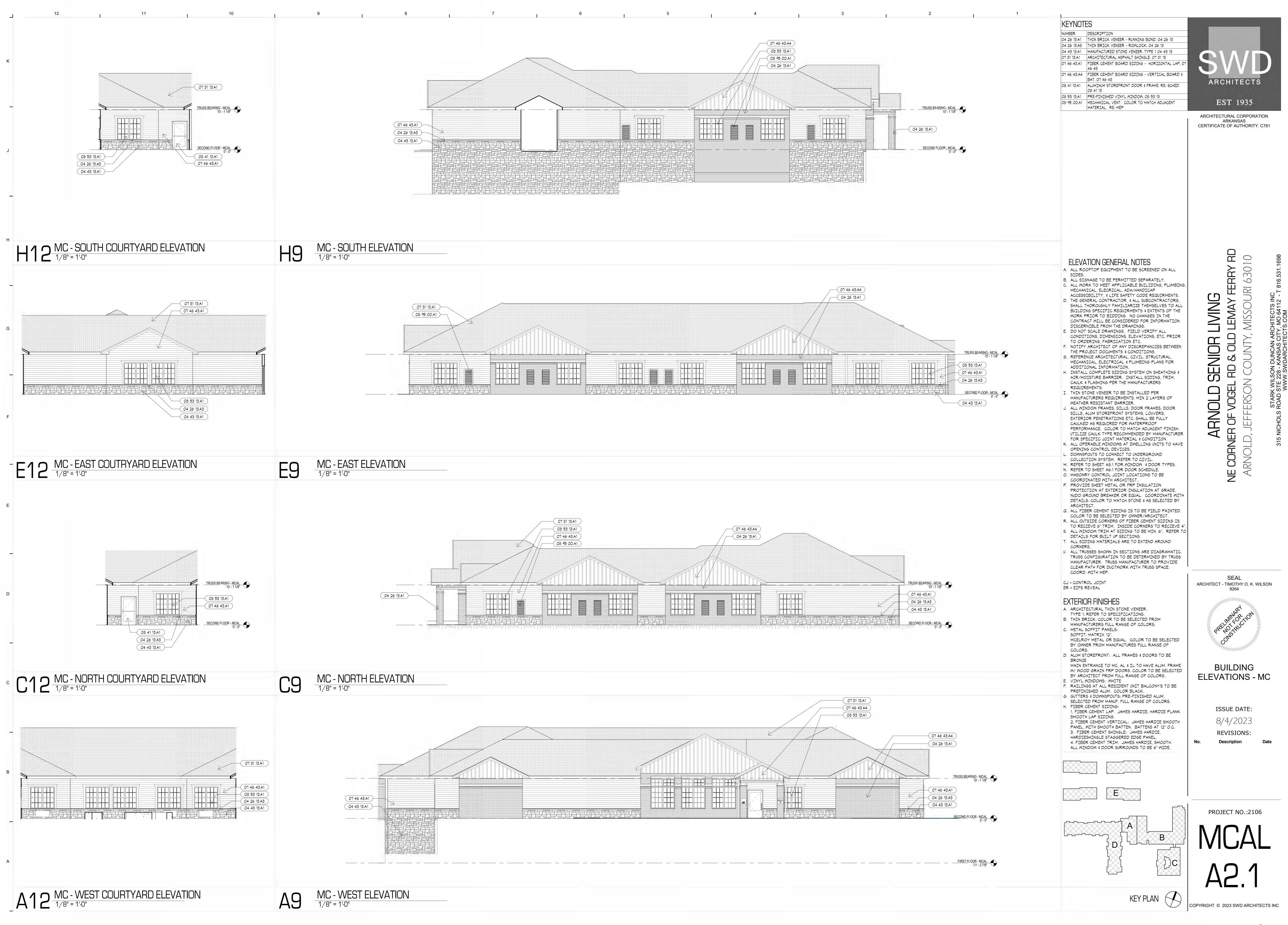
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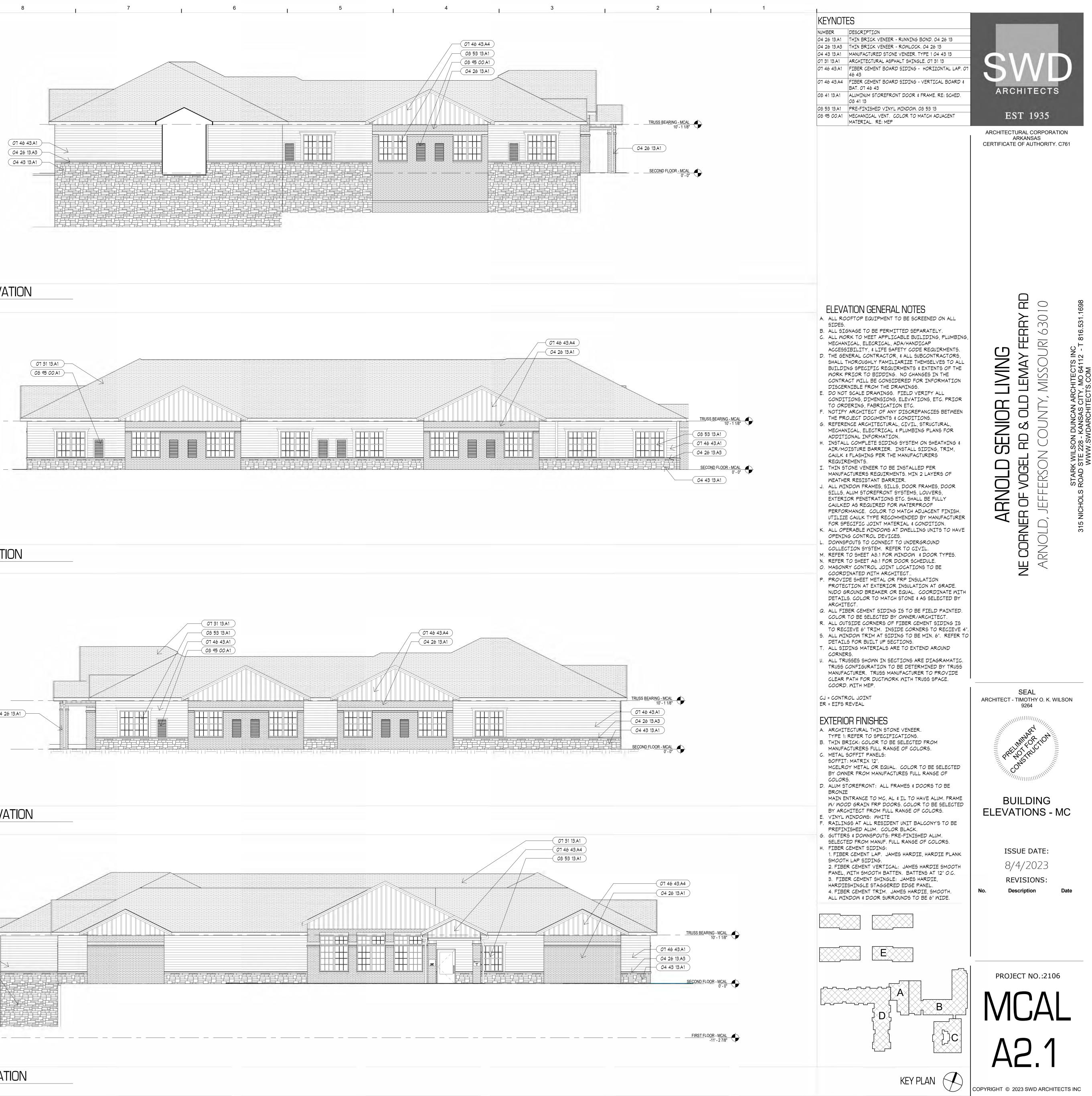
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ARCHITECT - TIMOTHY O. K. WILSON 9264

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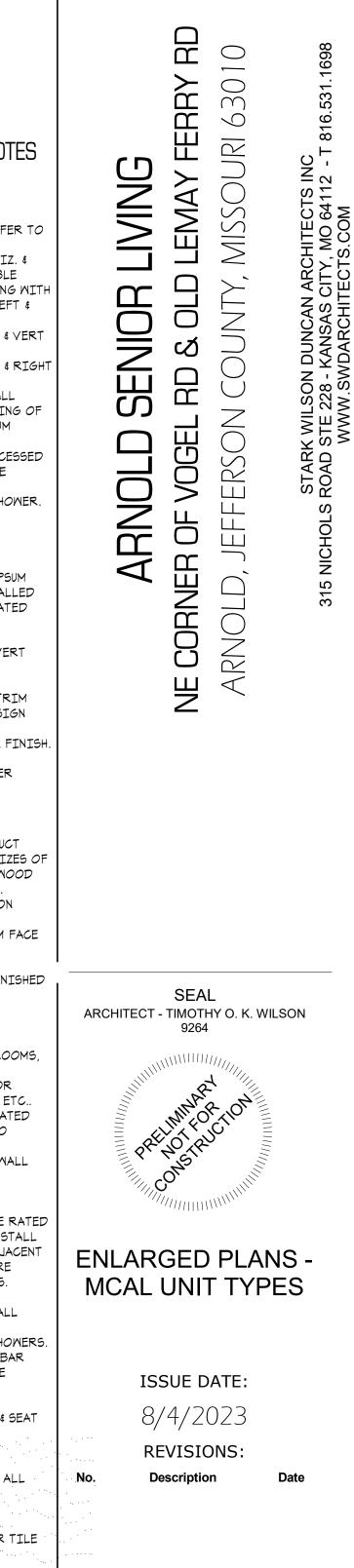
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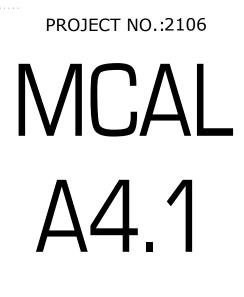


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REAL ESTATE SALE AGREEMENT

by and between

Gail A. Gabrielson and Donna M. Hahn, co-trustees of the Alvin J. Burkard Sr. Trust UIT 11/24/99, and Gail A. Gabrielson and Donna M. Hahn, co-trustees of the Laverne E. Burkard Trust UIT 11/24/99, as tenants-in-common

collectively, as Seller

and

Arnold Senior Living, LLC, its assignee or nominee

as Purchaser

August 18 , 2023

REAL ESTATE SALE AGREEMENT

THIS REAL ESTATE SALE AGREEMENT (this "Agreement") is made and entered into as of August _____, 2023 ("Effective Date") by and between GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE ALVIN J. BURKARD SR. TRUST UIT 11/24/99, AND GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE LAVERNE E. BURKARD TRUST UIT 11/24/99, as tenants in common (collectively, the "Seller") and ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company, its successors and assigns (the "Purchaser").

PRELIMINARY STATEMENTS

A. Seller is the fee simple owner of the real estate and related assets hereinafter described; and

B. Seller desires to sell, and Purchaser desires to buy, the real estate and related assets hereinafter described, at the price and on the terms and conditions set forth herein.

In consideration of the recitals, the mutual covenants hereafter set forth, and other good and valuable consideration, the receipt and sufficiency of which are mutually acknowledged, it is agreed by and between the parties as follows:

1. Property.

The real estate which is the subject of this Agreement consisting of approximately fifteen (15) acres of land located in Jefferson County, Missouri, is depicted on **Exhibit A** attached hereto and is identified as Parcel ID 02-7.0-36.0-3-001-001.04, together with all improvements located thereon and all of Seller's right, title and interest in and to any and all fixtures attached thereto; all rights, benefits, privileges, easements, rights of way, and other appurtenances to such land; all air and subsurface rights and other rights, if any, pertaining thereto including without limitation, all oil, gas and mineral rights of Seller, if any, in and to such land; and all of Seller's rights in and to strips and gores and any land lying in the bed of any public right of way adjacent to such land and any unpaid award for damage by reason of any condemnation proceedings or change of grade of any highway, street, road or avenue (collectively, the "**Property**"). The parties hereto acknowledge and agree that the final legal description of the Property, which may be more or less than fifteen (15) acres, shall be determined by the Survey, as set forth in Section 8.

2. Personal Property, Service Contracts and Leases.

- (a) There is no tangible personal property constituting part of the Property.
- (b) There are no service contracts ("Service Contracts") affecting the Property.

(c) There are no leases, licenses, occupancy or use, and rental agreements ("Leases") between Seller, as landlord, licensor, or grantor, and tenants or other occupants or users of the Property in effect as of the Effective Date or any time through the Closing (as defined below), except as set forth in the Title Commitment (as defined below).

3. Sale/Conveyance and Assignment.

Seller agrees to sell, convey and assign to Purchaser, and Purchaser agrees to buy from Seller, at the price and upon the other terms and conditions hereafter set forth the Property.

4. Transfer of Title.

(a) Title to the Property shall be conveyed to Purchaser by a special warranty deed (the "**Deed**") executed by Seller, in the form attached hereto as **Exhibit C**.

5. Purchase Price; Earnest Money.

The purchase price for the Property shall be One Million Six Hundred Fifty Thousand and No/100 Dollars (\$1,650,000.00) (the "**Purchase Price**") payable by Purchaser to Seller as follows:

(a) Within five (5) business days after the Effective Date of this Agreement, the Purchaser shall deposit into a strict joint order escrow trust (the "Escrow") established with Hillsboro Title Company, 356 Festus Centre Drive, Festus, MO 63028, Attn: Sallee Abeln (the "Escrow Agent"), as issuing agent for a national title insurance company ("Title Insurer"), the sum of Fifteen Thousand and No/100 Dollars (\$15,000.00) (the "Earnest Money") in the Escrow. If requested by Purchaser, any Earnest Money that is deposited shall be invested while held in Escrow in United States treasury obligations or such other interest bearing accounts or other insured investment but only as are directed and approved by the Purchaser in writing and any interest earned on the Earnest Money shall be administered, paid or credited (as the case may be) in the same manner as the Earnest Money and, when credited to the Escrow shall constitute additional Earnest Money. At the closing of the transaction contemplated by this Agreement (the "Closing"), which shall occur on the Closing Date (as defined below), the Purchaser shall receive a credit against the Purchase Price for the Earnest Money deposited by Purchaser.

(b) The Purchase Price, less a credit for the Earnest Money, plus or minus prorations and adjustments as set forth in <u>Section 17</u> hereof, shall be paid by Purchaser to Seller by wire transfer of immediately available federal funds on the Closing Date via the Escrow.

6. Representations and Covenants.

(a) <u>Seller's Representations and Warranties</u>. As a material inducement to Purchaser to execute this Agreement and consummate this transaction, Seller represents and warrants to Purchaser as of the date hereof and continuing through and including the Closing Date as follows:

(1) <u>Authority</u>. The conveyance of the Property and the execution, delivery and performance of Seller of this Agreement has been duly authorized by all necessary trust action on the part of Seller and is not in conflict with the trust instruments or with any agreement to which Seller is a signatory.

(2) <u>Conflicts</u>. To Seller's Knowledge, there is no agreement to which Seller is a party or binding on Seller or the Property, which is in conflict with this Agreement or which would limit or restrict the timely performance by Seller of its obligations pursuant to this Agreement.

(3) <u>Litigation</u>. There is no action, suit or proceeding pending or, to Seller's Knowledge, threatened against either Seller or the Property which (i) if adversely determined, would materially affect the Property, or (ii) challenges or impairs Seller's ability to execute, deliver or perform this Agreement or consummate the transaction contemplated hereby.

(4) <u>Leases</u>. There are no Leases affecting the Property or Seller which would be binding upon Purchaser or the Property, and no Leases will affect the Property at Closing.

(5) <u>Service Contracts</u>. There are no Service Contracts affecting the Property or Seller which would be binding upon Purchaser or the Property, and no Service Contracts will affect the Property at Closing.

(6) <u>Rights to Acquire</u>. There are no options, rights of first refusal, or other contracts which give any other party a right to purchase or acquire, and no one possesses a right to purchase or acquire, any interest in the Property, or any part thereof.

(7) <u>Adverse Condition of Property</u>. Seller has no knowledge of any adverse fact relating to the physical condition of the Property, or any portion thereof, or any improvements thereon including, without limitation, landfills, hazardous wastes, fault lines, sinkholes or other geological conditions.

(8) Notice of Violations. Seller has no knowledge and has not received notice that: the Property is in violation of any applicable zoning, employee safety (including OSHA), environmental, toxic substance, hazardous waste or other statute, law, ordinance, rule, regulation or order relating to the Property; that there are presently such violations or grounds therefor which would adversely affect the Property; or that the Property is in material violation of any law, regulation, ordinance or rule applicable to its use. All permits, concessions, grants, franchises, licenses and other governmental authorizations and approvals material to the Property and the use to which the Property is presently being put have been duly obtained and are in full force and effect, and, Seller has no notice and has not received notice that there are proceedings, pending or threatened, that may result in revocation, cancellation or suspension or any adverse modification, of any thereof.

(9) <u>Withholding Obligation</u>. Seller is not a "foreign person" within the meaning of Section 1445 of the Internal Revenue Code of 1986, as amended.

(10) <u>Condemnation</u>. There is no pending or, to Seller's Knowledge, threatened condemnation or similar proceedings affecting the Property or any part thereof.

(11) <u>Insurance Notices</u>. Seller has not received any uncured notices from any insurance company which has issued a policy with respect to any portion of the Property, or by any board of fire underwriters, or from any governmental or quasi-governmental authority, of zoning, building, fire or health code violations in respect to the Property.

(12) Environmental. To Seller's Knowledge, there are no violations of Environmental Laws (as defined below) related to the Property or the presence or release of Hazardous Materials (as defined below) on or from the Property. Seller has not manufactured, introduced, released or discharged from, on, under or adjacent to the Property any Hazardous Materials or any toxic wastes, substances or materials (including, without limitation, asbestos), and Seller has not used the Property or any part thereof for the generation, treatment, storage, handling or disposal of any Hazardous Materials, in violation of any Environmental Laws. The term "Environmental Laws" includes without limitation the Resource Conservation and Recovery Act and the Comprehensive Environmental Response Compensation and Liability Act and other federal laws governing the environment as in effect on the Effective Date together with their implementing regulations and guidelines as of the Effective Date, and all state, county and other local laws, regulations and ordinances that are equivalent or similar to the federal laws recited above or that purport to regulate Hazardous Materials. (13) <u>ERISA</u>. Seller is not (i) an "employee benefit plan" (within the meaning of Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA")) that is subject to the provisions of Title I of ERISA, (ii) a "plan" that is subject to the prohibited transaction provisions of Section 4975 of the Internal Revenue Code of 1986 (the "Code") or (iii) an entity whose assets are treated as "plan assets" under ERISA by reason of an employee benefit plan or plan's investment in such entity.

(14) OFAC. Seller is in compliance with the requirements of Executive Order No. 13224, 66 Fed. Reg. 49079 (Sept. 25, 2001) (the "Order") and other similar requirements contained in the rules and regulations of the office of Foreign Assets Control, Department of the Treasury ("OFAC") and in any enabling legislation or other Executive Orders or regulations in respect thereof (the Order and such other rules, regulations, legislation, or orders are collectively called the "Orders"). Further, Seller covenants and agrees to make its policies, procedures and practices regarding compliance with the Orders, if any, available to Purchaser for its review and inspection during normal business hours and upon reasonable prior notice.

(i) Neither Seller nor any beneficial owner of Seller:

(A) is listed on one or more of the Specially Designated Nationals and Blocked Persons List maintained by OFAC pursuant to the Order or on any other list of terrorists or terrorist organizations maintained pursuant to any of the rules and regulations of OFAC or pursuant to any other applicable Orders (such lists are collectively referred to as the "Lists");

(B) is a person who has been determined by competent authority to be subject to the prohibitions contained in the Orders;

(C) is owned or controlled by, nor acts for or on behalf of, any person or entity on the Lists or any other person or entity who has been determined by competent authority to be subject to the prohibitions contained in the Orders; or

(D) shall transfer or permit the transfer of any interest in Seller or any beneficial owner in Seller to any person or entity who is, or any of whose beneficial owners are, listed on the Lists.

(ii) Seller hereby covenants and agrees that if Seller obtains knowledge that Seller or any of its beneficial owners becomes listed on the Lists or is indicted, arraigned, or custodially detained on charges involving money laundering or predicate crimes to money laundering, Seller shall immediately notify Purchaser in writing, and in such event, Purchaser shall have the right to terminate this Agreement without penalty or liability to Seller immediately upon delivery of written notice thereof to Seller. In such event the Earnest Money shall promptly be returned to Purchaser, and neither party shall have any further liability or obligation to the other under this Agreement, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except for the indemnity provisions set forth in <u>Section 22(p)</u> of this Agreement and any other provision of this Agreement that is intended to survive the termination of this Agreement.

(15) <u>Ownership of the Property</u>. Seller owns indefeasible fee simple title to the Property. The Property constitutes, or shall at Closing constitute, one separate tax parcel for purposes of ad valorem taxation. Seller has not executed any document with or for the benefit of any governmental or quasi-governmental authority restricting the development, use or occupancy of the Property that is not recorded in the land records of the county in which the Property is located.

(16) <u>Legally Subdivided Lot</u>. As of Closing, using the description of the Property reflected on the Survey, the Property shall be a legally subdivided lot or shall otherwise be in a condition to be legally conveyed to Purchaser in compliance with all applicable laws, acts, ordinances and any other legal requirements governing the conveyance, platting and subdivision of land.

For purposes of this <u>Section 6(a)</u>, the term "Seller's Knowledge" means the actual knowledge of Gail Gabrielson, whom Seller represents to Purchaser is the person who is the most knowledgeable about the Property.

(b) <u>Purchaser's Representations and Warranties</u>. As a material inducement to Seller to execute this Agreement and consummate this transaction, Purchaser represents and warrants to Seller that Purchaser has been duly organized and is validly existing as a limited liability company organized pursuant to the laws of the State of Missouri. Purchaser has the full right and authority and has obtained any and all consents required therefor to enter into this Agreement, consummate or cause to be consummated the purchase, and make or cause to be made the deliveries and undertakings contemplated herein or hereby. The persons signing this Agreement on behalf of Purchaser are authorized to do so. This Agreement and all of the documents to be delivered by Purchaser at the Closing have been (or will be) authorized and properly executed and will constitute the valid and binding obligations of Purchaser, enforceable against Purchaser in accordance with their terms.

Representations and Warranties Prior to Closing. The continued validity in all (c) respects of the foregoing representations and warranties shall be a condition precedent to the obligation of the party to whom the representation and warranty is given to close the transaction contemplated herein. If (i) any of Seller's representations and warranties shall not be true and correct at any time on or before the Closing whether or not true and correct as of the Effective Date, or (ii) any change in facts or circumstances has made the applicable representation and warranty no longer true and correct and regardless as to whether Purchaser becomes aware of such fact through Seller's notification or otherwise, then Purchaser may, at Purchaser's option, exercised by written notice to Seller (and as its sole and exclusive remedy), either (y) proceed with this transaction, accepting the applicable representation and warranty as being modified by such subsequent matters or knowledge and waiving any right relating thereto, if any, or (z) terminate this Agreement and declare this Agreement of no further force and effect, in which event the Earnest Money shall be immediately returned to Purchaser and Seller shall have no further liability or obligation hereunder by reason thereof, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except for the indemnity provisions set forth in Section 22(p) of this Agreement, any other provision of this Agreement that is expressly intended to survive the termination of this Agreement, and, if the breach of any representation and warranty of Seller hereunder results from the willful and intentional act of Seller, Purchaser shall also have the rights and remedies available to Purchaser under Section 18(b) of this Agreement upon a default by Seller of its obligations under this Agreement.

(d) <u>Covenants of Seller</u>. Seller covenants and agrees that during the period from the Effective Date through and including the Closing Date:

(1) There are no Service Contracts or Leases affecting the Property, and no Service Contracts or Leases will affect the Property at Closing. (2) Seller will not enter into any contract or agreement or Service Contracts or Leases that will be an obligation affecting the Property subsequent to the Closing Date except for contracts entered into in the ordinary course of business that are terminable without cause and without payment of a fee or penalty on not more than 30-days' notice.

(3) Seller will continue to maintain the Property in accordance with past practices and will not make any material alterations or changes thereto.

(4) Seller currently has and will maintain liability insurance of a level and type consistent with the insurance maintained by Seller prior to the execution of this Agreement with respect to the Property.

(5) Seller shall not, without the prior written consent of Purchaser, except as provided herein, apply for, consent to or process any applications for zoning, re-zoning, variances, site plan approvals, subdivision approvals or development with respect to the Property or any portion thereof.

(6) Seller shall not, without the prior written consent of Purchaser, sell, assign, transfer or encumber all or any portion of the Property or any interest therein or dispose of or abandon either thereof.

(7) Seller shall not do anything, nor authorize anything to be done, which would adversely affect the condition of title as shown on the Title Commitment without the prior written consent of Purchaser in Purchaser's sole discretion.

(8) Seller shall give immediate notice to Purchaser in the event Seller receives written notice or obtains knowledge of (i) the taking or threatened taking of the Property or any portion thereof by eminent domain or other applicable legal proceeding; (ii) any casualty relating to the Property; (iii) the filing or threat to file an action, claim or proceeding in any court or administrative agency against Seller which may affect the Property; or (iv) any violation of any legal requirements or insurance requirements affecting the Property, any service of process relating to the Property or which affects Seller's ability to perform its obligations under this Agreement.

(9) Purchaser shall have the ability to interact with necessary governmental authorities, submit applications, documents, forms, etc. as required during pursuit of all requisite entitlements and approvals; including, without limitation, planning and zoning consents, building permits, onsite/offsite utility coordination, etc. but shall be without cost or expense to Seller. In addition, as may be required, Seller agrees to reasonably cooperate, at no cost or expense to Seller, and shall execute all documents related to any zoning, permitting or authorizations related to the Property as Purchaser may reasonably deem necessary or appropriate in connection with Purchaser's intended use and development of the Property, including without limitation, those required by governmental or quasi-governmental agencies, utility companies and authorities having jurisdiction.

7. Purchaser's Due Diligence.

(a) <u>Property Representation</u>. The Property is a part of a larger tract of land. Seller represents that the Property is currently zoned R20 within Jefferson County, Missouri and has been used for agricultural purposes since the 1840s.

(b) <u>Due Diligence Period</u>. Purchaser shall have a period beginning on the Effective Date and ending at 11:59 p.m., local time where the Property is located, on the date that is ninety (90) days after the Effective Date (the "**Due Diligence Period**"), to access, examine, inspect, and investigate the Property and, in Purchaser's sole discretion, to determine whether Purchaser wishes to proceed to purchase the Property. If Purchaser is not satisfied with the condition of the Property for any reason whatsoever, then Purchaser may terminate this Agreement by giving written notice thereof to Seller prior to the expiration of the Due Diligence Period, in which event the Escrow Agent shall immediately return the Earnest Money to Purchaser and neither party shall have any further obligations under this Agreement except for those obligations which expressly survive the termination hereof. If such written notice of termination has not been delivered by Purchaser to Seller prior to the expiration of the Due Diligence Period, then the foregoing right to terminate shall be deemed not to have been exercised by Purchaser, the sale shall proceed to Closing, and the Earnest Money shall become nonrefundable to Purchaser, except as set forth herein, including, but not limited to a default by Seller under this Agreement, the failure of a Purchaser Closing Condition, the Zoning Contingency, and/or the CON Contingency.

Inspections. Purchaser, during the Due Diligence Period and through the Closing, (c) shall have reasonable access to the Property for the purpose of conducting surveys, architectural, engineering, geo-technical and environmental inspections and tests, and any other inspections, studies, or tests reasonably required by Purchaser. Purchaser shall give Seller not less than twenty-four (24) hours prior telephonic notice before entering onto the Property to perform inspections or tests, and in the case of tests (i) Purchaser shall specify to Seller the nature of the test to be performed. All examinations of the physical condition of the Property, which may include an examination for the presence or absence of hazardous or toxic materials, substances or wastes (collectively, "Hazardous Materials"), shall be performed or arranged by Purchaser at Purchaser's sole expense. Purchaser shall keep the Property free and clear of any liens and will indemnify, protect, defend, and hold each of Seller and its officers, directors members, managers, employees, and agents (each, a "Seller Related Party") harmless from and against all losses, costs, damages, claims, liabilities and expenses (including reasonable attorneys' fees and court costs) arising from physical damage to the Property and injury to persons asserted against or incurred by any Seller Related Party as a result of such entry by Purchaser, its agents, employees or representatives (provided, however, that Purchaser shall have no obligation to indemnify, defend and hold Seller harmless from and against any such claims, damages, liabilities, or losses to the extent resulting from Seller's acts or omissions or Purchaser's mere discovery of adverse physical conditions affecting the Property, including, without limitation, any Hazardous Materials). If any inspection or test damages the Property and Purchaser does not acquire the Property, Purchaser will restore the Property to substantially the same condition as existed prior to any such inspection or test. Purchaser and its agents, employees and representatives may, upon not less than 24 hours prior telephonic or email notice to Seller (with it being agreed that no other form of notice is required), examine and make copies of all books and records and other materials relating to the condition of the Property in Seller's possession at the location where such records are maintained. Any information provided to or obtained by Purchaser with respect to the Property shall be subject to the provisions of Section 22(0) of this Agreement. In the event this Agreement is terminated, except in the event of a Seller default, upon receipt of written request from Seller, Purchaser agrees to provide copies of non-proprietary, third-party prepared survey, geotechnical reports and environmental reports obtained in connection with Purchaser's acquisition of the Property; provided, however, that the diligence items provided pursuant to the terms herein shall be expressly without representation or warranty, including, but not limited to the truth, accuracy or completeness.

(d) <u>Certificate of Need Contingency</u>. On or prior to November 30, 2023 (the "CON **Deadline**"), Purchaser shall have obtained a Certificate of Need (the "CON") required by governmental authorities (the "Authorities") to permit Purchaser to operate an assisted/independent living facility on the Property (the "CON Contingency"). In the event Purchaser requires Seller's cooperation, then, at Purchaser's sole cost and expense, Purchaser and Seller shall cooperate in good faith to obtain the CON,

and to provide to the applicable Authorities any information reasonably required for the same. Subject to Purchaser's satisfaction of the Submittals (as hereinafter defined), in the event the CON Contingency is not satisfied by the CON Deadline, Purchaser may terminate this Agreement by written notice delivered to Seller within ten (10) days after the CON Deadline, in which event the Escrow Agent shall return the Earnest Money to Purchaser and neither party shall have any further obligations under this Agreement except for those obligations which expressly survive the termination hereof. Purchaser shall diligently and in good faith prepare and submit the following items (each a "Submittal") to the Authorities on or prior to the following deadlines (each a "Submittal Deadline"): (i) on or prior to July 26, 2023, the letter of intent for the CON; and (ii) on or prior to August 15, 2023, the full application for the CON.

Zoning Contingency. Within ten (10) days after the date the CON Contingency has (e) been satisfied, Purchaser may make formal application for any zoning approval(s) (collectively, the "Zoning Approvals") required for Purchaser's intended development of the Property as a 150-to-160unit continuum of care senior community facility consisting of independent living, assisted living, and memory care for rent units with common area amenities (the "Intended Development") and will thereafter diligently pursue the receipt of such Zoning Approvals (the "Zoning Contingency") in the event the Property is not already approved. In the event Purchaser requires Seller's cooperation, then, at Purchaser's sole cost and expense, Purchaser and Seller shall cooperate in good faith to obtain the Zoning Approvals, and to provide to the applicable Authorities any information reasonably required for the same. If the Zoning Approvals are not obtained on or prior to the date that is ninety (90) days after the CON Contingency has been satisfied or the CON Deadline, whichever is earlier, then Purchaser may terminate this Agreement by giving written notice thereof to Seller prior to Closing, in which event the Escrow Agent shall return the Earnest Money to Purchaser and neither party shall have any further obligations under this Agreement except for those obligations which expressly survive the termination hereof. If such written notice of termination has not been delivered by Purchaser to Seller prior to Closing, then the foregoing right to terminate shall be deemed not to have been exercised, the sale shall proceed to Closing, and the Earnest Money shall become nonrefundable to Purchaser, except as provided for in this Agreement, including a default by Seller under this Agreement or the failure of a Closing Condition. Notwithstanding anything in the Agreement to the contrary, it is understood and agreed that in no event shall any change in the zoning of the Property be effective prior to Closing and all Zoning Approvals obtained by Purchaser shall be expressly contingent upon and effective only upon the Closing of the acquisition of the Property by Purchaser from Seller. Purchaser and Seller agree and acknowledge that Purchaser shall be responsible for preparing and submitting any necessary applications or other documents relating to the Zoning Approvals, but that Seller shall be shown as the applicant on such applications and documents. Seller agrees to cooperate with Purchaser in good faith in Purchaser's efforts to obtain the Zoning Approvals, including requests from Purchaser to sign or acknowledge applications and other documents related to the Zoning Approvals promptly upon request from Purchaser.

(f) Notwithstanding anything to the contrary contained in this Agreement, each of the termination rights of Purchaser pursuant to one or more subsections of this <u>Section 7</u> shall govern and control all other provisions of this Agreement.

8. <u>Survey</u>. Purchaser shall obtain, at Purchaser's expense, an ALTA survey of the Property (the "Survey") certified to Purchaser, which Survey shall confirm and determine the acreage of the Property.

9. <u>Title Insurance</u>.

(a) Promptly after the Effective Date, Purchaser, at its sole cost and expense, shall request from Escrow Agent, as issuing agent for Title Insurer, a commitment for the Title Policy described in <u>Section 9(b)</u> below dated on or after the Effective Date (the "Title Commitment"), together with legible

copies of all of the underlying documentation described in such Title Commitment (the "Title Documents") to the extent not already delivered to Purchaser.

Purchaser shall have until the expiration of the Due Diligence Period (the "Title (b) Review Period") in which to review the Title Commitment, the Title Documents, and the Survey and notify Seller and Escrow Agent in writing, at Purchaser's election, of such objections as Purchaser may have to any matters contained therein ("Purchaser's Objection Notice"; any of said objections listed on Purchaser's Objection Notice are deemed the "Objectionable Exceptions"). The Purchaser's Objection Notice shall include copies of the Title Commitment and the Survey, if obtained. If Seller does not notify Purchaser in writing within five (5) business days after receiving Purchaser's Objection Notice, Seller shall conclusively be deemed to have elected not to remove the Objectionable Exceptions at or before Closing. On the other hand, if Seller notifies Purchaser and Escrow Agent in writing within five (5) business days after receipt of Purchaser's Objection Notice that it has elected to cure one or more of said Objectionable Exceptions ("Seller's Notice") (subject to Seller's obligation to remove or cure those items referenced in Section 9d below) at or before Closing, Seller shall eliminate or secure title insurance endorsements (which endorsements shall be paid for by Seller and with Purchaser's approval of such endorsements) for any Objectionable Exceptions that Seller has elected to cure. Purchaser shall have the right to either: (a) terminate this Agreement by delivering written notice within five (5) business days after receipt of such Seller's Notice or after Seller's failure to cure an Objectionable Exception which Seller has elected to cure or has deemed to have elected not to cure, in which event, the Earnest Money shall be returned to Purchaser and neither party shall have any further rights or obligations under this Agreement, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except any provision of this Agreement that is expressly intended to survive the termination of this Agreement, or (b) Purchaser may consummate the transaction contemplated by this Agreement in accordance with the terms hereof, in which event, all those Objectionable Exceptions that Seller has so elected not to cure shall conclusively be deemed to constitute "Permitted Encumbrances". Notwithstanding the foregoing, prior to Closing, Purchaser may, at its cost and expense, obtain an update or endorsement to the Title Commitment which updates the effective date of the Title Commitment. If such update or endorsement adds any previously unlisted title or survey exceptions to Schedule B-II of the Title Commitment or its equivalent which, one or more of the following: (i) renders title to the Property unmarketable, (ii) would materially and adversely affect Purchaser's contemplated use(s) of the Property, or (iii) may materially increase the costs to complete any project that Purchaser desires to construct on the Property, each as determined in Purchaser's sole discretion, then Purchaser may object to any such new exception(s) by delivering written notice to Seller and Escrow Agent prior to Closing and: (x) any such notice shall be treated as a Purchaser's Objection Notice, (y) the exception(s) objected to in any such notice shall be treated as Objectionable Exceptions, and (z) Seller shall have until the earlier to occur of: (1) the time period provided under Section 9(b), or (2) the Closing, to respond to such Purchaser's Objection Notice; provided, however, that matters of title or survey created by, through, or under Purchaser, if any, shall not be objectionable and shall automatically be deemed additional Permitted Encumbrances.

(c) Seller, at its sole expense, shall cause to be delivered to Purchaser at Closing a standard owner's title insurance policy (the "Title Policy") issued by Title Insurer, dated the day of Closing, in the full amount of the Purchase Price, the form of which shall be American Land Title Association Owner's Policy, 2021 (or such other form required or promulgated pursuant to applicable state insurance regulations), subject only to the Permitted Exceptions (as defined below). The Title Policy may contain extended coverage or any endorsements requested by Purchaser; provided that, Purchaser shall satisfy itself as to the availability of any such coverage or endorsements prior to the expiration of the Due Diligence Period. The costs of such extended coverage and any such endorsements shall be paid for by Purchaser unless otherwise provided herein.

(d) Seller shall have no obligation to remove or cure title objections, except for (1) monetary liens, which liens Seller shall cause to be released at the Closing or affirmatively insured over by Title Insurer with Purchaser's approval, (2) any exceptions or encumbrances to title which are created by Seller after the Effective Date without Purchaser's written consent, and (3) any exceptions or encumbrances which Seller agreed in writing to remove or cure pursuant to this <u>Section 9</u>. In addition, Seller and Purchaser shall provide Title Insurer with the Title Insurer's form of owner's affidavit that will permit Title Insurer to provide extended coverage and to remove the standard "mechanic's lien" and "gap" exceptions and otherwise issue the Title Policy.

(e) "Permitted Exceptions" shall mean: (1) any exception arising directly out of an act of Purchaser or its representatives, agents, employees or independent contractors; (2) Permitted Encumbrances, as described in <u>Section 9(b)</u> above; and (3) real estate taxes and assessments not yet due and payable.

10. **Closing.** The Closing shall be accomplished through the Escrow Agent, and shall take place on the date (the "**Closing Date**") that is selected by Purchaser by written notice to Seller and Escrow Agent, which date shall be no later than forty-five (45) days after the expiration of the Zoning Contingency (and if no selection is made by Purchaser, such date shall be deemed the Closing Date as provided herein), provided that all conditions precedent to Closing have been fulfilled or have been waived in writing by the respective party entitled to waive same.

11. <u>Conditions to Purchaser's Obligation to Close</u>. Purchaser's obligations under this Agreement are expressly conditioned on the satisfaction at or before the time of Closing hereunder, or at or before such earlier time as may be expressly stated below, of each of the following conditions (each, a "Purchaser Closing Condition," and collectively, the "Purchaser Closing Conditions"):

(a) All of the representations and warranties of Seller contained in this Agreement shall have been true and correct in all materials respects when made, and shall be true and correct in all materials respects on the Closing Date with the same effect as if made on and as of such date.

(b) There shall be no moratorium imposed by any governmental authority or utility supplier with respect to the issuance of plan approvals, building permits, certificates of occupancy or sanitary sewer, water or electricity connections with respect to all or any portions of the Property.

(c) Seller shall have performed, observed and complied in all materials respects with all covenants, agreements and conditions required by this Agreement to be performed, observed and complied with on its part prior to or as of the Closing hereunder.

(d) All instruments and documents required on Seller's part to effectuate this Agreement and the transactions contemplated hereby shall be delivered at Closing and shall be in form and substance consistent with the requirements herein.

(e) All utility services, including, but not limited to, natural gas, electrical, water and sewer to the Property and/or, as applicable, with respect to storm water and sanitary sewer systems, shall be available at the Property in capacities sufficient to serve the Property as developed for Purchaser's Intended Development. Purchaser shall have received confirmation that the sewer facility is able to be properly extended to the Property. Notwithstanding anything herein to the contrary, Purchaser and Seller acknowledge and agree that Purchaser shall pay for the costs to extend the existing sanitary sewer access to the Property.

(f) Purchaser shall have received such permits, consents, authorizations, variances, waivers, licenses, certificates of need, governmental incentives, zoning, rezoning, subdivision, plat approval, water/sewer availability confirmation, and any other necessary site approvals necessary for the development of the Intended Development (collectively, the "Approvals"). None of the Approvals shall have been modified, repealed, rescinded, revoked or terminated, and no additional conditions, restrictions or encumbrances shall have been placed on the development of the Property that would cause a material adverse effect on the ownership or development of the Property or prevent the Property from being developed for the Intended Development.

(g) On the Closing Date, the Title Insurer shall be unconditionally obligated and prepared, subject to the payment of the applicable title insurance premium and other related charges, to issue to Purchaser an ALTA Extended Coverage Owner's Policy of Title Insurance insuring the fee simple title to the Property in Purchaser with liability in the amount of the Purchase Price, subject only to the Permitted Exceptions.

(h) This Agreement shall not have been previously terminated pursuant to any other provision hereof.

(i) There shall exist no pending or threatened actions, suits, arbitrations, claims, attachments, proceedings, assignments for the benefit of creditors, insolvency, bankruptcy, reorganization or other proceedings, against or involving Seller, to the best of Seller's Knowledge with no obligation of conducting independent inquiry, that would materially and adversely affect Seller's ability to perform its obligations under this Agreement.

(j) Purchaser shall have conducted, immediately prior to the Closing, a re-inspection of the Property which confirms that no material change has occurred from the date of the original Property inspection. If the Property has materially changed from the date of the original Property inspection, Purchaser shall have the rights and remedies under <u>Section 18(b)</u> hereof.

In the event that any of the foregoing conditions shall not have been fulfilled on or before the time for Closing hereunder (excluding those conditions that by their nature can only be satisfied at Closing, but subject to the satisfaction or waiver of those conditions), then subject to the provisions of <u>Section 18(b)</u> hereof, Purchaser may elect, upon written notice to Seller and Escrow Agent, to either (1) terminate this Agreement, in which event the Earnest Money shall be immediately released to Purchaser and neither party shall have any further liability or obligation to the other, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except any provision of this Agreement that is expressly intended to survive the termination of this Agreement, (2) extend the Closing Date to allow the parties sufficient time to diligently pursue all actions reasonably necessary to satisfy such Purchaser Closing Condition, or (3) waive any one or more of the foregoing conditions and proceed to Closing.

12. <u>Conditions to Seller's Obligation to Close</u>. Seller shall not be obligated to proceed with the Closing unless and until each of the following conditions has been fulfilled or waived in writing by Seller:

(a) All representations and warranties of Purchaser contained herein shall be true and accurate in all material respects as though said representations and warranties were made at and as of Closing.

(b) Purchaser shall have materially performed and complied with all covenants, conditions and contingencies of this Agreement on Purchaser's part to be performed and complied with prior to or at Closing.

13. <u>As-Is Sale</u>. EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, IT IS UNDERSTOOD AND AGREED THAT SELLER IS NOT MAKING AND HAS NOT AT ANY TIME MADE ANY WARRANTIES OR REPRESENTATIONS OF ANY KIND OR CHARACTER, EXPRESS OR IMPLIED, WITH RESPECT TO THE PROPERTY, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OR REPRESENTATIONS AS TO HABITABILITY, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

SELLER SHALL NOT BE RESPONSIBLE FOR MAKING ANY MODIFICATIONS, REPAIRS, IMPROVEMENTS, OR OTHER ALTERATIONS TO THE PROPERTY AT ANY TIME DURING THE PENDENCY OF THIS TRANSACTION.

PURCHASER ACKNOWLEDGES AND AGREES THAT UPON CLOSING SELLER SHALL SELL AND CONVEY TO PURCHASER AND PURCHASER SHALL ACCEPT THE PROPERTY "AS IS, WHERE IS, WITH ALL FAULTS", EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, AND/OR IN THE CLOSING DOCUMENTS REFERENCED HEREIN.

14. Documents and Other Deliverables to be Delivered to Purchaser at Closing.

At Closing, Seller shall deliver or cause to be delivered to Purchaser each of the following instruments and documents:

(a) <u>Deed.</u> The original Deed.

(b) <u>Sewer Easements</u>. Two original sanitary sewer easements (collectively, the "Sewer Easements"), the form of which shall be reasonably acceptable to both Purchaser and Seller and Rock Creek Public Sewer District, and shall be finalized during the Due Diligence Period whereby (1) Seller shall convey a sanitary sewer easement to Rock Creek Public Sewer District from the easement recorded at Document No. 2022R-032389 to Vogel Road to allow for a mainline under Vogel Road to connect to the Property, and (2) Seller shall convey a sanitary sewer easement across the Property to the southside of Old Lemay Ferry which leads to Seller's adjoining 10.49 acre tract to Rock Creek Public Sewer District to allow for a mainline under Old Lemay Ferry for service to the adjoining tract.

(c) <u>The Title Policy</u>. The Title Policy, provided, however, that the Title Policy may be delivered after the Closing if at the Closing, Title Insurer issues a currently effective, duly executed "marked-up" Title Commitment and commits in writing to issue the Title Policy in the form of the "marked-up" Title Commitment after the Closing.

(d) <u>Transfer Tax Declarations</u>. Original copies of any required real estate transfer tax excise or documentary stamp tax declarations executed by Seller or any other similar documentation required to evidence the payment of any tax imposed by the state, county and city on the transaction contemplated hereby.

(e) <u>FIRPTA</u>. An affidavit, in the form attached hereto as <u>Exhibit D</u>, stating Seller's U.S. taxpayer identification number and that Seller is a "United States person", as defined by Internal Revenue Code Section 1445(f)(3) and Section 7701(b).

(f) <u>Owner's Affidavit</u>. A Seller's affidavit and such other documents as may be reasonably required by the Title Insurer, all in form and substance acceptable to the Title Insurer sufficient to cause deletion of all standard exceptions in the Title Commitment, including a "gap" indemnity.

(g) <u>Certificate</u>. A certificate of Seller dated as of the Closing Date certifying that the representations and warranties of Seller set forth in <u>Section 6(a)</u> of this Agreement as applicable, remain true and correct in all material respects as of the Closing Date.

(h) <u>Authority Documents</u>. Customary authorization and governance documents as the Title Insurer may reasonably require.

 (i) <u>Settlement Statement</u>. A signature page to the settlement statement as prepared by the Escrow Agent.

(j) Additional Forms. A Form 1099-S as applicable.

(k) <u>Other Documents</u>. Such other documents and instruments as may be required by any other provision of this Agreement or as may reasonably be required to carry out the terms and intent of this Agreement.

(l) <u>Assignment of Intangibles</u>. An Assignment of Intangibles, in the form attached hereto as <u>Exhibit E</u> ("Assignment of Intangibles").

15. Documents to be Delivered to Seller at Closing.

At Closing, Purchaser shall deliver or cause to be delivered to Seller each of the following instruments, documents and amounts:

(a) <u>Purchase Price</u>. The Purchase Price calculated pursuant to <u>Section 5</u> hereof, subject to adjustment and proration as provided in <u>Section 17</u> below.

(b) Assignment of Intangibles. A counterpart of the Assignment of Intangibles.

(c) <u>Settlement Statement</u>. A signature page to the settlement statement as prepared by the Escrow Agent.

(d) <u>Other Documents</u>. Such other documents and instruments as may be required by any other provision of this Agreement or as may reasonably be required to carry out the terms and intent of this Agreement.

16. Intentionally Deleted.

17. **Prorations and Adjustments**. The following prorations and adjustments shall be made between Seller and Purchaser as credits or additions, as applicable, against the Purchase Price. All prorations shall be made as of 11:59 p.m. on the Closing Date on the basis of the number of days in the month of Closing. To the extent any prorations or adjustments cannot be made at the Closing, or to the extent there are to be reprorations, or if the actual tax bill is not available at Closing, the same shall be adjusted and completed after the Closing as and when complete information becomes available, but in no

event later than nine (9) months after the Closing Date. The terms and provisions of this <u>Section 17</u> shall survive the Closing for a period of three hundred sixty-five (365) days.

(a) Real estate taxes and assessments will be prorated between Purchaser and Seller for the period for which such taxes are assessed, regardless of when payable. If the current tax bill is not available at Closing, then the proration shall be made on the basis of 110% of the most recent ascertainable tax assessment and tax rate. Any taxes paid at or prior to Closing shall be prorated based upon the amounts actually paid. If taxes and assessments for the fiscal year in which Closing occurs or any prior years have not been paid before Closing, Purchaser shall be credited by Seller at the time of Closing with an amount equal to that portion of such taxes and assessments which are ratably attributable to the period before the Closing (or are paid at Closing with proceeds from the Purchase Price), Seller shall be credited by Purchaser at the time of Closing with an amount equal to that portion of such taxes and astessments for the fiscal year in which Closing occurs have been paid before the Closing (or are paid at Closing with proceeds from the Purchase Price), Seller shall be credited by Purchaser at the time of Closing with an amount equal to that portion of such taxes and assessments which are ratably assessments which are ratably attributable to the period before the fiscal year in which Closing occurs have been paid before Closing (or are paid at Closing with proceeds from the Purchase Price), Seller shall be credited by Purchaser at the time of Closing with an amount equal to that portion of such taxes and assessments which are ratably attributable to the period from and after the Closing Date. All prorations pursuant to this <u>Section 17(a)</u> shall be final.

(b) All utilities shall be prorated based upon estimates using the most recent actual invoices. Seller shall receive a credit for the amount of deposits, if any, with utility companies that are transferable and that are assigned to Purchaser at the Closing. In the case of non-transferable deposits, Purchaser shall be responsible for making any security deposits required by utility companies providing service to the Property.

18. Default; Termination.

(a) If Purchaser defaults in any material respect hereunder which is not cured within five (5) business days of Seller's delivery of written notice to Purchaser of such default(s), Seller's sole remedy shall be to terminate this Agreement by giving written notice thereof to Purchaser, whereupon the Earnest Money deposited by Purchaser prior to such default shall be retained by Seller as liquidated damages as Seller's sole and exclusive remedy, and neither party shall have any further liability or obligation to the other, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except for the indemnity provisions set forth in <u>Section 22(p)</u> of this Agreement and any other provision of this Agreement that is expressly intended to survive the termination of this Agreement. The parties acknowledge and agree that Seller's actual damages in the event of Purchaser's default are uncertain in amount and difficult to ascertain and that said amount of liquidated damages was reasonably determined and is not a penalty. Seller may not exercise its sole remedy if Seller is in default in any material respect under this Agreement.

(b) If Seller defaults in any material respect hereunder which is not cured within five (5) business days of Purchaser's delivery of written notice to Seller of such default(s), Purchaser may, at its sole election, either:

(1) Terminate this Agreement, whereupon the Earnest Money shall be immediately returned to Purchaser and Seller shall reimburse Purchaser for all of Purchaser's actual costs incurred in connection with this Agreement including, without limitation, any and all costs related to Purchaser's due diligence on the Property, reasonable attorneys' fees in reviewing and negotiating this Agreement and preparing for Closing, and the costs, including reasonable attorneys' fees incurred in connection with Purchaser's contemplated financing of the Property, and neither party shall have any further liability or obligation to the other, including, without limitation, the obligation to incur any additional costs or expenses contemplated under this Agreement, except for the indemnity provisions set forth in <u>Section 22(p)</u> of this Agreement and

any other provision of this Agreement that is expressly intended to survive the termination of this Agreement; or

(2) Assert and seek judgment against Seller for specific performance, provided that if a court of competent jurisdiction determines that the remedy of specific performance is not available to Purchaser (for example, but not in limitation, because Seller's default arose under the last sentence of <u>Section 6(c)</u> or Seller has sold all or any portion of the Property to a third party in violation of the terms of this Agreement), then Purchaser shall have all remedies available to it at law or in equity, including, without limitation, the right to seek judgment against Seller for actual contract damages.

Purchaser may not exercise its remedies hereunder if Purchaser is in default in any material respect under this Agreement.

19. Expenses.

(a) Title insurance premiums for the standard coverage Title Policy (other than the costs of the endorsements to such Title Policy), and one-half (½) of the escrow fee, shall be borne and paid by Seller.

(b) The costs of extended coverage and any endorsements to the Title Policy, one-half $(\frac{1}{2})$ of the escrow fee and all recording fees respecting the Deed shall be borne and paid by Purchaser.

(c) All other costs, charges, and expenses shall be borne and paid as provided in this Agreement, or in the absence of such provision, in accordance with applicable law or local custom.

20. Intermediaries.

(a) Purchaser and Seller acknowledge and agree that Eric Walesh (the "Purchaser's Broker") has acted as Purchaser's Broker in connection with this transaction. Purchaser and Seller acknowledge that Seller has no broker. Upon Closing, Purchaser agrees to pay a brokerage commission to Purchaser's Broker per separate agreement with Purchaser's Broker.

(b) Except for the parties to be paid in accordance with <u>Section 20(a)</u> above, if there is any claim is made for broker's or finder's fees or commissions in connection with the negotiation, execution or consummation of this Agreement or the transactions contemplated hereby by or through acts of Seller or Purchaser or their respective partners, agents or affiliates, then Seller or Purchaser, as applicable, shall defend, indemnify and hold harmless the other party from and against any such claim based upon any statement, representation or agreement of such party, which obligation shall survive Closing.

21. <u>Condemnation</u>. If, prior to Closing, any condemnation proceeding is commenced or threatened by a governmental or quasi-governmental agency with the power of eminent domain ("Condemnation"), then:

(a) Purchaser may elect, within ten (10) business days from and after its receipt of written notice of such Condemnation, by written notice to Seller, to terminate this Agreement, and if necessary, the time of Closing shall be extended to permit such election. In the event of an election to terminate, the Earnest Money shall be immediately returned to Purchaser and neither party shall have any liability to the other by reason hereof, including, without limitation, the obligation to incur any additional

costs or expenses contemplated under this Agreement, except any provision of this Agreement that is expressly intended to survive the termination of this Agreement; or

(b) In the event Purchaser does not timely elect to terminate pursuant to subsection (a)(1) above, the transaction contemplated hereby shall be closed without a reduction in the Purchase Price, and Seller shall assign all of Seller's right, title and interest in any Condemnation award to be paid to Seller, to Purchaser in connection with such Condemnation.

22. General Provisions.

(a) <u>Entire Agreement</u>. This Agreement, including all exhibits and schedules attached hereto and documents to be delivered pursuant hereto, shall constitute the entire agreement and understanding of the parties with respect to the subject matter contained herein, and there are no other prior or contemporaneous written or oral agreements, undertakings, promises, warranties, or covenants related to such subject matter not contained herein.

(b) <u>Amendments in Writing</u>. This Agreement may be amended only by a written agreement executed by all of the parties hereto. Purchaser and Seller agree that any amendments or modifications to this Agreement may be entered into by either Purchaser or its counsel or Seller or its counsel (including without limitation, amendments or modifications related to title and survey matters) and the execution of an amendment or modification by counsel instead of the applicable Purchaser or Seller is expressly permitted and agreed to by the parties to this Agreement and each party's counsel shall be deemed a permitted and authorized agent of such party until the time that Purchaser or Seller notifies the other party in writing that their respective counsel does not have authority to amend or modify this Agreement on its behalf.

(c) <u>Waiver</u>. No waiver of any provision or condition of this Agreement by any party shall be valid unless in writing signed by such party. No such waiver shall be taken as a waiver of any other or similar provision or of any future event, act, or default.

(d) <u>Time of the Essence</u>. Time is of the essence of this Agreement. However, if Purchaser is acting diligently and in good faith to proceed with the consummation of the transaction contemplated by this Agreement on the Closing Date, Seller will, upon the written request of Purchaser, extend the Closing Date, one time only, up to ten (10) days. If any date or time period provided for in this Agreement or by law falls on a Saturday, Sunday or legal holiday when banks are not open for business in Jefferson County, Missouri, then such date or time period shall then be deemed to refer to the next day which is not the last to occur of: (1) a Saturday or Sunday, or (2) any one or more of a legal holiday, governmental shutdown or order, or any reasonable equivalent exists when banks are not open for business in any one or more of such locations. Further and for the avoidance of doubt, when any date is calculated "from" or "within" a specific date, the first day after such specific date shall be deemed for all purposes the first day for purposes of computing the applicable date or time period. Purchaser shall have, in its sole discretion, the unilateral (one time only) right to extend the date to deposit Earnest Money by ten (10) days by providing Seller with written notice of such election to extend on or prior to the date the same is due.

(e) <u>Severability</u>. Except as otherwise provided in the succeeding sentence, every term and provision of this Agreement is intended to be severable, and if any term or provision of this Agreement is illegal or invalid for any reason whatsoever, such illegality or invalidity shall not affect the legality or validity of the remainder of this Agreement. The preceding sentence shall be of no force or effect if the consequence of enforcing the remainder of this Agreement without such illegal or invalid term or provision would be to cause any party to lose the benefit of its economic bargain. (f) <u>Headings</u>. Headings of sections are for convenience of reference only, and shall not be construed as a part of this Agreement.

(g) <u>Successors and Assigns</u>. This Agreement shall be binding upon and shall inure to the benefits of the parties hereto, and their respective successors, and permitted assigns. The terms and conditions of this Agreement are hereby made binding on the successors and assigns of the parties hereto. Purchaser may assign this Agreement, in part or in whole, at any time to, or may nominate an Affiliate to take title to the Property at closing. An "Affiliate" is defined as any person or entity that: (i) controls, is controlled by or is under common control with the assignor in question. Seller shall have no right to assign this Agreement without the prior written consent of Purchaser.

(h) Notices. Any notice required or permitted to be given under this Agreement shall be in writing and shall be deemed to be an adequate and sufficient notice if given in writing and delivery is made either by (i) personal delivery, in which case the notice shall be deemed received the date of such personal delivery or refusal of receipt, (ii) nationally recognized overnight air courier service, next day delivery, prepaid, in which case the notice shall be deemed to have been received one (1) business day following delivery to such nationally recognized overnight air courier service or refusal of receipt, (iii) facsimile, provided that at the time of being sent by facsimile, delivery thereof is confirmed by sender's receipt of a transmission report generated by sender's facsimile machine, which confirms that the facsimile was successfully transmitted, or (iv) email, and to the following addresses, facsimile numbers or email addresses, as applicable:

IF TO PURCHASER:

Wichita Senior Community, LLC c/o O'Reilly Development Company, LLC 5051 S. National Ave., Ste. 4-100 Springfield, Missouri 65810 Attention: Denise Heintz <u>denise@oreillydevelopment.com</u> (417)-300-4050

with a copy to:

Polsinelli, PC Attn: S. Shawn Whitney 201 E. Las Olas Boulevard, Suite 2250B Fort Lauderdale, Florida 33301 Email: swhitney@polsinelli.com

IF TO SELLER:

Gail Gabrielson and Donna M. Hahn, Trustees Laverne E. Burkard Trust and Alvin J. Burkard, Sr., Trust 2680 Old Lemay Ferry Road Arnold, MO 63010 gabrielsons@sbcglobal.net (314) 578-0574

with a copy to:

Bianca L. Eden Wegmann Law Firm P.O. Box 740, 455 Maple Street Hillsboro, MO 63050 <u>beden@wegmannlaw.com</u> (636) 797-2665

or to such additional or other persons, at such other address or addresses as may be designated by notice from Purchaser or Seller, as the case may be, to the other party. Any notice to be delivered pursuant to this Agreement (including without limitation, any notice or responses related to title, survey or other due diligence matters) may be delivered by either Purchaser or its counsel or Seller or its counsel and the delivery of notice by counsel instead of the applicable Purchaser or Seller is expressly permitted and agreed to by the parties to this Agreement and each party's counsel shall be deemed a permitted and authorized agent of such party for purposes of delivering notices until the time that Purchaser or Seller notifies the other party in writing that their counsel does not have authority to deliver notices of this Agreement on its behalf, respectively.

(i) <u>Governing Law</u>. This Agreement shall be governed in all respects by the internal laws of the State of Missouri. Venue shall be in Jefferson County, Missouri.

(j) <u>Counterparts; Non-Paper Records</u>. This Agreement may be signed or otherwise authenticated in any number of counterparts and by different parties to this Agreement on separate counterparts, each of which, when so authenticated, shall be deemed an original, but all such counterparts shall constitute one and the same Agreement. Any signature or other authentication delivered by facsimile or electronic transmission shall be deemed to be an original signature hereto. Each party who signs or otherwise authenticates this Agreement hereby: (1) agrees that the other party may create a duplicate of this Agreement by storing an image of it in an electronic or other medium (a "Non-Paper Record"); (2) agrees that, after creating the Non-Paper Record, such party may discard or destroy the original in reliance on this Section; (3) agrees that the Non-Paper Record shall be treated as the original for all purposes; and (4) expresses its present intent to adopt and accept the Non-Paper Record as an authenticated record of this Agreement. This Agreement, when signed or authenticated pursuant to this Section, shall be evidence of the existence of this Agreement and may be received in all courts and public spaces as conclusive evidence of the existence of this Agreement and that this Agreement was duly executed by the parties to this Agreement.

(k) <u>Attorney's Fees</u>. In the event of any action or proceeding brought by either party against the other under this Agreement, the prevailing party shall be entitled to recover all costs and expenses including its attorneys' fees in such action or proceeding in such amount as the court may adjudge reasonable. The prevailing party shall be determined by the court based upon an assessment of which party's major arguments made or positions taken in the proceedings could fairly be said to have prevailed over the other party's major arguments or positions on major disputed issues in the court's decision. If the party which shall have commenced or instituted the action, suit or proceeding shall dismiss or discontinue it without the concurrence of the other party, such other party shall be deemed the prevailing party.

(1) <u>Construction</u>. This Agreement shall not be construed more strictly against Purchaser merely by virtue of the fact that the same has been prepared by Purchaser or its counsel, it being recognized both of the parties hereto have contributed substantially and materially to the preparation of this Agreement. All words herein which are expressed in the neuter gender shall be deemed to include the masculine, feminine and neuter genders and any word herein which is expressed in the singular or plural shall be deemed, whenever appropriate in the context, to include the plural and the singular. (m) <u>Reporting Obligations</u>. Seller and Purchaser hereby designate Title Insurer to act as and perform the duties and obligations of the "reporting person" with respect to the transaction contemplated by this Agreement for purposes of 26 C.F.R. Section 1.6045-4(e)(5) relating to the requirements for information reporting on real estate transaction closed on or after January 1, 1991. If required, Seller, Purchaser and Title Insurer shall execute at Closing a designation agreement designating Title Insurer as the reporting person with respect to the transaction contemplated by this Agreement.

(n) <u>1031 Exchange</u>. Seller and Purchaser may each structure the sale of the Property as a like-kind exchange under Internal Revenue Code Section 1031 at such party's sole cost and expense. The other party shall reasonably cooperate therein, provided that such party shall incur no material costs, expenses or liabilities in connection with such party's exchange and the other party shall not be required to take title to or contract for purchase of any other property. If either party uses a qualified intermediary to effectuate the exchange, any assignment of the rights or obligations of such party hereunder shall not relieve, release or absolve such party of its obligations to the other party hereunder.

Confidentiality/Exclusivity. (i) Purchaser and its respective representatives shall (0)hold in strictest confidence all data and information obtained with respect to the operation and management of the Property and the terms and conditions of this Agreement, and (ii) Seller and its respective representatives shall hold in strictest confidence all data and information obtained with respect to Purchaser and its affiliates' operations and the terms and conditions of this Agreement, whether obtained before or after the execution and delivery hereof, and shall not use such data or information for purposes unrelated to this Agreement or disclose the same to others except as expressly permitted hereunder. The preceding sentence shall not be construed to prevent either party from disclosing to: (x) its prospective lenders or investors, or to its officers, directors, attorneys, accountants, architects, engineers and consultants to perform their designated tasks in connection with the transaction contemplated by this Agreement; provided that such disclosing party advises any such third party of the confidential nature of the information disclosed, (y) Jefferson County officials and representatives in connection with any rezoning of the property or (z) Title Insurer. However, neither party shall have this obligation concerning information which: (a) is published or becomes publicly available through no fault of either Purchaser or Seller; (b) is rightfully received from a third party; or (c) is required to be disclosed by law. Seller agrees that, from and after the Effective Date until the earlier of such time as (1) the Closing Date or (2) the termination of this Agreement, Seller shall not, directly or indirectly, through any officer, director, agent, representative or otherwise, market, solicit, initiate or encourage the making of any inquiries, engage in marketing, negotiations or other substantial discussions, or enter into any agreement with any party, with respect to the transaction contemplated under this Agreement and shall discontinue any marketing, pending discussions or negotiations with respect to the transaction contemplated hereunder.

(p) Indemnification. Seller hereby agrees to indemnify, protect, defend and hold Purchaser and its officers, directors, members, managers, partners, shareholders, employees and agents harmless from and against any third party loss, cost, damage, claim, liability or expense (including reasonable attorneys' fees and court costs) relating to the Property (except acts occurring during the Due Diligence Period due to the conduct of Purchaser's agents or invitees) or as a result of a breach or inaccuracy of one of Seller's covenants, representations or warranties pursuant to this Agreement and arising or accruing at any time prior to the Closing or the earlier termination of this Agreement, as the case may be. This provision shall survive the Closing or the earlier termination of this Agreement, as the case may be for a period of three hundred sixty-five (365) days.

(q) <u>Exculpation</u>. Purchaser and Seller each agree that it does not have and will not have any claims or causes of action against any disclosed or undisclosed officer, director, employee, trustee, shareholder, partner, principal, parent, subsidiary or other affiliate of the other, or any officer, director, employee, trustee, shareholder, partner, or principal of any such parent, subsidiary or other affiliate

(collectively, "Affiliates"), arising out of or in connection with this Agreement or the transactions contemplated hereby (including, without limitation, under any documents executed pursuant hereto). Subject to the terms of this Agreement, Purchaser and Seller agree to look solely to the other and its assets for the satisfaction of any liability or obligation arising under this Agreement, the transactions contemplated hereby or the documents executed pursuant hereto, or for the performance of any of the covenants, warranties or other agreements contained herein or therein, and further agree not to sue or otherwise seek to enforce any personal obligation against any Affiliates with respect to any matters arising out of or in connection with this Agreement, the transactions contemplated hereby or the documents executed pursuant hereto. Without limiting the generality of the foregoing provisions of this Section 22(q), Purchaser and Seller each hereby unconditionally and irrevocably waives any and all claims and causes of action of any nature whatsoever it may now or hereafter have against Affiliates, and hereby unconditionally and irrevocably releases and discharges Affiliates from any and all liability whatsoever which may now or hereafter accrue in favor of Purchaser or Seller, as applicable, against Affiliates, in connection with or arising out of this Agreement, the transactions contemplated hereby or the documents executed pursuant hereto. The provisions of this Section 22(q) shall survive the termination of this Agreement and the Closing.

[THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK; THE SIGNATURE PAGE TO THIS REAL ESTATE AGREEMENT FOLLOWS.]

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed as of the day and year first above written.

SELLER:

THE ALVIN J. BURKARD, SR TRUST UIT 11/24/99

By: rulso

Name: Gail A. Gabrielson Its: Co-Trustee

By: O

Name: Donna M. Hahn Its: Co-Trustee

THE LAVERNE E. BURKARD TRUST UIT 11/24/99

By:

Name: Gail A. Gabrielson Its: Co-Trustee

By: Z CT A

Name: Donna M. Hahn Its: Co-Trustee

PURCHASER:

ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company

By: OH Arnold Senior, LLC, a Missouri limited liability company

By:

Patrick E. O'Reilly, Manager

90358942.5

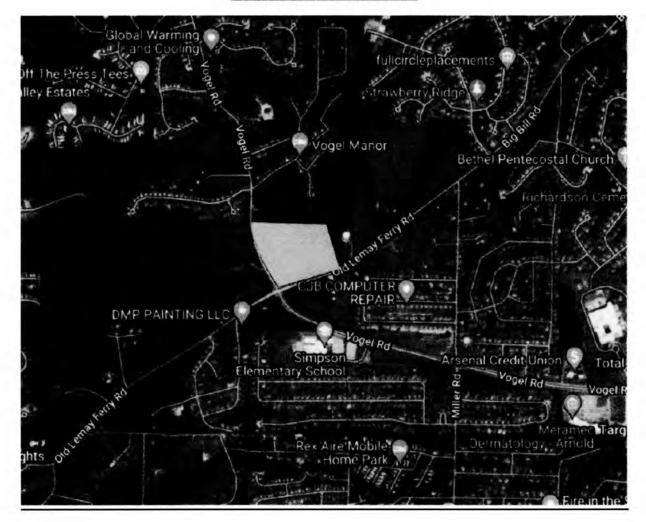
Signature Page

LIST OF EXHIBITS AND SCHEDULES

EXHIBITS	DESCRIPTIONS
1. EXHIBIT A	LEGAL DESCRIPTION
2. EXHIBIT B	LIST OF SERVICE CONTRACTS
3. EXHIBIT C	FORM OF DEED
5. EXHIBIT D	FORM OF FIRPTA AFFIDAVIT
6. EXHIBIT E	FORM OF ASSIGNMENT OF INTANGIBLES

EXHIBIT A

DEPICTION OF PROPERTY



90358942.5

Ex A - 1

EXHIBIT B

LIST OF SERVICE CONTRACTS

EXHIBIT C

FORM OF SPECIAL WARRANTY DEED

	This	DEED	is	made	this	day	of	,	202 ,	by	and	between
1	-			0.00], with	an addres	s of [. 5	_) ("	Grantor")
and	[],	with a	m addre	ss of [1
("Gra	intee").											

WITNESSETH, that Grantor, for and in consideration of the sum of TEN DOLLARS (\$10.00) and other good and valuable consideration, to Grantor paid by Grantee (the receipt of which is hereby acknowledged) does by these presents GRANT, BARGAIN AND SELL, CONVEY AND CONFIRM, unto Grantee and its successors and assigns, the following described land, lots, tracts or parcels of land, lying, being and situate in the County of Jefferson and State of Missouri (the "Property"), to wit:

See Exhibit A attached hereto.

SUBJECT TO: The permitted exceptions described on Exhibit B attached hereto.

TO HAVE AND TO HOLD, the Property aforesaid, with all and singular the rights, privileges, appurtenances and immunities thereto belonging or in any way appertaining unto the said Grantee and unto its successors and assigns forever; Grantor hereby covenanting that it is lawfully seized of an indefeasible estate in fee in the Property herein conveyed; that it has good right to convey the same; that the said Property is free and clear from any encumbrances done or suffered by, through or under Grantor, except as above stated; and that it will warrant and defend the title of the said Property unto Grantee and unto its successors and assigns forever, against the lawful claims and demands against Grantor and Grantor's successors and assigns, and all and every person or persons whomsoever, lawfully claiming or to claim the same by, through, or under Grantor, except as set forth above.

[SIGNATURE PAGE FOLLOWS]

90358942.5

Ex C - 1

IN WITNESS WHEREOF, Grantor has caused this instrument to be executed and delivered by its duly authorized officer, as of the day and year first above written.

	[] a[]	
	By: Name: Title:	
STATE OF)) SS. COUNTY OF)		
This instrument was acknowledge l , as].	before me, a Notary Public, on, 20, of [],	by a
My Commission Expires:	Notary Public in and for said County and State	
[SEAL]	Print Name:	

Exhibit A

LEGAL DESCRIPTION

[To be inserted and confirmed by Title Insurer]

Exhibit B

PERMITTED EXCEPTIONS

90358942.5

Ex C - 4

EXHIBIT D

FORM OF FIRPTA AFFIDAVIT

Section 1445 of the Internal Revenue Code, as amended, provides that a transferee of a United States real property interest must withhold tax if the transferor is a foreign person. To inform the Transferee (as defined below) that withholding of tax is not required upon the disposition of a United States real property interest by ______, a _____ (the "Transferor") to _______, a _____ (the "Transferree") relating to the real property described on Schedule A hereto (the "Transferred Interests"), the undersigned, being first duly sworn upon oath, does hereby depose and say, and does hereby on behalf of the Transferor represent that the following is true as of the date hereof:

1. is the _____ of Transferor, and is familiar with the affairs and business of Transferor;

2. Transferor is not a foreign person; that is, Transferor is not a nonresident alien, a foreign corporation, foreign partnership, foreign trust or foreign estate (as all such terms are defined in the Internal Revenue Code of 1986, as amended, and United States Treasury Department Income Tax Regulations in effect as of the date hereof);

3. Transferor is a _____ duly organized, validly existing and in good standing under the laws of the State of _____;

Transferor's United States employer identification number is _____;

5. Transferor's office address and principal place of business is c/o ; and

6. Transferor is not a disregarded entity as defined in §1.1445-2(b)(2)(iii).

The undersigned and Transferor understand that this affidavit and certification may be disclosed to the United States Internal Revenue Service by Transferee and that any false statement contained herein could be punished by fine, imprisonment, or both.

All terms (whether capitalized or not) used but not defined herein shall have the same respective meanings as in the Internal Revenue Code of 1986, as amended, and the United States Treasury Department Income Tax Regulations in effect as of the date hereof.

Under penalties of perjury, we declare that we have examined this affidavit and certificate, and to the best of our knowledge and belief, it is true, correct and complete. We further declare that we have authority to sign this affidavit and certificate on behalf of the Transferor.

IN WITNESS WHEREOF, Transferor has executed and delivered this FIRPTA Affidavit as of 202 .

Bv:	
Name:	
Its:	

, a

STATE OF _____) OUNTY OF _____)

I, the undersigned a Notary Public in and for the County and State aforesaid, DO HEREBY CERTIFY, that the above named ______, being the ______ of _____, personally known to me to be the same person whose name is subscribed to the foregoing instrument as such _______, appeared before me this day in person and acknowledged that he/she signed and delivered the said instrument as his/her own free and voluntary act and as the free and voluntary act of said corporation for the uses and purposes therein set forth.

Given under my hand and Notary Seal, this _____ day of _____, 202_.

Notary Public My Commission Expires:

Schedule A

EXHIBIT E

FORM OF ASSIGNMENT AND ASSUMPTION OF INTANGIBLES

	THIS ASSIGNMENT AND ASSUMPTION OF INTANGIBLES	5 ("Assignment") dated as of
Ĺ] (the "Effective Date") between [(" <u>Assignor</u> ") and
Ĺ] (" <u>Assignee</u> ").	

A. Assignor has conveyed to Assignee that certain parcel of real property and improvements located at ______ pursuant to that certain Real Estate Sale Agreement, dated as of ______, 202___ (the "<u>Agreement</u>") by and between Assignor, as Seller, and Assignee, as Purchaser. Capitalized terms not otherwise defined herein shall have the meaning given to them in the Agreement.

B. Assignor and Assignee have also agreed to complete an assignment and transfer of all of Assignor and its affiliate(s) right, title and interest in and to all of the intangible property directly or indirectly related to the real property legally described on <u>Exhibit A</u> attached hereto (the "Property"), on the terms and conditions contained herein.

C. Assignor now desires to assign and transfer to Assignee all of Assignor's right, title and interest in, to and under the Intangibles (defined below).

1. <u>Definition of Intangibles</u>. For purposes of this Assignment, "Intangibles" shall mean the following: (i) all licenses, contracts, permits, certificates of occupancy, approvals, dedications, or entitlements issued, approved or granted by federal, state or municipal authorities or otherwise in connection with the Property and its renovation, construction, use, maintenance, repair, leasing or operation; and (ii) all licenses, consents, easements, rights of way and approvals required from private parties to make use of utilities, to insure pedestrian ingress and egress to the Property and to insure continued use of any vaults under public rights-of-way presently used in the operation of the Property or contemplated to be used in any project to be located at the Property.

2. <u>Assignment</u>. For good and valuable consideration received by Assignor, the receipt and sufficiency of which are hereby acknowledged and agreed and to the maximum extent permitted by applicable law, Assignor hereby grants, transfers and assigns to Assignee all of its right, title and interest of Assignor in and to the Intangibles. To the extent that any affiliate(s) of Assignor are the direct or indirect owner of any Intangibles related to the Property, the Assignor shall cause such affiliate(s) to enter into an assignment in substantially the same form as this Assignment assigning such affiliate(s) right, title and interest in and to the Intangibles to the Assignee.

3. <u>Indemnity</u>. Assignor agrees to indemnify, protect, defend and hold Assignee and its officers, directors, members, partners, shareholders, employees and agents harmless from and against any third party loss, cost, damage, claim, liability or expense (including reasonable attorneys' fees and court costs) (collectively, "Losses") relating to the Intangibles and accruing any time prior to the Closing or relating to time periods prior to Closing, including without limitation, any amounts related to the Intangibles that are payable by Assignor pursuant to <u>Section 3</u> of this Assignment.

4. <u>Successors and Assigns</u>. This Assignment shall be binding upon and inure to the benefit of Assignor and Assignee and their respective successors and assigns.

 <u>Counterparts</u>. This Assignment may be executed in any number of identical counterparts, any or all of which may contain the signatures of fewer than all of the parties but all of which shall be taken together as a single instrument.

Assignment of Intangibles - 1

6. <u>Governing Law</u>. This Assignment shall be governed and interpreted in accordance with the laws of the State of Missouri.

[Remainder of page intentionally blank]

90358942.5

Assignment of Intangibles - 2

IN WITNESS WHEREOF, the parties have executed this Assignment as of the Effective Date.

ASSIGNOR:

	, a	
By:		
By: Name:		
Its:		

ASSIGNEE:

By:_____ Name:_____ Its:

Assignment of Intangibles - 3

EXHIBIT A TO ASSIGNMENT OF INTANGIBLES

LEGAL DESCRIPTION

90358942.5

Assignment of Intangibles - 4

FIRST AMENDMENT TO REAL ESTATE SALE AGREEMENT

THIS FIRST AMENDMENT TO REAL ESTATE SALE AGREEMENT (this "<u>Amendment</u>") is made and entered into effective as of August ______, 2023, by and between GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE ALVIN J. BURKARD SR. TRUST UIT 11/24/99, AND GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE LAVERNE E. BURKARD TRUST UIT 11/24/99, as tenants in common (collectively, the "<u>Seller</u>") and ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company, its successors and assigns (the "<u>Purchaser</u>").

RECITALS

WHEREAS, Seller and Purchaser previously executed and delivered that certain Real Estate Sale Agreement dated August 18, 2023 (the "Agreement"); and

WHEREAS, the parties desire to amend the Agreement as set forth herein.

NOW, THEREFORE, for and in consideration of the foregoing premises, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

<u>1.</u> <u>Defined Terms</u>. Unless otherwise defined in this Amendment, each term used in this Amendment with its initial letter capitalized that has been specially defined in the Agreement shall have the same meaning herein as given to such term in the Agreement.

<u>2.</u> <u>Due Diligence Period</u>. Seller and Purchaser acknowledge and agree that the Due Diligence Period, as defined in Section 7(b) of the Agreement shall be revised from ninety (90) days after the Effective Date to one hundred eighty (180) days after the Effective Date.

<u>3.</u> Amendment to Property Representation. Seller and Purchaser hereby acknowledge and agree that Section 7(d) is hereby deleted in its entirety and replaced with the following:

On or prior to May 31, 2024 (the "CON Deadline"), Purchaser shall have obtained a Certificate of Need (the "CON") required by governmental authorities (the "Authorities") to permit Purchaser to operate an assisted/independent living facility on the Property (the "CON Contingency"). In the event Purchaser requires Seller's cooperation, then, at Purchaser's sole cost and expense, Purchaser and Seller shall cooperate in good faith to obtain the CON, and to provide to the applicable Authorities any information reasonably required for the same. Subject to Purchaser's satisfaction of the Submittals (as hereinafter defined), in the event the CON Contingency is not satisfied by the CON Deadline, Purchaser may terminate this Agreement by written notice delivered to Seller within ten (10) days after the CON Deadline, in which event the Escrow Agent shall return the Earnest Money to Purchaser and neither party shall have any further obligations under this Agreement except for those obligations which expressly survive the termination hereof. Purchaser shall diligently and in good faith prepare and submit the full application for the CON (the "Submittal") to the Authorities on or prior to January 31, 2024 (the "Submittal Deadline").

<u>4.</u> <u>Miscellaneous</u>. The Agreement, as hereby modified and amended by this Amendment, is hereby ratified and confirmed. All capitalized terms used herein and not otherwise defined shall have the same meaning as in the Agreement. The terms of this Amendment shall control in the event of a conflict between the Agreement and the Amendment. This Amendment may be

executed in counterparts, each of which shall be deemed to be an original, but all of which shall constitute one and the same instrument. This Amendment may be executed by PDF with the same force and effect as original signatures.

[remainder of page intentionally left blank; signature page follows]

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed as of the day and year first above written.

SELLER:

THE ALVIN J. BURKARD, SR TRUST UIT 11/24/99

By: Dail (Jalnulson) 1.0 TOP

Name: Gail A. Gabrielson Its: Co-Trustee

By: C

Name: Donna M. Hahn Its: Co-Trustee

THE LAVERNE E. BURKARD TRUST UIT 11/24/99

Tabuelson By: /

Name: Gail A. Gabrielson Its: Co-Trustee

By/

Name: Donna M. Hahn Its: Co-Trustee

PURCHASER:

ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company

By: OH Arnold Senior, LLC, a Missouri limited liability company

By:

Patrick E. O'Reilly, Manager

SECOND AMENDMENT TO REAL ESTATE SALE AGREEMENT

THIS SECOND AMENDMENT TO REAL ESTATE SALE AGREEMENT (this "Amendment") is made and entered into effective as of January 24, 2024, by and between GAIL A. GABRIELSON AND DONNA M. HAHN, CO-TRUSTEES OF THE ALVIN J. BURKARD SR. TRUST UIT 11/24/99, AND GAIL A. GABRIELSON AND DONNA M. HAHN. CO-TRUSTEES OF THE LAVERNE E. BURKARD TRUST UIT 11/24/99, as tenants in common (collectively, the "Seller") and ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company, its successors and assigns (the "Purchaser").

RECITALS

WHEREAS, Seller and Purchaser previously executed and delivered that certain Real Estate Sale Agreement dated August 18, 2023, as amended by that certain First Amendment to Real Estate Sale Agreement dated August 30, 2023 (the "Agreement"); and

WHEREAS, the parties desire to amend the Agreement as set forth herein

NOW, THEREFORE, for and in consideration of the foregoing premises, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

Defined Terms. Unless otherwise defined in this Amendment, each term used in this Amendment with its initial letter capitalized that has been specially defined in the Agreement shall have the same meaning herein as given to such term in the Agreement.

Extension of Due Diligence Period. Seller and Purchaser acknowledge and agree that the Due Diligence Period, as defined in Section 7(b) of the Agreement, shall be revised to expire at 11:59 p.m. local time on April 30, 2024.

Miscellaneous. The Agreement, as hereby modified and amended by this 3. Amendment, is hereby ratified and confirmed. All capitalized terms used herein and not otherwise defined shall have the same meaning as in the Agreement. The terms of this Amendment shall control in the event of a conflict between the Agreement and the Amendment. This Amendment may be executed in counterparts, each of which shall be deemed to be an original, but all of which shall constitute one and the same instrument. This Amendment may be executed by PDF with the same force and effect as original signatures.

[remainder of page intentionally left blank; signature page follows]

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed as of the day and year first above written.

SELLER:

THE ALVIN J. BURKARD, SR TRUST UIT 11/24/99

By:

Name: Gail A. Gabrielson Its: Co-Trustee

By: (he

Name: Donna M. Hahn Its: Co-Trustee

THE LAVERNE E. BURKARD TRUST UIT 11/24/99

By: Dail abrielson Name: Gail A. Gabrielson

Its: Co-Trustee

By: C

Name: Donna M. Hahn Its: Co-Trustee

PURCHASER:

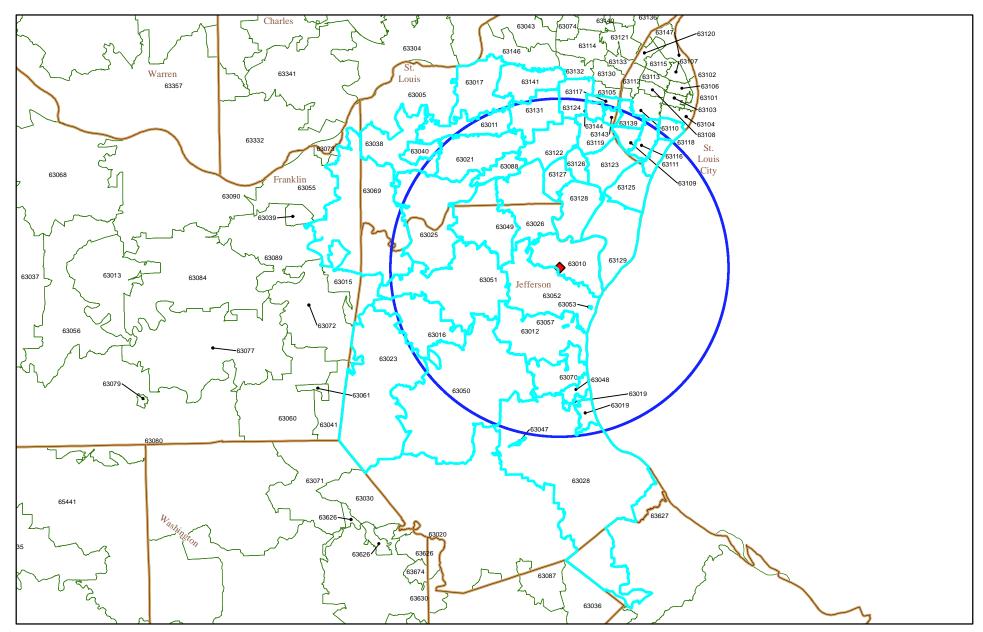
ARNOLD SENIOR LIVING, LLC, a Missouri limited liability company

By: OH Arnold Senior, LLC, a Missouri limited liability company

By: Patrick E. O'Reilly, Manage

CON 15 Mile Radius

(Lat: 38.418639 & Long: -90.412996)



	А	В	С	D	E	F	G	Н	I	J	К	L	М	N	0
1	POPI	ULATION	65+		Project Nur	nber:		Project A	ddress:	(38.4186	39, -90.412	2996)	-		
2		Zip In Radius	Pop in Zij	City in Zip	City Pop	% of City i ZIP	City Pop in ZIP	Total Cities Pop in Zip	, Zip Pop W/O Cities' Po	% of Zip Area in p Radius	Zip Pop i	% City in Zi & Radius	p City Pop in Zip & Radius	Pop in 7in 8	' Zip Pop w Cit & Pop in Zip 8 Radius
3 4 5	1	63010		Arnolc Imperial	4,183 597		4,183 60 0	4,243	2,927	100%		100% 10%	4,183 60 0	4,243	7,170
6 7 8	2	63011	8,366		}		0 0 0	0	8,366	50%	4,183		0 0 0	0	4,183
9 10 11	3	63012		Barnhart Imperial			555 30 0	585	714	100%	714	90% 5%	555 30 0	585	1,299
12 13 14	4	63016		Cedar Hil Cedar Hill Lakes	239 29	100% 100%	239 29 0	268	1,100	90%	990	100% 100%	239 29 0	268	1,258
15 16 17	5	63017	13,256		}		0 0 0	0	13,256	0%	0		0 0 0	0	0
18 19 20	6	63019		Crystal City Herculaneum			839 50 0	889	96	100%	96	80% 5%	839 50 0	889	985
21 22 23	7		8,846		{		0 0 0	0	8,846	95%			0 0 0	0	8,404
24 25 26 27	8		1,076	Durance Mill			0 0 0	0	1,076	5%	54	20%	0 0 0 77	0	54
28 29 30	9	63025 63026		LaBarque Creek		15%	77 34 0 1,015	111	2,137	90%	1,923	20% 15%	77 34 0 1,015	111	2,034
31 32 33		63026		Murphy Crystal City	}		1,015 0 0 210	2,648	5,507	25%	5,507	80% 0%	0	2,199	6,522 3,106
34 35 36		63038		Festus Herculaneum	2,388 1,000	100%	2,388 50 0	0	1,125	5%		<u>90%</u> 5%	2,149 50 0	0	56
37 38 39		63040					0 0 0	0	1,123	0%	0		0	0	0
40 41 42		63048		Herculaneum		85%	0 0 850	889	90	100%	90	85%	0 0 850	889	979
43 44 45		63049		Pevely Byrnes Mil	773	5%	39 0 19	929	1,676	100%		5% 5%	39 0 19	929	2,605
46 47 48 49				High Ridge Murphy Parkdale Peaceful Village	607 1,269 45 4	100% 20% 100% 100%	607 254 45 4					100% 20% 100% 100%	607 254 45 4		
50 51 52		63050		Hillsborc			399 0 0	399	2,809	60%		50%	200 0 0	200	1,885
53 54 55 56		63051	, ,	Byrnes Mil LaBarque Creek Scotsdale	37	40% 100%	287 92 <u>37</u>	416	1,848	90%	1,663	75% 30% 100%	287 69 <u>37</u>	393	2,056
50 57 58 59		63052		Imperial Kimmswick Kimmswick		30%	507 6 0 13	513	3,285	100%		85% 30%	507 6 0 13	513	3,798
60 61 62		63053		Kimmswick Barnhart			0 0 62	62	-4	100%		70%	0 0 62	62	9
63 64 65		63069		Gray Summit	2		0 0 0 110	1,412	1,432	100%		0%	0 0 0 0	0	143
66 67 68				LaBarque Creek Lake Tekakwitha Pacific	229 38 1,195	30% 100% 100%	69 38 1,195					20% 0% 0%	0		
69 70 71		63070		Herculaneum Horine Pevely		100%	50 266 734	1,050	367	100%		5% 100% 95%	50 266 734	1,050	1,417
72 73 74 75		63088			}		0 0 0	0	1,606	100%			0 0 0	0	1,606
75 76 77 78		63109	, ,				0 0 0	0	4,568	100%			0 0 0 0	0	4,568
79 80 81		63111 63116					0 0 0	0	2,924	90%	2,924		0 0 0	0	2,924
82 83 84		63116			{		0 0 0	0	1,477	5%			0 0 0 0	0	74
85 86 87		63118					0 0 0	0	2,265	10%	227		0	0	227
88 89 90		63119			2		0 0 0		7,912	100%			0 0 0	0	7,912

Page 1

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93	30	63122	8,923				0	0	8,923	100%	8,923		0	0	8,923
94 95							0						0 0		
96	31	63123	12,048				0	0	12,048	100%	12,048		0	0	12,048
97 98					}		0						0		
99	32	63124	3,583				0	0	3,583	40%	1,433		0	0	1,433
100 101					}		0						0		
101	33	63125	7,851				0	0	7,851	100%	7,851		0	0	7,851
103 104							0 0						0		
104	34	63126	4,251				0	0	4,251	100%	4,251		0	0	4,251
106 107							0						0 0		
108	35	63127	1,904				0	0	1,904	100%	1,904		0	0	1,904
109 110							0						0		
111	36	63128	9,830				0	0	9,830	100%	9,830		0	0	9,830
112 113							0						0 0		
114	37	63129	10,819				0		10,819	100%	10,819		0	0	10,819
115 116							0						0 0		
117	38	63131	4,319				0	0	4,319	90%	3,887		0	0	3,887
118 119							0						0		
120	39	63139	3,362				0	0	3,362	60%	2,017		0	0	2,017
121 122							0						0 0		
123	40	63141	5,599				0	0	5,599	0%	0		0	0	0
124 125							0						0 0		
126	41	63143	985				0	0	985	100%	985		0	0	985
127 128							0						0		
129	42	63144	1,510				0	0	1,510	100%	1,510		0	0	1,510
130 131							0						0 0		
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133			178,411		24,879		15,442	15,442	162,969		122,796		13,359	13,359	136,155
134 135	Rev	05/2013												Bed Need	3403.87425
133	Rev.	03/2013	i	;		:								beu weed	5405.67425



SERVICE-SPECIFIC REVENUES AND EXPENSES

Project Title:

Project #:

Historical Financial Data for Latest Three Full Years plus Projections Through Three Full Years Beyond Project Completion

e an individual form for each affected service with a ficient number of copies of this form to cover entire period, d fill in the years in the appropriate blanks.	 Year	
Amount of Utilization:*		
Revenue:		
Average Charge**	 	
Gross Revenue	 	
Revenue Deductions	 	
Operating Revenue	 	
Other Revenue	 	
TOTAL REVENUE	 	
Expenses:		
Direct Expenses		
Salaries		
Fees	 	
Supplies	 	
Other	 	
TOTAL DIRECT	 	
Indirect Expenses		
Depreciation	 	
Interest***	 	
Rent/Lease	 	
Overhead****	 	
TOTAL INDIRECT	 	
TOTAL EXPENSES	 	
NET INCOME (LOSS):		

*Utilization will be measured in "patient days" for licensed beds, "procedures" for equipment, or other appropriate units of measure specific to the service affected.

**Indicate how the average charge/procedure was calculated.

***Only on long term debt, not construction.

****Indicate how overhead was calculated.



Certificate of Need Program SERVICE-SPECIFIC REVENUES AND EXPENSES

Project Title: Arnold Senior Living

Project #:

Historical Financial Data for Latest Three Full Years plus Projections Through Three Full Years Beyond Project Completion

Ise an Individual form for each affected service with a ufficient number of copies of this form to cover entire period and fill in the years in the appropriate blanks.	2029	Year 2030	
Amount of Utilization:*	23,452	23,452	
Revenue:			
Average Charge**	\$233	\$240	
Gross Revenue	\$5,469,842	\$5,619,868	\$0
Revenue Deductions	124,125	0	
Operating Revenue	5,345,717	5,619,882	0
Other Revenue	0	0	0
TOTAL REVENUE	\$5,345,717	\$5,619,882	\$0
Expenses:			
Direct Expenses			
Salaries	2,147,000	2,195,815	
Fees	191,676	196,044	
Supplies	294,495	300,447	
Other	511,060	523,260	
TOTAL DIRECT	\$3,144,231	\$3,215,566	\$0
Indirect Expenses			
Depreciation	537,549	537,549	8 <u>1</u>
Interest***	862,362	848,597	
Rent/Lease	0	0	0
Overhead****	0	0	0
TOTAL INDIRECT	\$1,399,911	\$1,386,146	\$0
TOTAL EXPENSES	\$4,544,142	\$4,601,712	<u>\$0</u>
NET INCOME (LOSS):	\$801,575	\$1,018,170	\$0

*Utilization will be measured in "patient days" for licensed beds, "procedures" for equipment, or other appropriate units of measure specific to the service affected.

**Indicate how the average charge/procedure was calculated.

***Only on long term debt, not construction.

****Indicate how overhead was calculated.



MISSOURI SENATE JEFFERSON CITY

MARY ELIZABETH COLEMAN SENATOR, 22ND DISTRICT

February 5, 2024

Certificate of Need Program Department of Health and Senior Services P.O. Box 570 Jefferson City, MO 65102

Re: Arnold Senior Living, LLC, CON Application #6085RS

Dear Staff and Committee:

I am writing in support of Arnold Senior Living, LLC's proposed plan for the construction of a new assisted living facility near the intersection of Vogel Rd & Old Lemay Ferry Rd, Windsor Township, MO 63010 in a suburb of the city of Arnold, MO.

The new development will be a benefit for Arnold's senior citizens, offering a continuum of care through all stages of the aging process with modern technology to promote wellness and longevity. This new senior community will be developed by O'Reilly Development, which has years of experience in several types of housing, including senior, student, and affordable housing. Missouri-based senior housing industry leader, Arrow Senior Living Management, will oversee operations.

I know the development and management team is committed to quality, dignified care for Arnold area seniors. With their proven track record and innovative hands-on approach, I am confident in their ability to bring benefit to seniors, their families, employees, and the Arnold area by meeting this healthcare need.

With this approach and commitment by the development and management team, and the benefits to the community in mind, I enthusiastically support their efforts in this application for a certificate of need.

Thank you for your prompt and thoughtful consideration of this matter.

Sincerely.

Macan

Senator Mary Elizabeth Coleman

February 1, 2024

Certificate of Need Program Department of Health and Senior Services P.O. Box 570 Jefferson City, MO 65102

Re: Arnold Senior Living, LLC, CON Application #6085RS

Dear Staff and Committee:

I am writing in support of Arnold Senior Living, LLC's proposed plan for the construction of a new assisted living facility near the intersection of Vogel Rd & Old Lemay Ferry Rd, Windsor Township, MO 63010 in a suburb of the city of Arnold, MO.

I believe a development like this that offers a range of care through all parts of the aging process will be a benefit to Arnold's senior citizens. From what I know about the organizations involved through first hand experience their use of modern technology and a true hands on approach to promote wellness and longevity is second to none. This new senior community will be developed by O'Reilly Development, which has years of experience in several types of housing, including senior, student, and affordable housing. Missouri-based senior housing industry leader, Arrow Senior Living Management, will oversee operations.

I have experienced first hand the gracious and loving care Arrow exemplifies to all resident in their community as my paternal grandmother was a resident and one of their communities in St. Charles until she passed. My husband has been in the senior living business for almost 15 years and he too was truly impressed and the quality and dignified care the staff showed everyone any time we would visit. I am confident that the team developing and manging these properties are committed to the residents they server every day and it will be no different for our Arnold area seniors. I know there is no better organization to meet this significant healthcare need in our community bringing benefits to not only seniors, but also their families, the employees, and the Arnold area as a whole.

With this approach and commitment by the development and management team, and the benefits to the community in mind, I enthusiastically support their efforts in this application for a certificate of need.

Thank you for your prompt and thoughtful consideration of this matter.

Sincerely,

Micole Bockmeyn

Nicole Brockmeyer 2182 San Simeon Dr Arnold, MO 63010

ST. LOUIS POST-DISPATCH

AFFIDAVIT OF PUBLICATION

Graves Garrett 1100 Main St., Ste. 2700 Kansas City, MO 64105 Attn: Christina Black (Affidavit Enclosed)

Ad Number – 126204 – PO# Christina Black - Description: Arnold Senior Living, LLC is seeking Certificate of Need approval to develop and construct a 78-bed assisted living facility...- (Project No. 6085RS).

THE ATTACHED ADVERTISEMENT WAS PUBLISHED

In the St. Louis Post-Dispatch on the following date(s): 2/5/2024

A version of the ad also appeared on STLtoday.com Starting: 2/5/2024

PAN COMPANY REPRESENTATIVE

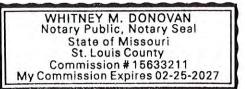
Arnold Senior Living, LLC is seeking Certificate of Need approval to develop and construct a 78-bed assisted living facility with memory care units at the northeast corner of Vogel Road and Old Lemay Ferry Road in Arnold, Missouri 63010 (Project No. 6085RS). If you have any comments or concerns, please feel free to direct them to Attorney Cody Hagan at 1100 Main Street, Suite 2700, Kansas City, MO 64105, (816) 256-3181, or chagan@gravesgarrett.com.

SWORN TO AND SUBSCRIBED BEFORE ME THIS HOWAY 5th, 2024

NOTARY PUBLIC, CITY OF ST.LOUIS

901 N. TENTH ST., ST LOUIS MO 63101

PHONE 314-340-8000





P.O. Box 159 • 503 N. Second Street • Festus, MO 63028 636-937-7501 • 636-931-7560 • Fax 636-931-2226

Publishers of Jefferson County Leader Arnold-Imperial Leader West Side Leader Eureka Leader <u>www.myleaderpaper.com</u> ads@leaderpublications.biz (sales) news@leaderpublications.biz (news)

February 13, 2024

Graves Garret Greim 1100 Main St, Suite 2700 Kansas City, MO 64114

Notice of Arnold Senior Living CON, ran in the Jefferson County Leader, Arnold-Imperial Leader, West Side Leader, and on the website February 8, 2024.



Patty Smallegan Office Manager

to before me this 13th day of February 2024.

Peggy Scott #18256979 Notary Public

GGY SCO PL SON EXPIRES NOTARY PUBLIC NOTARY SEAL COMMISSION SEAL COMMISSION FRSON CO O TERSON CO TERSON

My commission expires June 4, 2026.

Attestation of Compliance

I, Cody Hagan, certify that, to the best of my knowledge and belief, have followed all applicable regulations regarding notifying surrounding facilities of the application submitted to the Missouri Health Facilities Review Committee by Arnold Senior Living for the establishment of a 78-bed assisted living facility with memory care units by letter dated January 31, 2024.

Signature: 10 My Hype

Date: <u>2/22/2</u>4

I, <u>Rebekch Bodell</u>, a notary public in and for the State of Missouri do hereby certify that Cody Hagan, whose name is signed to the writing above, has this day acknowledged the same before me.

Date: 2 22 24

Notary Public

REBEKAH BADELL NOTARY PUBLIC - NOTARY SEAL STATE OF MISSOURI MY COMMISSION EXPIRES MARCH 29, 2025 PLATTE COUNTY COMMISSION #17050857

County	Facility Name	Address	City	Zip
Jefferson	Autumn Ridge Residences	300 Autumn Ridge Dr	Herculaneum	63048
Jefferson	Cedarhurst of Arnold	2069 MO State Road	Arnold	63010
Jefferson	Colonial House of Festus II (Re-opened 5/31/22)	129 Gray St	Festus	63028
Jefferson	Keaton Center	120 North Mill St	Festus	63028
Jefferson	Magnolia House	204 Grand Ave	Festus	63028
Jefferson	Meadowview Memory Care	100 Woodland Court	Arnold	63010
Jefferson	My Place Residential Care, L.C.	23 North Sixth St	Festus	63028
Jefferson	Pine Valley at the Woodlands	620 Woodland Meadows	Arnold	63010
Jefferson	Sunnyhill Residential Care Facility	134 Gray St	Festus	63028
Jefferson	Crystal Oaks	1500 Calvary Church Rd	Festus	63028
St Louis	Aberdeen Heights	505 Couch Ave	Kirkwood	63122
St Louis	Anthology of Clayton View	8825 Eager Road	St. Louis	63144
St Louis	Anthology of Town & Country	1020 Woods Mill Rd	Town & Country	63017
St Louis	Applegate Retirement Home	1204 Telegraph Rd	St Louis	63125
St Louis	Ascension Living Sherbrooke Village	4005 Ripa Ave	St Louis	63125
St Louis	Assisted Living at Charless Village	5943 Telegraph Rd	St Louis	63129
St Louis	Avalon Memory Care	5342 Butler Hill Road	St Louis	63128
St Louis	Bethesda Hawthorne Place	1111 South Berry Road	St Louis	63122
St Louis	Brookdale West County	785 Henry Ave	Ballwin	63011
St Louis	Cape Albeon	3300 Lake Bend Dr	Valley Park	63088
St Louis	Cedarhurst of Des Peres	12826 Daylight Circle	St. Louis	63131
St Louis	Cedarhurst of Tesson Heights	12335 West Bend Dr	St Louis	63128
St Louis	Dougherty Ferry Assisted Living & Memory Care	2929 Dougherty Ferry Road	Saint Louis	63122
St Louis	Family Partners Home LLC	232 Creve Coeur Ave	Saint Louis	63011
St Louis	Family Partners Manchester (Opened 6/4/21, licensed 12 beds)	351 Forest Summit Court	Manchester	63021
St Louis	Fountains of West County AL, LLC, The	15822 Clayton Road	Ellisville	63011
St Louis	Friendship Village Assisted Living & Memory Care (2)	12777 Pointe Dr.	St. Louis	63127
St Louis	Garden Villas of Meramec Valley (CON App 3/5/18)	1 Arbor Terrace	Fenton	63026
St Louis	Garden Villas South	13457 Tesson Ferry Road	St Louis	63128
St Louis	Grande at Laumeier Park, The	12470 Rott Road	Sunset Hills	63127
St Louis	Laclede Commons	727 S Laclede Station Rd	St Louis	63119
St Louis	Lutheran Senior Services at Meramec Bluffs	50 Meramec Trail Dr	Ballwin	63021
St Louis	Marymount Manor	313 Augustine Rd	Eureka	63025
St Louis	Mattis Pointe-Assisted Living by Americare	4962 Mattis Road	St. Louis	63128
St Louis	Mari de Villa (CON App 11/4/19)	13900 Clayton Rd	Town and Country	63017
St Louis	Mother Of Perpetual Help Residence, Inc	7609 Watson Rd	, St Louis	63119

St Louis	Nazareth Living Center	#2 Nazareth Lane	St Louis	63129
St Louis	Richmond Terrace Assisted Living	1633 Laclede Station Rd	St Louis	63117
St Louis	Southview Assisted Living	9916 Reavis Rd	Affton	63123
St Louis	Sunrise of Webster Groves	45 East Lockwood	St Louis	63119
St Louis	Sylvan House	30 Sherman Rd	St Louis	63125
St Louis	The Collins House (CON App. 01/04/22)	102 and 104 Collins Drive	Festus	63028
St Louis	Topwood Home, LLC (CON App. 11/10/22)	4 Topwood Dr	Manchester	63011
St Louis	Vantage Pointe at Adworth Drive (CON App. 1/7/19)	1025 & 1031 Adworth Drive	Mehlville	63125
St Louis	Westview at Ellisville Assisted Living	27 Reinke Rd	Ellisville	63021
St Louis City	Carondelet Retirement Manor	6811 Michigan	St Louis	63111
St Louis City	Chateau Ann Marie	7700 Minnesota Ave	St. Louis	63111
St Louis City	Holly Hills Retirement Home	6421 Minnesota	St Louis	63111
St Louis City	Kasey Paige Assisted Living	3715 Jamieson Ave	St Louis	63109
St Louis City	Riverview, The	5500 South Broadway	St Louis	63111
St Louis City	St Louis Hills Assisted Living and Memory Care	6543 Chippewa St	St Louis	63109
St Louis City	St. Louis Altenheim (CON App. 11/10/22)	5408 South Broadway	St. Louis	63111



Cody S. Hagan 816.285.3055 phone 816.256.5958 fax chagan@gravesgarrett.com

January 31, 2024

<u>Via USPS</u> Aberdeen Heights Attn: Administrator **505 Couch Ave** Kirkwood, Missouri 63122

Re: Arnold Senior Living - Project No. 6085 RS

To Whom it May Concern:

Please be advised that Arnold Senior Living, LLC will submit and/or has submitted a Certificate of Need application to develop and construct a 78-bed assisted living facility with memory care units at the northeast corner of Vogel Road and Old Lemay Ferry Road in Arnold, Missouri 63010.

Sincerely,

Votany Hyr

Cody S. Hagan

DIVIDER III

Service-Specific Criteria and Standards

Divider III: Service-Specific Criteria and Standards

1. For ICF/SNF beds, address the population-based bed need methodology of fifty-three (53) beds per one thousand (1,000) population age sixty-five (65) and older. N/A

2. For RCF/ALF beds, address the population-based bed need methodology of twentyfive (25) beds per one thousand (1,000) population age sixty-five (65) and older.

The population and map data provided by the Department of Health and Senior Services indicated a population of 136,155 aged 65 and older within a 15-mile radius of Project #6085 RS. See Attachments 3-2.1 and 3-2.2. The Department of Health and Senior Services six-quarter summary showed an RCF/ALF inventory of 3,664 licensed and available beds within a 15-mile radius of Project #6085 RS. See Attachment 3-2.3. Based on this data, there is a 260-bed surplus.

Unmet Need = (2.5% x P) - U

Where:

25 = RCF/ALF need rate per 1,000 persons aged 65 or older P = Projected population within a 15-mile radius U = Number of existing licensed and available beds within 15mile radius

Unmet Need = $(0.025 \times 136, 155) - 3,664 = -260$ beds

3. For LTCH beds, address the population-based bed need methodology of one-tenth (0.1) bed per one thousand (1,000) population.

N/A

4. Document any alternate need methodology used to determine the need for additional beds such as Alzheimer's, mental health, or other specialty beds.

The standard 15-mile need analysis indicates a current surplus of 260 beds. However, that figure significantly underrepresents the actual market need within the 15-mile radius.

a. The actual, observed need within a 15-mile radius of the proposed facility is at least 935 beds when adjusting for necessary factors.

The need for ALF units in Jefferson County—the county where Project #6085RS will be located—is well-documented. According to this Committee's 2023 publication of "Assisted Living and Residential Care Occupancy and Bed Need Summary by County," Jefferson County has a need for 440 ALF beds, the second highest of any county in the state. For this project, however, the default formula produces a surplus in this area due to the inclusion of St. Louis City. By removing this skewed data, we quickly see that the

Committee's publication—which indicates the existence of a substantial need in Jefferson County—is not wrong.

First, 418 available beds in the 15-mile radius are located within St. Louis City. Arnold, the location of this project, is a significantly more rural area than St. Louis City. Many of its residents have lived in Arnold for the entirety of their lives and have no interest in living in an urban environment. Therefore, as a practical matter, residents of Arnold and the surrounding rural areas are not going to consider an ALF facility located in St. Louis City. When St. Louis City beds are excluded from the bed inventory, the resulting inventory for the 15-mile radius is 3,246, which results in an *actual need* of 158 beds.

This need in Jefferson County is further evidenced by the 10-mile radius data, which removes St. Louis City from the evaluation. When utilizing data for a 10-mile radius, the projected population is 62,453, which results in a need of 1,561 beds. Meanwhile, there are 993 "licensed and available" beds within this 10-mile radius. Thus, according to the default formula, there is a shortage of 568 beds in this area, indicating there is, indeed, a need for ALF units in the Arnold area when St. Louis City is removed from the analysis. See Attachment 3-4.1.

Second, many of the licensed and available beds in the 15-mile radius are chronically underutilized and should be excluded from the bed inventory. The total occupancy rate across all facilities in the 15-mile radius (minus those in St. Louis City) over the past six quarters is approximately 76%. Therefore, approximately 777 of the currently licensed and available beds in the 15-mile radius (minus St. Louis City) are chronically underused. These chronically underused beds are exemplified by six facilities that have an average occupancy rate below 60% over the last six quarters, including two facilities that have averaged less than 40% occupancy. When these chronically underused beds are excluded from the bed inventory, the actual inventory for the 15-mile radius is 2,469 (3,664 - 418 - 777), which results in an *actual need* of 935 beds.

Third, 471 of the 3,388 currently available beds in the 15-mile radius are located in residential care facilities (RCFs). RCF facilities are increasingly serving different populations than those of ALFs and those on which the need analysis regulation is based. Specifically, RCFs are trending toward providing mental health services and many of their patients are younger than 65 years of age. For example, Sunnyhill Residential Care Facility is located in the neighboring town of Festus. It is licensed for 20 RCF beds and advertises as a "support [for] people with developmental disabilities." Or similarly, Marymount Manor is located in Eureka and is licensed for 100 RCF beds. They advertise as a rehabilitation facility for "those who are ready to leave the hospital but not yet ready to go home." These facilities are included in the licensed and available bed count, yet they are

not actually geared toward the 65 and older demographic. Other factors, including building design and skilled staffing that cannot accommodate an aging population, contribute to RCF facilities serving younger populations. Thus, an unknown number of RCF beds are not realistically available for persons over 65 years of age, and the actual bed need of the 15-mile radius is likely higher than 935 beds given the number of RCF beds in the area.

By removing the St. Louis City beds and the chronically underutilized beds in this area, the default formula renders a real-world need of at least 935 beds. The actual need is likely even higher given the number of RCF beds in the area, which are increasingly offering divergent services from ALF facilities. Applicant's proposed community will help satisfy this real and observed need, providing 78 of the 935 needed ALF beds.

b. Applicant's proposed facility is substantially different from the current options

Applicant's proposed facility will differentiate itself from current facilities in the area by using Foresite Eldercare's state-of-the-art 2-D imaging technology in its rooms to ensure the highest level of care for its residents. Foresite Eldercare will enable Arnold Senior Living to monitor important data regarding each resident, including the resident's vitals, gait, and other information necessary to provide residents with the highest quality of care. The 2-D imaging and detection will also be utilized to reduce risk of falls—and to decrease response times when falls do occur.

Moreover, the proposed facility will be co-located with a 98-unit independent living facility, from which an average of 20% of residents eventually move to ALF facilities. Accordingly, applicant's new, co-located independent living community could supply a large percentage of the proposed ALF community's population after both reach stabilization. The proposed ALF facility will meet the bed need in its market with modern facilities designed to improve the continuum of care for Arnold residents and improve overall quality of living and patient care in the market.

Finally, interviews with local health care professional revealed a strong desire for more options in the area, especially more affordable options. The current, affordable options in the area are not of strong enough quality with many utilizing out-of-date facilities and offering few amenities and services. This facility can likely meet some of that need. Rent will start at market average, but market average is \$1,000 less than the newest community in the area.

5. For any proposed facility which is designed and operated exclusively for persons with acquired human immunodeficiency syndrome (AIDS) provide information to justify the need for the type of beds being proposed.

N/A

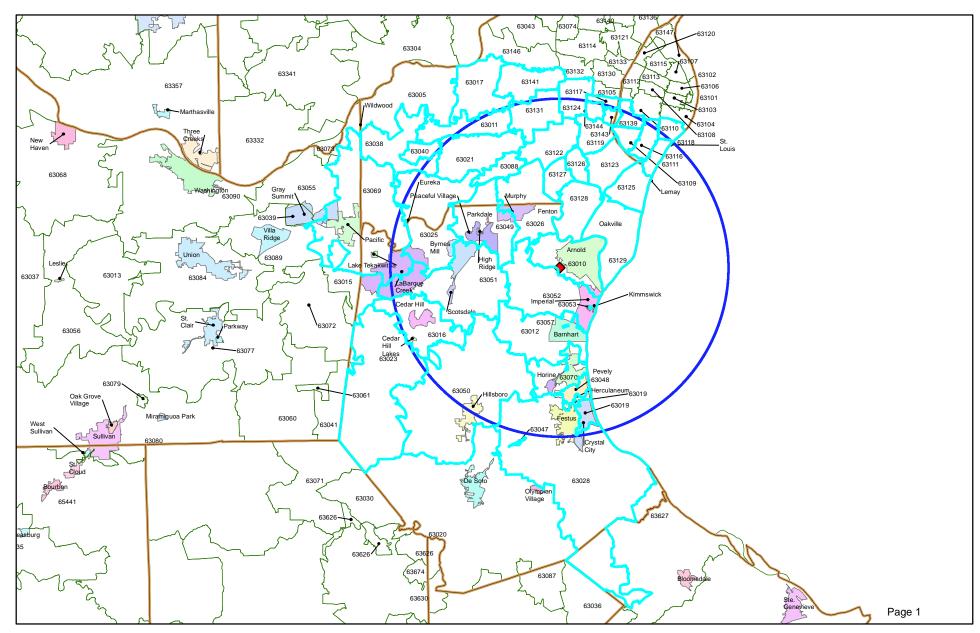
6. If the project is to add beds to an existing facility, has the facility received a Notice of Noncompliance within the last 18 months as a result of a survey, inspection or complaint investigation? If the answer is yes, explain.

N/A

DIVIDER III Attachments

CON 15 Mile Radius

(Lat: 38.418639 & Long: -90.412996)



	Α	В	С	D	E	F	G	Н	l	J	K	L	М	N	0
1	POPU	JLATION (65+		Project Num	ber:		Project A	ddress:	(38.41863	89, -90.4129	996)			
2		Zip In Radius	Pop in Zip	City in Zip	City Pop	% of City in ZIP	City Pop in ZIP	Total Cities' Pop in Zip	Zip Pop W/O Cities' Pop	% of Zip Area in Radius	Zip Pop in Radius W/O Cities' Pop	% City in Zip	City Pop in Zip & Radius	Total Cities' Pop in Zip & Radius	Zip Pop w City Pop in Zip & Radius
3	1	63010	7,170	Arnold	4,183	100%	4,183	4,243	2,927	100%	2,927	100%	4,183	4,243	7,170
4				Imperial	597	10%	60					10%	60		
6	2	63011	8,366				0	0	8,366	50%	4,183		0	0	4,183
7	2	05011	8,500				0	0	8,500	5070	4,105		0	0	4,105
8							0						0		
9	3	63012	1,299	Barnhart	617	90%	555	585	714	100%	714	90%	555	585	1,299
10				Imperial	597	5%	30					5%	30		
11							0						0		
12 13	4	63016	1,368	Cedar Hill Cedar Hill Lakes	239 29	100% 100%	239 29	268	1,100	90%	990	100% 100%	239 29	268	1,258
14					29	100%	0					100%	0		
15	5	63017	13,256				0	0	13,256	0%	0		0	0	0
16							0						0		
17							0						0		
18	6	63019	985	Crystal City	1,049	80%	839	889	96	100%	96	80%	839	889	985
19 20				Herculaneum	1,000	5%						5%	50		
21	7	63021	8,846				0	0	8,846	95%	8,404		0	0	8,404
22	,	05021	0,040				0	U	0,040	5570	0,404		0	Ū	0,404
23 24							0						0		
24	8	63023	1,076				0	0	1,076	5%	54		0	0	54
25 26							0						0		
26		62025	2.240			2.00/	0			000/	4.000	2001	0		2.024
27 28	9	63025		Byrnes Mill LaBarque Creek	383 229	20% 15%	77 34	111	2,137	90%	1,923	20% 15%	77 34	111	2,034
29				Labarque Creek	229	15%	0					1376	0		
30	10	63026	6,522	Murphy	1,269	80%	1,015	1,015	5,507	100%	5,507	80%	1,015	1,015	6,522
31							0						0		
32							0						0		
33 34	11	63028	6,275	Crystal City	1,049	20%	210	2,648	3,627	25%	907	0%	0	2,199	3,106
34				Festus Herculaneum	2,388	100% 5%	2,388 50					90% 5%	2,149 50		
36	12	63038	1,125		1,000	5%	<u> </u>	0	1,125	5%	56	370	0	0	56
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38 39 40							0						0		
39	13	63040	1,000				0	0	1,000	0%	0		0	0	0
40							0						0		
41	14	62049	070	Hereileneum	1.000	0504	0	000	00	100%	00	050/	0	000	070
42	14	63048		Herculaneum Pevely	1,000 773	85% 5%		889	90	100%	90	85% 5%	850 39	889	979
42 43 44 45 46 47 48 49					115	J70	0					570	0		
45	15	63049	2,605	Byrnes Mill	383	5%		929	1,676	100%	1,676	5%	19	929	2,605
46			-	High Ridge	607	100%	607					100%	607		
47				Murphy	1,269	20%	254					20%	254		
48				Parkdale	45	100%	45					100%	45		
49				Peaceful Village	4	100%	4					100%	4		

Page 1 1

	Α	В	С	D	E	F	G	Н	I	J	К	L	М	N	0
50	16	63050	3,208	Hillsboro	399	100%	399	399	2,809	60%	1,685	50%	200	200	1,885
51							0						0		
52 53							0						0		
53	17	63051	2,264	Byrnes Mill	383	75%	287	416	1,848	90%	1,663	75%	287	393	2,056
54 55				LaBarque Creek	229	40%	92					30%	69		
55				Scotsdale	37	100%	37					100%	37		
56 57	18	63052	3,798	Imperial	597	85%	507	513	3,285	100%	3,285	85%	507	513	3,798
57				Kimmswick	19	30%	6					30%	6		
58							0						0		
59	19	63053	9	Kimmswick	19	70%	13	13	-4	100%	-4	70%	13	13	9
60							0						0		
61							0						0		
62	20	63057	92	Barnhart	617	10%	62	62	30	100%	30	10%	62	62	92
63							0						0		
64							0						0		
65	21	63069	2,844	Gray Summit	368	30%	110	1,412	1,432	10%	143	0%	0	0	143
66 67				LaBarque Creek	229	30%	69					20%			
68				Lake Tekakwitha	38	100%	38					0%	0		
69		62070		Pacific	1,195	100%	1,195	4 050		4.0.00/	267	0%	0	4.050	4.447
70	22	63070	1,417	Herculaneum	1,000	5%	50	1,050	367	100%	367	5%	50	1,050	1,417
70				Horine	266	100%	266					100%	266		
				Pevely	773	95%	734					95%	734		
72 73	23	63088	1,606				0	0	1,606	100%	1,606		0	0	1,606
73 74							0						0		
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79 80							0						0		
81	26	62446	5 0 2 2			_	0		F 022	00%	E 224		0		5 224
82	26	63116	5,923				0	0	5,923	90%	5,331		0	0	5,331
83							0						0		
84	27	63117	1,477			_	0	0	1,477	5%	74		0	0	74
85	27	03117	1,477				0	0	1,477	5%	74		0	0	74
86							0						0		
87	28	63118	2,265			_	0	0	2,265	10%	227		0	0	227
87 88 89	20	05110	2,205				0	U	2,205	1070	221		0	U	227
89							0						0		
90	29	63119	7,912			_	0	0	7,912	100%	7,912		0	0	7,912
91	25	05115	7,512				0	Ū	7,512	10070	7,512		0	Ũ	7,512
92							0						0		
	30	63122	8,923			_	0	0	8,923	100%	8,923		0	0	8,923
94	50	00122	0,525				0	U	0,525	100/0	0,525		0	J J	0,525
95							0						0		
93 94 95 96 97 98 99 100	31	63123	12,048			_	0	0	12,048	100%	12,048		0	0	12,048
97	51	00120	12,010				0	Ū	12,010	100/0	12,010		0	Ũ	12,010
98							0						0		
99	32	63124	3,583			_	0	0	3,583	40%	1,433		0	0	1,433
100			2,200				0	Ŭ	0,000		2,100		0	, in the second s	2,.55
101							0						0		
102	33	63125	7,851			_	0	0	7,851	100%	7,851		0	0	7,851
103			,				0		.,		,		0		,
104							0						0		
105	34	63126	4,251				0	0	4,251	100%	4,251		0	0	4,251
		00120	.,=31			_	5	v	.,231	200/0	.,		2	2	.,_31

	Α	В	С	D	E	F	G	Н	I	J	K	L	М	N	0
106 107							0						0		
107							0						0		
108	35	63127	1,904				0	0	1,904	100%	1,904		0	0	1,904
109							0						0		
110							0						0		
111	36	63128	9,830				0	0	9,830	100%	9,830		0	0	9,830
112							0						0		
113							0						0		
114	37	63129	10,819				0	0	10,819	100%	10,819		0	0	10,819
115							0						0		
116							0						0		
117	38	63131	4,319				0	0	4,319	90%	3,887		0	0	3,887
118							0						0		
119							0						0		
120	39	63139	3,362				0	0	3,362	60%	2,017		0	0	2,017
121							0						0		
121 122 123							0						0		
123	40	63141	5,599				0	0	5,599	0%	0		0	0	0
124							0						0		
125							0						0		
126	41	63143	985				0	0	985	100%	985		0	0	985
127							0						0		
128							0						0		
129	42	63144	1,510				0	0	1,510	100%	1,510		0	0	1,510
127 128 129 130 131							0						0		
131							0						0		
132							0						0		
133 134			178,411		24,879		15,442	15,442	162,969		122,796		13,359	13,359	136,155
134															
135	Rev.	05/2013												Bed Need	3403.87425

County	Facility Name	Address	City	Zip	CON Approved		Licensed	d Beds	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	31	rd Qtr 202	3	Average Occup %
-			-	-		ALF	RCF	TOTAL	2022	2022	2022	2023	2023	Pat	Occup	Occup	
									Occup %	Occup %	Occup %		Occup %	Days	Days	%	
Jefferson	Autumn Ridge Residences	300 Autumn Ridge Dr	Herculaneum	63048	0	0	81	81		70.0%	72.8%	74.9%	74.1%	7,452	5,550	74.5%	61.5%
Jefferson	Cedarhurst of Arnold	2069 MO State Road	Arnold	63010	0	94	0	94		79.7%	79.9%	83.9%	94.2%	7,728	7,059	91.3%	85.8%
Jefferson	Colonial House of Festus II (Re-opened 5/31/22)	129 Gray St	Festus	63028	0	0	20	20		58.0%	86.2%	75.0%	75.0%	1,840	1,348	73.3%	73.5%
Jefferson	Crystal Oaks	1500 Calvary Church Rd	Festus	63028	0	60	0	60		69.7%	68.9%	68.8%	95.7%	4,324	4,062	93.9%	75.8%
Jefferson	Keaton Center (Closed 8/1/23)	120 North Mill St	Festus	63028	0	0	0	0	95.9%	100.0%	98.5%	92.3%	81.3%				93.4%
Jefferson	Magnolia House	204 Grand Ave	Festus	63028	0	0	12	12		98.4%	95.8%	98.8%	100.0%	1,104	1,104	100.0%	98.8%
Jefferson	Meadowview Memory Care	555 Woodland Villas Lane	Arnold	63010	0	24	0	24		90.8%	82.8%	82.6%	84.5%	2,208	1,827	82.7%	84.5%
Jefferson	My Place Residential Care, L.C.	23 North Sixth St	Festus	63028	0	44	0	44		95.5%	96.0%	99.6%	100.0%	4,048	3,942	97.4%	97.7%
Jefferson	Pine Valley at the Woodlands	620 Woodland Meadows	Arnold	63010	0	48	0	48		63.8%	69.3%	81.0%	85.6%	4,416	3,240	73.4%	72.7%
Jefferson	Sunnyhill Residential Care Facility	134 Gray St	Festus	63028	0	0	20	20		88.4%	85.0%	95.0%	90.0%	1,840	1,656	90.0%	91.0%
St Louis	Aberdeen Heights	505 Couch Ave	Kirkwood	63122	0	36	0	36		78.6%	80.8%	77.7%	82.6%	3,312	2,535	76.5%	78.1%
St Louis	Anthology of Clayton View	8825 Eager Road	St. Louis	63144	0	90	0	90		29.6%	30.0%	36.3%	37.8%	8,280	2,977	36.0%	33.9%
St Louis	Anthology of Town & Country	1020 Woods Mill Rd	Town & Country	63017	0	95	0	95		66.7%	67.4%	63.2%	66.6%	8,740	6,408	73.3%	66.7%
St Louis	Applegate Retirement Home	1204 Telegraph Rd	St Louis	63125	0	0	38	38		90.6%	91.2%	82.5%	84.2%				87.8%
St Louis	Ascension Living Sherbrooke Village	4005 Ripa Ave	St Louis	63125	0	88	0	88		47.8%	51.4%	55.3%	52.9%	8,096	4,241	52.4%	52.0%
St Louis	Assisted Living at Charless Village	5943 Telegraph Rd	St Louis	63129	0	18	0	18		92.8%	84.7%	85.2%	92.2%	1,656	1,506	90.9%	88.9%
St Louis	Avalon Memory Care	5342 Butler Hill Road	St Louis	63128	30	30	0	30		91.7%	96.0%	84.0%	96.0%	2,300	2,208	96.0%	91.9%
St Louis	Bethesda Hawthorne Place	1111 South Berry Road	St Louis	63122	0	66	0	66		84.4%	84.5%	86.0%	85.3%	6,072	5,061	83.3%	84.6%
St Louis	Brookdale West County	785 Henry Ave	Ballwin	63011	0	98	0	98		77.7%	64.6%	66.0%	66.1%	8,832	6,164	69.8%	68.1%
St Louis	Cape Albeon	3300 Lake Bend Dr	Valley Park	63088	0	100	0	100	78.4%	73.9%	79.7%	76.2%	78.4%	7,057	1,845	26.1%	68.7%
St Louis	Cedarhurst of Des Peres	12826 Daylight Circle	St. Louis	63131	0	76		76		78.2%	70.9%	77.3%	92.9%				79.8%
St Louis	Cedarhurst of Tesson Heights	12335 West Bend Dr	St Louis	63128	0	79		79		77.2%	80.0%	57.9%	67.9%	7,268	4,272	58.8%	67.2%
St Louis	Dougherty Ferry Assisted Living & Memory Care	2929 Dougherty Ferry Road		63122	0	110	0	110		41.1%	40.5%	35.4%	40.9%	10,120	4,119	40.7%	39.7%
St Louis	Family Partners Home LLC	232 Creve Coeur Ave	Saint Louis	63011	0	8	0	8	91.9%	99.2%	98.6%	100.0%	97.3%	736	345	46.9%	88.9%
St Louis	Family Partners Manchester (Opened 6/4/21)	351 Forest Summit Court	Manchester	63021	0	42	0	42		83.0%	96.5%	100.0%	100.0%	2,300	2,169	94.3%	95.4%
St Louis	Fountains of West County AL, LLC, The	15822 Clayton Road	Ellisville	63011	0	80	0	80		71.5%	75.7%	68.9%	72.9%	7,360	5,423	73.7%	72.1%
St Louis	Friendship Village Assisted Living & Memory Care (2)	12777 Pointe Dr.	St. Louis	63127	0	84	0	84	91.8%	89.9%	90.0%	90.1%	89.9%	7,242	6,512	89.9%	90.2%
St Louis	Garden Villas of Meramec Valley (CON App 3/5/18)	1 Arbor Terrace	Fenton	63026	60		0	0	= 1 001	0.5.00/							
St Louis	Garden Villas South	13457 Tesson Ferry Road	St Louis	63128	0	83	0	83		65.0%	67.2%	66.3%	62.8%	7,006	4,121	58.8%	65.7%
St Louis	Grande at Laumeier Park, The	12470 Rott Road	Sunset Hills	63127	0	98	0	98		47.6%	59.0%	57.3%	60.4%	9,016	6,292	69.8%	58.0%
St Louis	Laclede Commons	727 S Laclede Station Rd	St Louis	63119	0	242	0	242	82.7%	90.5%	91.9%	85.0%		11,868	11,109	93.6%	89.7%
St Louis	Lutheran Senior Services at Meramec Bluffs	50 Meramec Trail Dr	Ballwin	63021	0	100	0	100	93.9%	92.4%	91.1%	90.0%	89.9%	7,293	6,858	94.0%	91.9%
St Louis	Marymount Manor	313 Augustine Rd	Eureka	63025	0	0	100	100		49.6%	52.6%	51.9%	54.6%	4,232	2,296	54.3%	51.7%
St Louis	Mattis Pointe-Assisted Living by Americare	4962 Mattis Road	St. Louis	63128	0	120	0	120	53.7%	55.0%	55.8%	54.3%		11,040	6,176	55.9%	55.2%
St Louis	Mother Of Perpetual Help Residence, Inc	7609 Watson Rd	St Louis	63119	0	160	0	160	54.1%	57.5%	58.4%	62.3%		14,720	10,939	74.3%	63.0%
St Louis	Nazareth Living Center	#2 Nazareth Lane	St Louis	63129	0	114	0	114		94.2%	90.7%	93.0%	94.0%	10,488	9,796	93.4%	93.2%
St Louis	Richmond Terrace Assisted Living	1633 Laclede Station Rd	St Louis	63117	0	99	0	99		72.9%	70.9%	69.1%	76.3%	6,763	5,082	75.1%	73.3%
St Louis	Southview Assisted Living	9916 Reavis Rd	Affton	63123	0	116	0	116	71.5%	72.4%	72.8%	70.7%	73.0%	10,672	8,061	75.5%	72.7%
St Louis	Sunrise of Webster Groves	45 East Lockwood	St Louis	63119	0	90	0	90	67.8%	63.8%	57.0%						62.9%
St Louis	Sylvan House	30 Sherman Rd	St Louis	63125	0	0	40	40	85.0%	85.0%	85.0%	87.5%	85.0%	3,680	3,128	85.0%	85.4%
St Louis	The Collins House (CON App. 01/04/22)	102 and 104 Collins Drive	Festus	63028	8	0	0	0									
St Louis	Topwood Home, LLC (CON App. 11/10/22)	4 Topwood Dr	Manchester	63011	75	0	0	0									
St Louis	Vantage Pointe at Adworth Drive (CON App. 1/7/19)	1025 & 1031 Adworth Drive		63125	71	0	0	0									
St Louis	Westview at Ellisville Assisted Living	27 Reinke Rd	Ellisville	63021	0	99	0	99		50.7%	42.2%	55.6%	48.0%	9,108	4,351	47.8%	49.4%
St Louis City	Carondelet Retirement Manor (1/3 CON App licensed 7/18/23)	6811 Michigan	St Louis	63111	2	0	34	34		98.5%	95.5%	98.5%	97.8%	3,036	2,852	93.9%	96.9%
St Louis City	Chateau Ann Marie	7700 Minnesota Ave	St. Louis	63111	0	22	0	22		98.6%	100.0%	99.0%	96.3%	1,472	1,403	95.3%	98.2%
St Louis City	Holly Hills Retirement Home	6421 Minnesota	St Louis	63111	0	0	15	15		92.8%	88.5%	98.5%	98.1%	1,196	1,150	96.2%	94.4%
St Louis City	Kasey Paige Health Care Center	3715 Jamieson Ave	St Louis	63109	0	0	111	111	87.5%	80.1%	75.3%	82.0%	80.2%	10,212	8,280	81.1%	81.0%
St Louis City	Riverview, The (Closed 2/15/23)	5500 South Broadway	St Louis	63111	0	0	0	0	0.0%	0.0%	0.0%						0.0%
St Louis City	St Louis Hills Assisted Living and Memory Care	6543 Chippewa St	St Louis	63109	0	181		181	36.6%	43.5%	45.7%	90.0%	88.0%	9,448	8,503	90.0%	60.8%
St Louis City	St. Louis Altenheim (CON App. 11/10/22)	5408 South Broadway	St. Louis	63111	30		0	23	41.5%	51.0%	56.1%	80.6%	74.4%	2,116	1,584	74.9%	63.1%
					276	_,	471	3,388									74.4%
					CON Approved	ALF	RCF	Beds Available									

County	Facility Name	Address	City	Zip	CON Approved		License	d Beds	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3	rd Qtr 202	23	Average Occup %
						ALF	RCF	TOTAL	2022	2022	2022	2023	2023	Pat	Occup	Occup	1
									Occup %	Days	Days	%					
Jefferson	Cedarhurst of Arnold	2069 MO State Road	Arnold	63010	0	94	0	94		79.7%	79.9%	83.9%	94.2%	7,728	7,059	91.3%	85.8%
Jefferson	Meadowview Memory Care	555 Woodland Villas Lane	Arnold	63010	0	24	0	24	83.7%	90.8%	82.8%	82.6%	84.5%	2,208	1,827	82.7%	84.5%
Jefferson	Pine Valley at the Woodlands	620 Woodland Meadows	Arnold	63010	0	48	0	48	63.6%	63.8%	69.3%	81.0%	85.6%	4,416	3,240	73.4%	72.7%
St Louis	Assisted Living at Charless Village	5943 Telegraph Rd	St Louis	63129	0	18	0	18	87.6%	92.8%	84.7%	85.2%	92.2%	1,656	1,506	90.9%	88.9%
St Louis	Avalon Memory Care	5342 Butler Hill Road	St Louis	63128	30	30	0	30	87.0%	91.7%	96.0%	84.0%	96.0%	2,300	2,208	96.0%	91.9%
St Louis	Cedarhurst of Tesson Heights	12335 West Bend Dr	St Louis	63128	0	79	0	79		77.2%	80.0%	57.9%	67.9%	7,268	4,272	58.8%	67.2%
St Louis	Friendship Village Assisted Living & Memory Care (2)	12777 Pointe Dr.	St. Louis	63127	0	84	0	84	91.8%	89.9%	90.0%	90.1%	89.9%	7,242	6,512	89.9%	90.2%
St Louis	Garden Villas of Meramec Valley (CON App 3/5/18)	1 Arbor Terrace	Fenton	63026	60	0	0	0									
St Louis	Garden Villas South	13457 Tesson Ferry Road	St Louis	63128	0	83	0	83	74.8%	65.0%	67.2%	66.3%	62.8%	7,006	4,121	58.8%	65.7%
St Louis	Grande at Laumeier Park, The	12470 Rott Road	Sunset Hills	63127	0	98	0	98	54.0%	47.6%	59.0%	57.3%	60.4%	9,016	6,292	69.8%	58.0%
St Louis	Mattis Pointe-Assisted Living by Americare	4962 Mattis Road	St. Louis	63128	0	120	0	120	53.7%	55.0%	55.8%	54.3%	56.4%	11,040	6,176	55.9%	55.2%
St Louis	Nazareth Living Center	#2 Nazareth Lane	St Louis	63129	0	114	0	114	94.0%	94.2%	90.7%	93.0%	94.0%	10,488	9,796	93.4%	93.2%
St Louis	Sylvan House	30 Sherman Rd	St Louis	63125	0	0	40	40	85.0%	85.0%	85.0%	87.5%	85.0%	3,680	3,128	85.0%	85.4%
St Louis	Vantage Pointe at Adworth Drive (CON App. 1/7/19)	1025 & 1031 Adworth Drive	Mehlville	63125	71	0	0	0									(
					161	792	40	832									78.2%
					CON Approved	ALF	RCF	Beds Available									i

DIVIDER IV

Financial Feasibility Review Criteria and Standards

Divider IV: Financial Feasibility Review Criteria and Standards

1. Document that the proposed costs per square foot are reasonable when compared to the latest "RS Means Construction Cost Data."

The new construction cost for Project #6085 RS is \$14,388,531 for 54,129 sq. ft., or \$266 per sq. ft. The projected cost is below the RS Means ³/₄ percentile for the St. Louis area of \$295.70. The new construction cost is therefore presumptively reasonable under 19 CSR 60-50.470(1). See Attachment 4-1.

2. Document that sufficient financing is available by providing a letter from a financial institution or an auditor's statement indicating that sufficient funds are available.

Applicant has more than \$42,346,330 available for this project via financing. See Attachment 4-2.1 (bank financing letter). Additionally, Mr. Patrick E. O'Reilly intends to provide additional capital of \$10,586,583. Mr. O'Reilly's personal bookkeeper has confirmed that he has adequate funds available. See Attachment 4-2.2.

3. Provide Service-Specific Revenues and Expenses (Form MO 580-1865) for the latest (3) three years, and projected through three full years beyond project completion.

As this is a new project, there is no data to report for the latest three years. Projected revenues and expenses can be found at Attachment 4-3.

4. Document how patient charges are derived.

Patient charges are derived from a combination of monthly flat fee rent for the selected apartment home plus separate care fees. The rent fee for assisted living units is projected to average \$4,566 for studios, \$5,777 for one-bedroom units, and \$6,807 for two-bedroom units. Memory care suite rent is projected to average \$7,116 for single occupancy units and \$8,260 for double occupancy units. Rent includes all meals, snacks, social events, scheduled transportation, 24-hour protective oversight, and basic medication management.

Average care fees are estimated at \$1,155 for both assisted living and memory care. These fees include electronic fall-risk and vitals monitoring through Foresite or other third-party technology. Otherwise, the care charge estimates are based on a point-based care assessment. Each resident will receive a personalized care plan and will receive only care services needed and wanted.

This hybrid rent and care fee model allows healthier residents to avoid paying for care services they do not use. This flexible fee model appeals to residents and their families and is projected to increase utilization.

5. Document responsiveness to the needs of the medically indigent.

Provisions will be made to allow residents to select or relocate to more affordable apartments, including shared apartments where appropriate. Management will assist residents in securing veteran and Mason benefits and in utilizing medical tax deductions to offset costs. Third party providers will be utilized when Medicare services are available per physician order.

6. For a proposed new skilled nursing or intermediate care facility, what percent of your admissions would be Medicaid eligible on the first day of admission or become Medicaid eligible within 90 days of admission?

N/A

7. For an existing skilled nursing or intermediate care facility proposing, what percent of your admission is Medicaid eligible on the first day of admission or becomes Medicaid eligible within 90 days of admission?

N/A

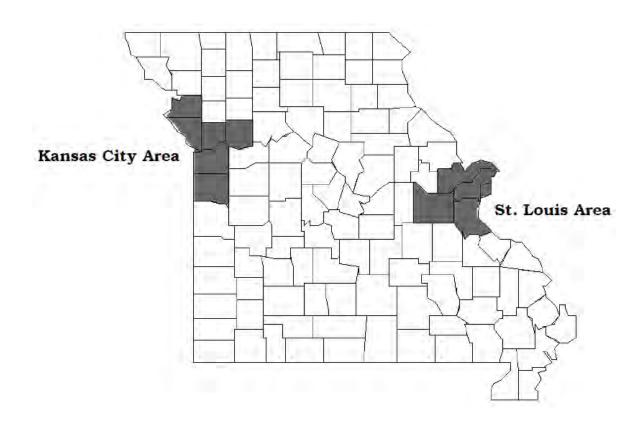
DIVIDER IV Attachments

RS Means Cost Data Percentile Limits Total New Construction Project Costs*

Source: 2023 RS Means Building Construction Cost Data

Type of Facility	<u>Percentile</u>	<u>St. Louis</u> <u>Area</u>	<u>Kansas City</u> <u>Area</u>	<u>Other Missouri</u> <u>Area</u>
Hospital Cost Per Sq. Ft.	3/4 Median	554.45 519.48	552.78 517.92	508.38 476.32
Nursing Home/ Assisted Living Facility** Cost Per Sq. Ft.	3/4 Median	295.70 223.78	294.82 223.10	271.14 205.18

**Since 2017, nursing homes and assisted living facilities have been combined into one cost per square foot.



* Renovation costs should not exceed 70% of total new construction project costs.

MO 580-1866



February 16, 2024

Re: Senior Living Development, Arnold, MO

The terms and conditions discussed herein do not constitute a formal commitment to lend, rather are discussion points for additional review with our loan committee. Any future commitment to lend on this project will first be subject to full underwriting and due diligence by Lender and approval by the Legacy Bank loan committee; therefore, the terms and conditions below should not be construed as a binding obligation. This letter does not set forth all the terms and conditions of a future credit facility but rather is only an outline, in summary format, of the major points of understanding which will begin to form the basis of a credit facility.

Borrower: O'Reilly Development Co., Inc.

Guarantors: Patrick E. O'Reilly

Patrick E. O'Reilly Revocable Trust

Loan Amount: \$42,346,330

Interest rate: WSJP fixed at closing

Loan fee: 1/8th point of original principal amount of Loan

Terms: Five-year term: 48 months interest only draw note (construction phase); Interest due monthly converting to principal and interest payment in 49th month based on 30-year amortization

Collateral: First deed of trust on proposed development in Arnold, MO.

Pre-payment: Yield Maintenance



Please do not hesitate to call me at (417) 823-9600 with any questions.

Sincerely

4-

Jeremy Loftin Chief Operating Officer Legacy Bank and Trust

Mountain Grove • Sparta • Clinton • Springfield • Tulsa

Bottom Line Bookkeeping and Asset Management, LLC

February 15, 2024

O'Reilly Development Company, LLC Denise K. Heintz 5051 S. National Ave, Suite 4-100 Springfield, MO 65810

Re: CON application in Windsor Township, MO

Dear Ms. Heintz,

Please consider this letter as confirmation that Mr. Patrick E. O'Reilly has adequate funds and assets available to inject the required capital needed for the above referenced project. According to the proposed budget provided to me, the infusion of equity required would be \$10,586,583. As Mr. O'Reilly's personal bookkeeper for the past 13 years, I can confirm that Mr. O'Reilly does possess adequate funds needed to personally inject into this project.

Please contact me directly should you have any questions or need further clarification.

Respectfully,

filie Jobash

Kulie Tobash Bottom Line Bookkeeping & Asset Management, LLC



SERVICE-SPECIFIC REVENUES AND EXPENSES

Project Title:

Project #:

Historical Financial Data for Latest Three Full Years plus Projections Through Three Full Years Beyond Project Completion

ndividual form for each affected service with a	riad	Year	
nt number of copies of this form to cover entire per in the years in the appropriate blanks.			
Amount of Utilization:*			
Revenue:			
Average Charge**			
Gross Revenue			
Revenue Deductions			
Operating Revenue			
Other Revenue			
TOTAL REVENUE			
Expenses:			
Direct Expenses			
Salaries			
Fees			
Supplies			
Other			
TOTAL DIRECT			
Indirect Expenses			
Depreciation			
Interest***			
Rent/Lease			
Overhead****			
TOTAL INDIRECT			
TOTAL EXPENSES			
NET INCOME (LOSS):			

*Utilization will be measured in "patient days" for licensed beds, "procedures" for equipment, or other appropriate units of measure specific to the service affected.

**Indicate how the average charge/procedure was calculated.

***Only on long term debt, not construction.

****Indicate how overhead was calculated.



Certificate of Need Program SERVICE-SPECIFIC REVENUES AND EXPENSES

Project Title: Arnold Senior Living

Project #:

Historical Financial Data for Latest Three Full Years plus Projections Through Three Full Years Beyond Project Completion

ise an individual form for each affected service with a ufficient number of copies of this form to cover entire period, and fill in the years in the appropriate blanks.	2029	Year 2030	
Amount of Utilization:*	23,452	23,452	
Revenue:			
Average Charge**	\$233	\$240	
Gross Revenue	\$5,469,842	\$5,619,868	\$0
Revenue Deductions	124,125	0	
Operating Revenue	5,345,717	5,619,882	0
Other Revenue	0	0	0
TOTAL REVENUE	\$5,345,717	\$5,619,882	\$0
Expenses:			
Direct Expenses			
Salaries	2,147,000	2,195,815	
Fees	191,676	196,044	
Supplies	294,495	300,447	
Other	511,060	523,260	
TOTAL DIRECT	\$3,144,231	\$3,215,566	<u> </u>
Indirect Expenses			
Depreciation	537,549	537,549	<u> </u>
Interest***	862,362	848,597	
Rent/Lease	0	0	0
Overhead****	0	0	0
TOTAL INDIRECT	\$1,399,911	\$1,386,146	\$0
TOTAL EXPENSES	\$4,544,142	\$4,601,712	\$0
NET INCOME (LOSS):	\$801,575	\$1,018,170	\$0

*Utilization will be measured in "patient days" for licensed beds, "procedures" for equipment, or other appropriate units of measure specific to the service affected.

**Indicate how the average charge/procedure was calculated.

***Only on long term debt, not construction.

****Indicate how overhead was calculated.